B00 -- Financial Reports, For Quarter Ending 12/31/29 Tue Jun 28 19:02:22 2022 Bank S1 Bank B01: Balance Sheets -- Page 2 B02: Income Statements -- Page 3 B05: Risk Management Summary -- Page 4 B06: Funds Management -- Page 5 B10: Security Maturities and Portfolio Activity -- Page 6 B12: Security Portfolio -- Page 7 B20: Loan Activity -- Page 8 B22: Loan Profitability and Performance -- Page 9 B24: Loan Decisions -- Page 10 B40: Deposit Activity and Performance -- Page 11 B44: Deposit and Marketing Decisions -- Page 12 B64: Treasury Management, Dividends and Forecast Earnings -- Page 13 C91: Bank Balance Sheets -- Page 14 C92: Income Statements -- Page 15 C93: Community Loan and Deposit Markets -- Page 16 C94: Community Bank Capital Activity -- Page 17 C94A: Capital Ratio Requirements -- Page 18 C95: Economic Charts -- Page 19 C96: Economic Reporter -- Page 20 'BankExec' is a product and a protected mark of the American Bankers Association.

4 Qtr.	YTD				Ending	
Average	Average	 ======= Assets ========	12/31/29	09/30/29	06/30/29	03/31/29
34.9	34.9	Cash Items	38.162	35.842	33.729	31.740
2.4	2.4	Fed Funds Sold	0.857	0.000	0.000	8.611
73.4	73.4	Securities 	64.837	75.386	76.109	77.392
547.5	547.5		604.480		531.880	488.791
179.8	179.8 285.1	Business	217.663	188.539	162.549	150.465
285.1 88.2	88.2	Real Estate Consumer	300.068	293.671 88.415	287.899 86.805	258.578 84.686
0.0	0.0	Other	0.000	0.000	0.000	0.000
-5.5 15.5	-5.5 15.5	Loan Loss Reserve Premises	-6.106 15.462	-5.706 15.458	-5.373 15.454	-4.937 15.451
32.2	32.2	Premises Other Assets	34.386	32.899	31.534	1 29.966
705 . 8	705.8	Total Assets	758.185	724.503	688.706	651.952
=======		, brastrictos ana bqarcy	=======	=======	I	======
623.6 143.2	623.6 143.2	Total Deposits Checking Accounts	671.270 158.938	638.494 147.942	606.605 137.812	578.068 128.267
226.0	226.0	Savings Accounts	241.252	229.933	220.872	211.932
217.7	217.7	Retail Time Accounts	233.944	223.815	211.447	201.721
36.6	36.6	Corporate CDs	37.137	36.804	36.474	36.147
'	'	·				
4.5 0.0	4.5	Borrowed Funds Repurchase Agreements	0.000	10.354	7.494	0.000
4.5	4.5	Fed Funds Purchased	0.000	10.354	7.494	0.000
0.0	0.0	FHLB Borrowing	0.000	0.000	0.000	0.000
26.7 0.0	26.7 0.0	Other Liabilities Capital Notes	28.973	27.358	26.003	24.426
İ			ĺ	İ		
51.1 	51.1	Owners Equity 	57.942	48.297	48.603	49.458
705.8	705.8	Total Liab & Equity	758.185	724.503	688.706	651.952
2.86	2.86	Net Liquid Assets / Assets	2.74	2.69	1.78	4.33
87.80 93.28	87.80 93.28	Loans / Deposits Loans / Core Deposits	90.05	88.48 93.89	87.68 93.29	84.56 90.20
0.65	0.65	Non-Performing Loans / Loans	0.64	0.65	0.68	0.64
0.38	0.38	Charge-offs / Average Loans	0.39	0.42	0.42	0.29
88.31	88.31	 Earning Asset / Total Assets	88.39	88.38	88.28	88.17
83.16	83.16	Core Deposits / Total Assets	83.64	83.05	82.78	83.12
79.19	79.19	Int Bear Liab / Total Assets	79.26	79.98	79.21	78.21
0.63	0.63	Borrowed Funds / Total Assets	0.00	1.43	1.09	0.00
8.74 7.24		Fed Funds Purch / Tot Capital Owners Equity / Total Assets	0.00 1 7.64	21.44	15.42	0.00
1.27	1.41	1 Owners ndared / rocar vasees	7.04	0.07	7.00	1 1.55

