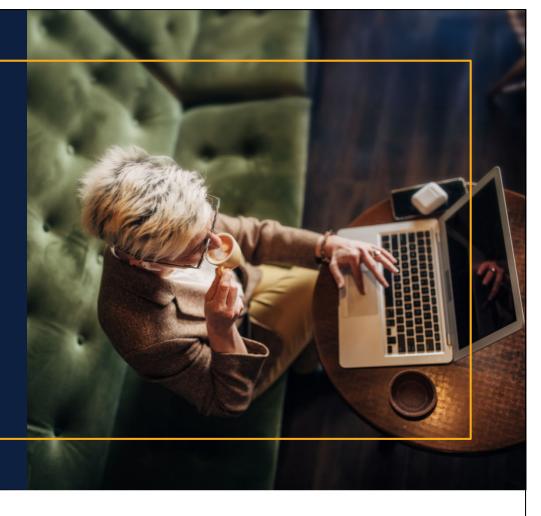
The Evolving Workscape

How shifting demographics, technology innovations, and new employee expectations are shaping the workplace of the future











Now that we have achieved what humankind has tried to achieve since it has walked—living longer—we really don't have a good idea of what to do with all that additional time.

-Dr. Joe Coughlin, MIT AgeLab



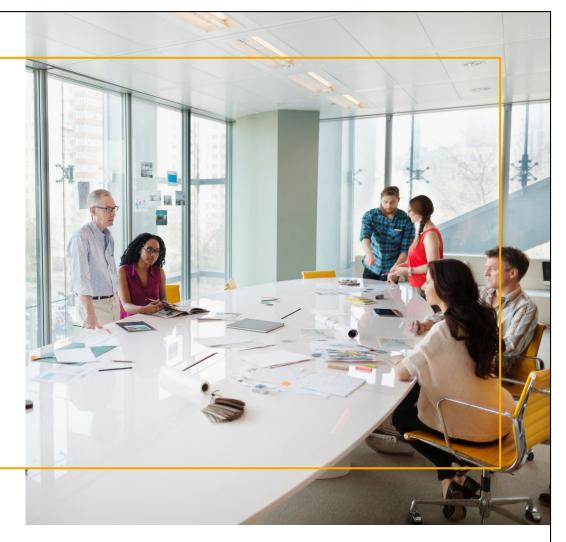


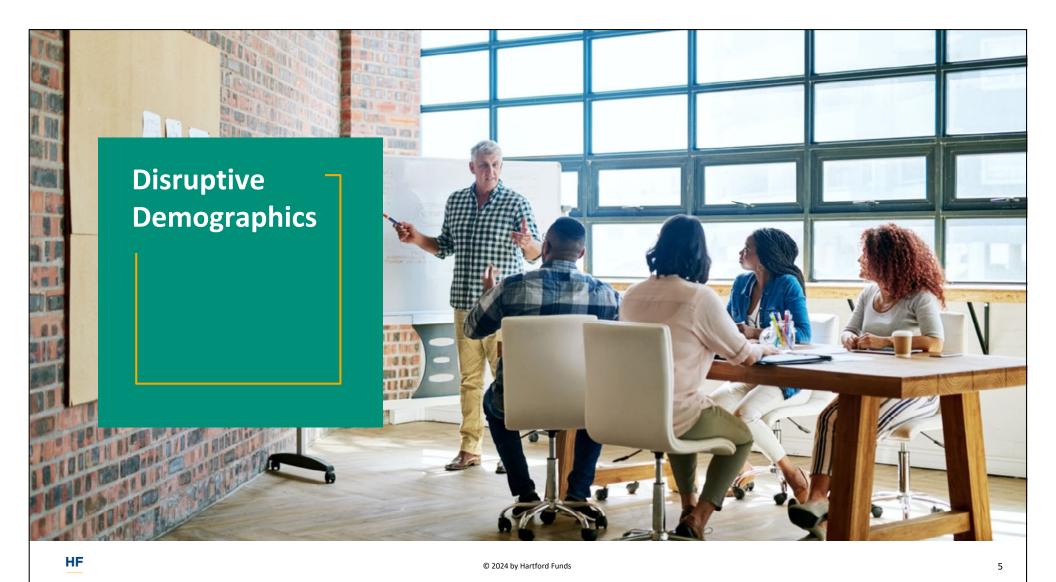
- Multidisciplinary research program that works with business, government, and nongovernment organizations
- Seeks to understand longevity challenges and opportunities
- Invents solutions enabling people to do more throughout their lives
- Aims to improve quality of life for older people and those who care for them

