

Maximizing Your Summer Internship

Sam Mayman, ChamberRVA

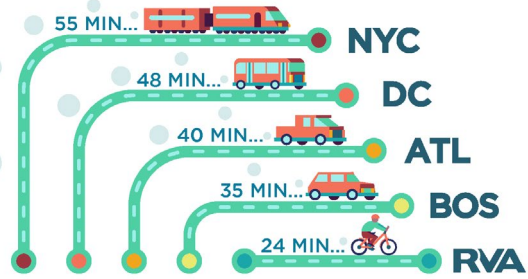
Agenda

- Introductions: Who am I?
- What does the Chamber do?
- Why is Richmond awesome?
- How to get the most out of your internship experience
- Succeeding in a virtual environment
- Questions

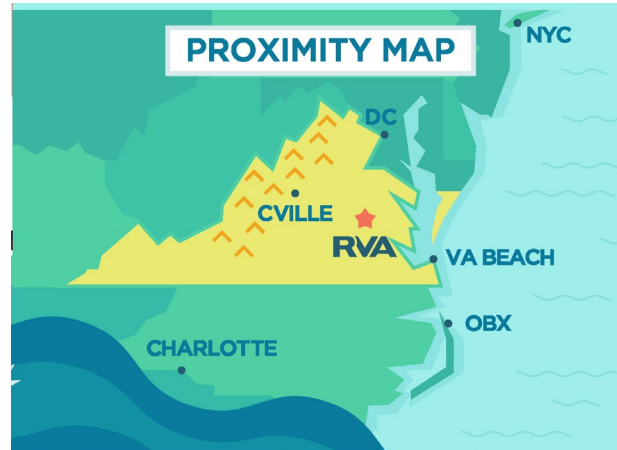


So what is
ChamberRVA?

AVERAGE COMMUTE TIME



AVERAGE HOUSING COST PER/MONTH



ACCOLADES:

#2 PLACE WHERE
MILLENNIALS ARE MOVING
TIME 2017



RANKED TOP 10 TRENDIEST
AND AFFORDABLE CITIES
REALTOR.COM 2017



Why Richmond?

1,305,584

Population (2020)

Population grew by 58,919 over the last 5 years and is projected to grow by 65,315 over the next 5 years.

689,666

Total Regional Employment

Jobs grew by 4,895 over the last 5 years and are projected to grow by 21,864 over the next 5 years.

\$68.5K

Median Household Income (2019)

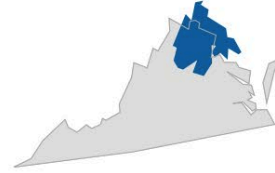
Median household income is \$5.7K above the national median household income of \$62.8K.

RVA: Economy Overview (Emsi)

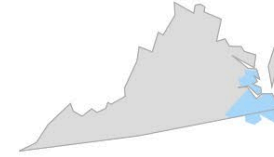
Columns Sorted By:

Jobs (2025) for Management Occupations

Washington-Arlington-Alexandria, DC-VA-MD-WV



Virginia Beach-Norfolk-Newport News, VA-NC



Richmond, VA



Regional Metrics

COL Index

116.9

104.5

104.6

Unemployment Rate % (Mar 2021)

4.6%

5.9%

5.5%

Median Household Income (2019)

\$103,751

\$66,759

\$68,529

Industry Metrics

Finance and Insurance

Job Change %

+9%

+6%

+6%

Jobs (2015)

98,267

23,800

41,085

Jobs (2025)

106,724

25,339

43,558

Commercial Banking

Job Change %

+14%

-40%

+15%

Jobs (2015)

14,749

4,062

3,760

Jobs (2025)

16,827

2,431

4,322

Consumer Lending

Job Change %

-2%

-55%

+4%

Jobs (2015)

904

706

342

Jobs (2025)

884

321

356

Sales Financing

Job Change %

+103%

+369%

+39%

Jobs (2015)

517

302

520

Jobs (2025)

1,050

1,415

725

Tips for Internship Success

6. Be observant

7. Show enthusiasm!

8. Stay organized and keep track of projects

9. Keep in touch

10. Reflect on your experience

Entering a Virtual World of Work

- Communication is critical (and pick up the phone)
- Block off time and set boundaries
- Virtual doesn't mean zero facetime
- Professionalism still matters
- Be patient (with yourself and others)
- Set time for "water-cooler" chats

Preparing for Virtual Job/Internship Searching

- Virtual events: panels, live Q&A, tours
 - How to prepare
- Utilize career services now more than ever
- Update/create your online profiles (LinkedIn, Handshake etc.)
- Prepare for virtual everything: especially interviews

Networking:
why do we do it?

- Learn about a prospective job or career
- Find prospective candidates for an open role on your team (many companies have referral bonuses!)
- Get advice about a project
- Learn about other's career paths
- Find a mentor
- Make friends and professional connections!

Who should be
in your
network?

- Current and former coworkers
- Fellow members of professional organizations
- Friends and family
- Former professors and instructors
- Former classmates

How? Why would they want to talk to me?

- Networking happens everywhere
- Events: be picky
- What's the worst that could happen?
- Utilize LinkedIn for warm connections
- Be authentic and make sure to listen!
- Continuity

Questions?

Thank you!

