

Executive Leadership Institute



VIRGINIA BANKERS ASSOCIATION

Session Three / March 23-24, 2023

Effective Communications for Important Outcomes

It takes guts to listen and lead from our hearts. Working through the hard stuff is critical to building strong relationships, cohesive teams and successful organizations. Individuals, teams and organizations benefit from conflict that results in meaningful dialogue and deeper commitment to decisions. In this session, reflect on your role in modeling and facilitating positive conflict, explore ways to navigate crucial conversations, identify the early warning signs and avoid breakdowns in communication, hone your listening skills and leverage constructive feedback to guide you in your leadership journey.

Location: Virginia Bankers Association (4490 Cox Rd, Glen Allen, VA 23060)

Attire: Business Casual

Agenda

Thursday, March 23, 2023

- 8:30 Welcome
Check In
 - Current Events
 - Immunity to Change Test
 - Leadership Declaration
- 9:45 My Leadership Journey - KD
- 10:00 Break
- 10:15 Reading Discussion – The Advantage - Discipline 1: Cohesiveness/Mastering Conflict & Achieving Commitment
 - Deep Dive into Effective Communications for Important Outcomes
- 11:45 My Leadership Journey – Greg
- 12:00 Lunch
- 1:00 My Leadership Journey – Matt H
- 1:15 Effective Communications for Important Outcomes (continued)
Breaks will be taken intermittently
- 3:30 My Leadership Journey – Sherry
- 3:45 Capstone Check-In
- 4:30 Adjourn

Friday, March 24, 2023

8:30 Welcome/Check In

My Leadership Journey – Josh G

Activity: Face Your Fears & Anxieties

Effective Communications for Important Outcomes (continued)

Breaks will be taken intermittently

Noon Lunch

1:00 My Leadership Journey – Shannon

1:15 Effective Communications for Important Outcomes (continued)

Breaks will be taken intermittently

4:00 My Leadership Journey – Kelly

4:15 Closing Comments/Take-a-ways

Assignments

4:30 Adjourn