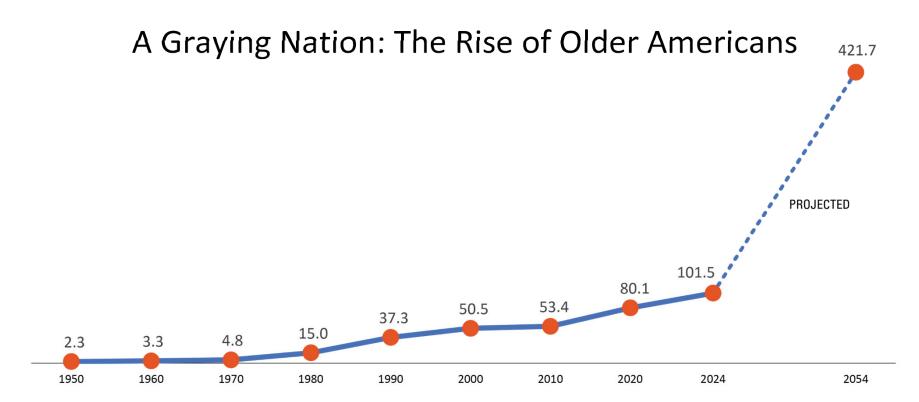


Agenda

- DisruptiveDemographics
- How We Work
- A New Social Contract



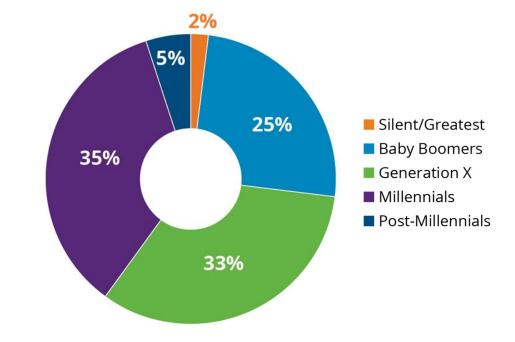




Source: US Centenarians Projected to Quadruple in Number by 2054, Pew Research Center, 1/8/24

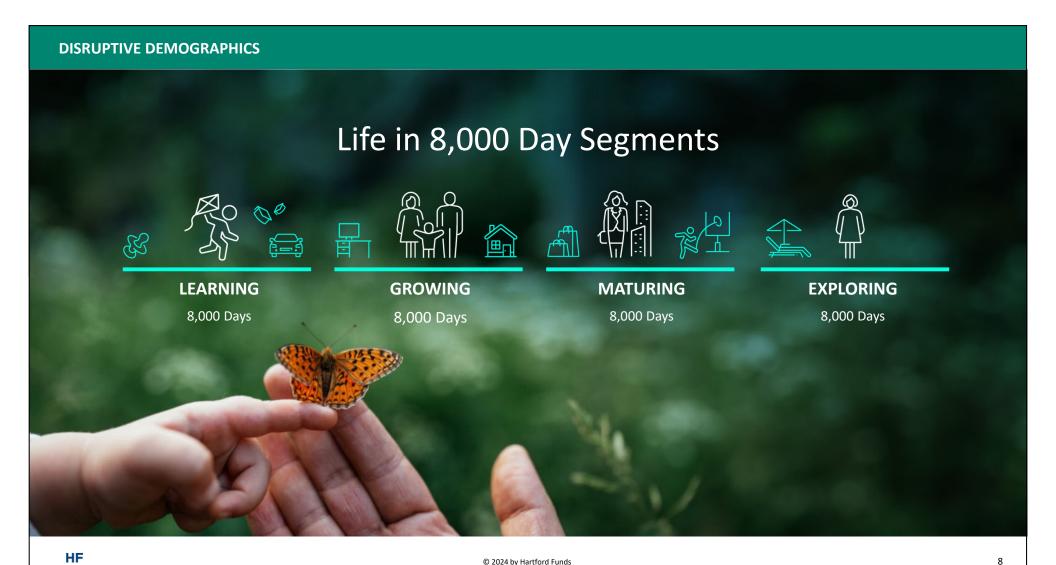
HF

Percent
of Labor
Force by
Generation



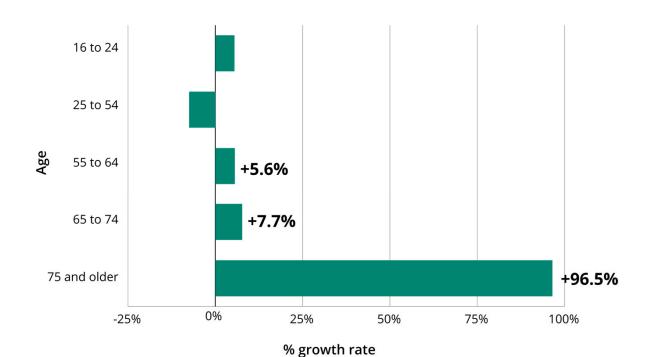
Source: Generational Differences in the Workplace, purdueglobal.edu, 4/19. Most recent data available.





Trending
Now: An
Older
Labor Force

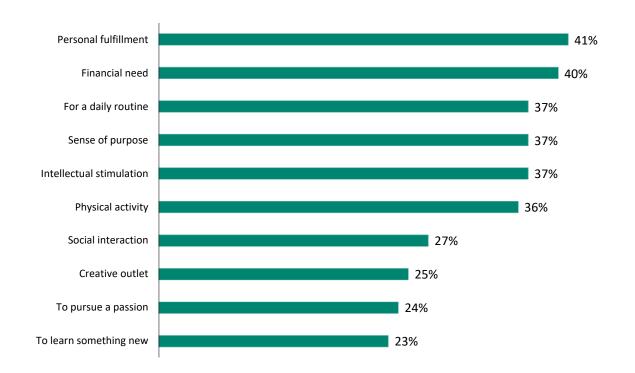
Projected growth rate in labor force by age, 2019-2030



Source: Number of people 75 and older in the labor force is expected to grow 96.5 percent by 2030, bls.gov, 11/21

HF

Reasons Retirees
Continue
Working in
Retirement



Source: 2024 Retirement Confidence Survey: Results and Insights, EBRI/Greenwald Research, 2024



Employee Advantages of Working Longer

Non-financial benefits still have significant value



Helps avoid social isolation



Provides opportunities for learning and reasoning



Gives life additional meaning, purpose, and structure



Provides social and community engagement

Source: Working Longer Solves (Almost) Everything: The Correlation Between Employment, Social Engagement and Longevity, Tim Driver and Amanda Henshon, 7/20

HF

An Unprecedented Labor Shortage









Job Openings Still Outnumber the Jobless

8.0

million job openings •

6.4

million unemployed 1.6

unfilled positions for every job seeker

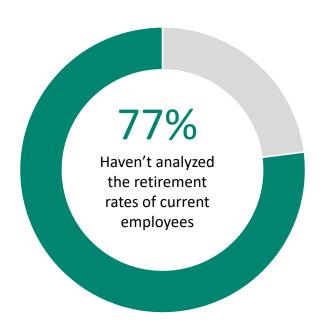
Source: U.S. Job Openings Drop to Lowest Level Since February 2021, Statista.com, 6/24

Brain Drain: Lack of a Knowledge Succession Plan

A 2017 survey of 75 executives at midsize-to-large U.S.-based companies...

- 78% agree losing business-critical expertise is a bigger threat than five years ago
- 62% believe retirements will result in skilledlabor shortages over the next five years

Source: This is How Severe Boomers Have Made Company Brain Drain, inc.com, 9/20/17. Most recent data available.



HF

Baby-Boomer Brain Drain

When employees retire, "tacit knowledge" goes with them

29 Million

Boomers Retired in 2020¹

81%

Say They're Willing to Mentor The Next Generation² Only 4%

Employers Encouraged Participation In

Succession Plan

Training &

Mentoring²

15

¹The pace of Boomer retirements has accelerated in the past year, pewresearch.org, 11/20 ²Column: Employers are failing to stop the baby boomer brain drain, pbs.org, 1/19

HF

The Uncountable Costs of Replacing Retirees

It's more than dollars and cents



Institutional knowledge:

- Products and processes
- Strategy
- Relationships
- Work ethic
- Culture carriers

Productivity:

- Top performers often required to train new employees
- Other staff members take on additional responsibilities

Source: What Is the True Cost of Employee Turnover to Your Business?, helioshr.com, 10/21

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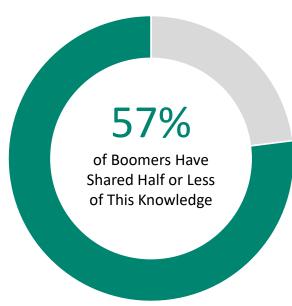
A Knowledge Transfer Plan Is Critical

Few employers are proactively addressing the issue

Aspects of a Job That Need to Be Shared

- What steps are involved in my process
- How what I do affects the larger process
- Who else is involved in the process
- Where potential problems might arise
- How to troubleshoot/identify issues
- Where to find information

Source: Boomer Brain Drain: The Big Mistake Employers Are Making, forbes.com, 1/19. Most recent data available.

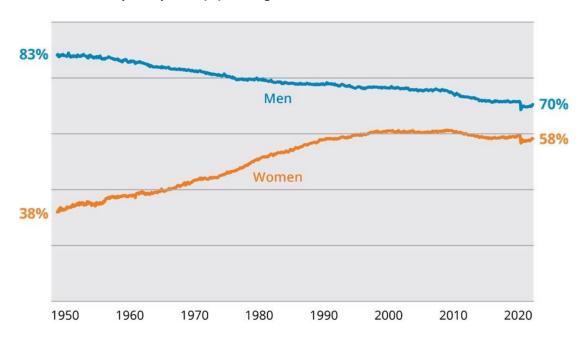


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Labor force participation (%), among those 20 and older

Labor Force
Participation
Rate Has Risen
for Women,
Fallen for Men

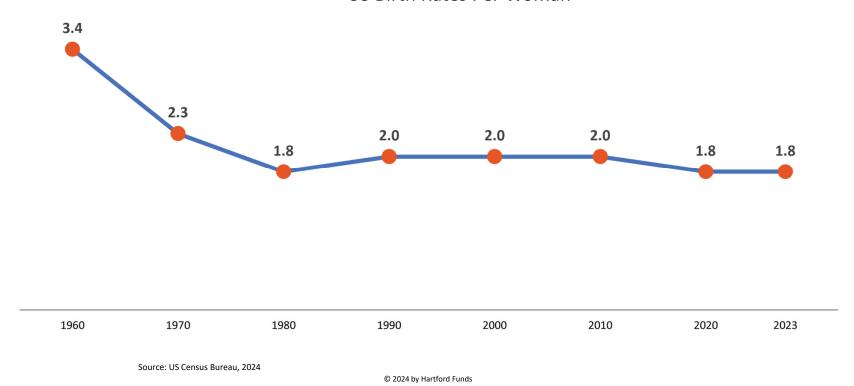


10 charts that show how employment, education, and business ownership have changed for women over the years, businessinsider.com, 3/22

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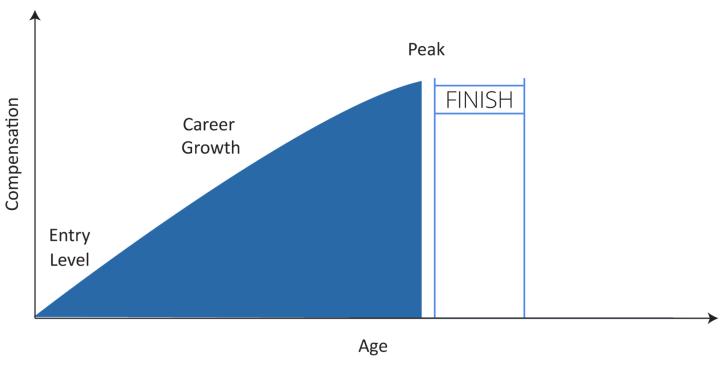
Who's Going to Fill the Workforce Gap?





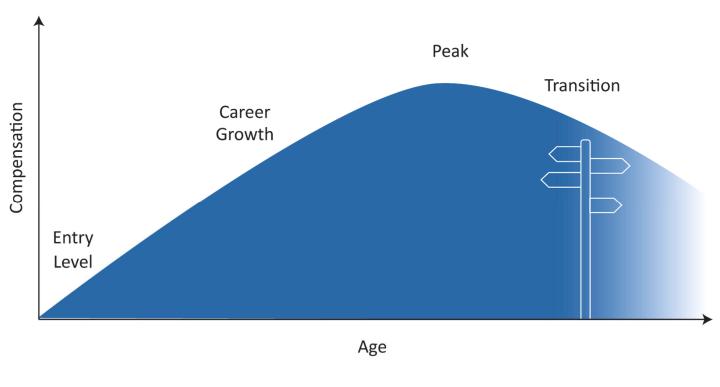
19

The Traditional Career Cycle...

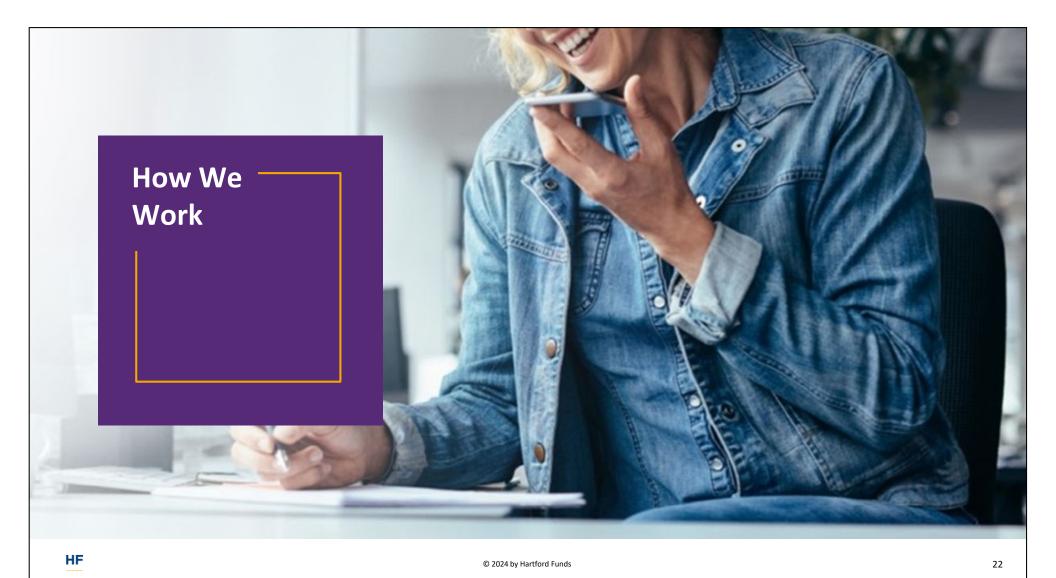


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...and the New Career Cycle



HF



New Perspectives on Remote Work

The office isn't dead—but a hybrid model may have its advantages

Employees	Employers
 Allows greater work-life balance 	 Increases employee satisfaction
 Promotes employee well-being 	 Reduces absenteeism
 Saves employees money 	 Saves company money
 Aren't restricted by location 	Expands talent pool
 Meets demand for flexibility 	 Makes employer more competitive

Sources

The benefits of remote work—for both employees and managers, wework.com, 5/20 and Will working remotely change how we communicate?, retailwire.com, 4/20

The Benefits of Working From Home, flexjobs.com, retrieved 12/22



HOW WE WORK

What Does This Mean to You?

"We need to get this project done."



We Need to Get This Project Done

Older Boomers: Urgency; immediate action

Younger Boomers: An order

Gen X: An observation, not necessarily a command—nor immediate

Gen Y: Call for discussion and collaboration









Wellness Is More Than Financial

Physical



Financial



Social



HOW WE WORK

"A person has to have a reason to get up in the morning."

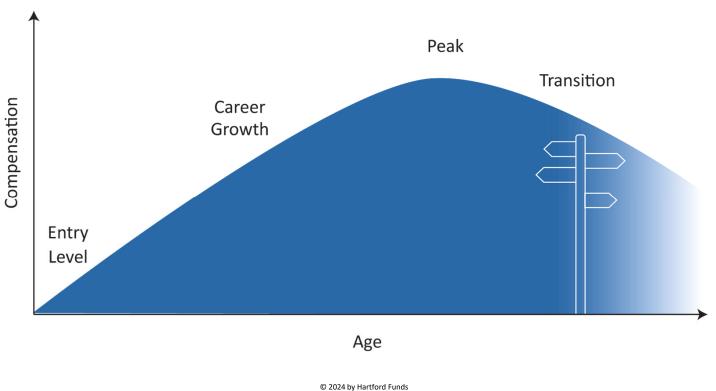
For some that means continuing to work full- or part-time, while others believe that volunteering for a cause they care about brings joy and meaning.

—The Cardinal & Gray Society





Compensation Packages: One Size Does Not Fit All



HF

Employers

Personalized Benefits Packages

A menu of benefits that reflect different ages and lifestyles



93%

of employees say the ability to customize their benefits is a must –or nice-to-have option **72%**

say it would increase their loyalty to their current employer

Source: MetLife's 17th Annual U.S. Employee Benefit Trends Study 2019, metlife.com



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Employers

Flexibility Is a Must-Have For Today's Job Applicant



+



98%

of workers expressed the desire to work remotely, at least part of the time

71%

of remote workers said that remote work helps balance their work and personal life

Source: Remote Work Statistics and Trends in 2025, Forbes.com, 06/2023



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Employers

Serve as a Solutions Hub

Be a connector and facilitator of services

Gym Membership



Wellness Coaching



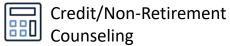




Discounts on Products/Services

Caregiver Resources







Employers

Flex Time and Flexible Work

New policies may be necessary to keep valuable employees

- Working remotely
- Part-time work
- Job sharing
- Position redesign
- Phased retirement

76%

of employers believe that many employees plan to continue working either full-time or part-time in retirement, but only

18%

have a formal phased retirement program.

Source: Enhancing Retirement Security for Older Workers, Center for Workforce Inclusion, 8/24

Employers

Brain Gain vs. Brain Drain

Create a culture that values continuous learning

- Sharing knowledge and expertise
- Reverse-mentoring
- Coaching by senior employees
- Rotational assignments
- Intergenerational collaboration



7 out of 10

Workers say they like working with generations other than their own

Source: Mentorship and the Value of a Multigenerational Workforce, aarp.org, 1/19. Most recent data available.

Employers

Multiple Jobs and Careers

Maintaining longevity and resilience in the workplace



Employers

School Is Never Out

MOOCs

(Massive Open Online Courses)





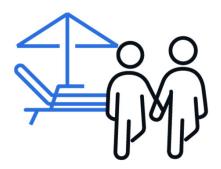
- Coursera
- EdX
- Khan Academy
- One Day University
- Udacity

Additional Ways to Learn and Build Skills

- YouTube
- Podcasts
- MITx MicroMasters
- TedTalks
- Osher Lifelong Learning Institute
- LinkedIn Learning

Employers

Transition Planning vs. Retirement Planning





Summary

- **Disruptive Demographics**The workforce makeup is changing
- How We Work

 New workforce culture and dynamics
- A New Social Contract
 Flexibility is key







...by having the insights, it's not just going to be a better place to work that fosters wellbeing and community, it'll be a more productive workplace and, therefore, a more *profitable* workplace.

—Dr. Joe Coughlin, MIT AgeLab



Next Steps

- 1. Evaluate your organization's retirement transition process
- 2. Download our corresponding plan sponsor workbook at hartfordfunds.com
- 3. See pages 3-4 of the workbook for strategies that promote learning and help avoid brain drain

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