B02 Income Bank	e Statement, as	of 12/31/29		Тие	Jun 28 19:02:2	2 2022 Bank S1
=	Year to Date	-		For Quarte		
Quarters	Quarters		12/31/29	09/30/29	06/30/29	03/31/29
40.980	40.980	Interest Income	10.900	10.371	9.859	9.849
37.266	37.266	Loans	10.076	9.452	8.904	8.834
11.120	11.120	Business	3.468	2.865	2.395	2.392
18.533	18.533	Real Estate	4.857	4.784	4.566	4.326
7.613	7.613	Consumer	1.751	1.803	1.944	2.115
0.000	0.000	Other	0.000	0.000	0.000	0.000
2.653	2.653	Securities: Taxable Income	0.527	0.662	0.732	0.732
0.932	0.932	Securities: Tax-exempt Income	•	0.256	0.732	0.732
0.129	0.129	Federal Funds Sold	0.042	0.001	0.013	0.074
0.127	0.123			1	1	1
19.610	19.610	Interest Expense	5.512	5.003	4.662	4.433
0.229	0.229	Checking Accounts	0.104	0.047	0.042	0.037
6.525	6.525	Savings Accounts	1.924	1.601	1.536	1.464
11.495	11.495	Retail Time Accounts	3.152	2.989	2.746	2.608
1.313	1.313	Corporate CDs	0.333	0.330	0.327	0.324
0.048	0.048	Borrowed Funds	0.000	0.036	0.012	0.000
0.000	0.000	FHLB Borrowing	0.000	0.000	0.000	0.000
0.000	0.000	Capital Notes	0.000	0.000	0.000	0.000
0.000	0.000		0.000	0.000	0.000	0.000
21.370	21.370	Net Interest Income	5.388	5.368	5.197	5.416
10.472	10.472	Service Charges & Other Income	2.381	2.469	2.688	2.934
3.228	3.228	Loan Loss Provision	0.969	0.909	0.966	0.384
22.447	22.447	Operating Expenses	6.156	5.480	5.429	5.382
15.159	15.159	Salaries and Benefits	4.327	3.710	3.595	3.528
0.400	0.400	Advertising - Promotion	0.100	0.100	0.100	0.100
6.888	6.888	Occupancy & Other Op.Expenses	1.729	1.670	1.735	1.754
6.167	6.167	Operating Earnings	0.644	1.449	1.490	2.584
1.972	 1.972		0.000	-0.002	0.000	 1.973
2.640	1 2.640	Gains/Losses on Asset Sales Income Taxes	0.153	0.441	0.471	1.575
Z.04U ========	2.040 =======	INCOME laxes ====================================		0.441	0.4/1 =======	1.373 =========
5.499	5.499	Net Income	0.492	1.006	1.019	1 2.982
2.648	2.648	Earnings Per Share	0.237	0.503	0.509	1.491
=========	========	====================================		========	========	========
6.57	6.57	Interest Income/Earning Assets	6.66	6.69	6.67	7.03
3.51	3.51	Interest Expense/Int-bear Liab	3.77	3.58	3.53	3.59
3.07	3.07	Spread	2.89	i 3.11	3.14	3.44
3.43	3.43	Net Interest Inc/Earning Assets		3.46	3.52	3.86
70.50	70.50	Efficiency Ratio	79.24	69.91	68.86	64.45
				İ		İ
3.03	3.03	Net Interest Inc/Total Assets	2.91	3.06	3.10	3.41
3.18	3.18	Operating Expense/Total Assets		3.12	3.24	3.39
1.70	1.70	Net Non-Int Exp/Total Assets	2.04	1.71	1.64	1.54
0.87	0.87	Operating Earning/Total Assets	0.35	0.82	0.89	1.63
	<u> </u>					
0.78	0.78	Net Income/Total Assets	0.27	0.57	0.61	1.88
10.77	10.77	Net Income/Owners Equity	3.39	8.33	8.39	24.12

B05 -- Risk Management Summary, as of 12/31/29 Bank

Bus Risk Management Summai Bank	- '			ated Inte	erest Ra	te Sensi	tivity		28 19:02: idity	22 2022 Risk A	Bank S1 ssets
		nc/Exp			Qtr	1-4 Qtr	Year	Day	 2 - 90 Days	 (%)	 Amount
==== Assets =========	======= :	=====	=====	=====	===== 	=====	=====		=====	====== 	=====
Federal Funds Sold	0.9	0.0	0.9	 	 	0.9		0.9	<u> </u>	 	0.2
Securities (Book Value)	64.9	0.8	0.0	9.9	10.0	19.9	45.0	0.0		11	7.0
Business Loans	217.7	3.5	217.7		 -	217.7			27.9	100	217.7
Real Estate Loans	300.1	4.9	23.9	10.1	47.8	81.8	218.2		12.1	82	246.5
Consumer Loans	92.9	1.8	18.4	11.9	11.3	41.5	51.3		15.2	100	92.9
Other Loans All Other Assets	0.0 81.9	0.0	0.0	 	 	0.0	81.9		0.0	 100 61	0.0
Total ==== Liabilities and Equity ==	758.3		260.8	31.9	69.1 =====	361.8	396.5		55.2	 81 	614.0
Federal Funds Borrowed	0.0	0.0	0.0		 -	0.0		0.0			
Repos	0.0	0.0	0.0		 -	0.0		0.0		 	
FHLB Borrowing	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			
Corporate CDs	37.1	0.3	20.6	16.5	0.0	37.1		20.6		 	
Checking and Savings *	400.2	2.0	187.2		 	187.2	213.0		21.7	 	
Retail Time Accounts	233.9	3.2	62.4	6.1	23.2	91.7	142.2		18.6	 	
Capital Notes Equity & Other Liabilities	0.0	0.0		 	 		0.0			 	
Total	758.2	5.5	270.2	22.7	23.2	316.1	442.1	20.6	40.3	 	
==== Summary Positions ======= Net Balance Sheet Position (Fixed Rate Swaps Variable Rate Swaps	A - L)	5.4 0.0 0.0	===== -9.4 0.0 0.0	===== 9.3 0.0 0.0	===== 45.9 0.0 0.0	===== 45.7 0.0 0.0	-45.6 0.0 0.0	===== -19.8 	===== 14.9	 	
Interest Rate Gap		5.4	1	9.3	45.9	45.7	1-45.6				
Interest Rate Gap / Assets (응)	0.7	-1.2	1.2	6.1	6.0	-6.0		/ Risk Assapital‡ /R		9.44 % 10.43 %

^{*} Interest rate sensitivities for checking, and savings are estimates.

Total Capital consists of equity (57.9) plus loan loss reserve (6.1) plus capital notes (0).

B06 -- Funds Management, For Quarter Ending 12/31/29 Bank

Bunk Funds Management,	 Beginning	First Day	Funds for		 Ending	First Day	ue Jun 28 19: Funds For 	recast	2 Bank S1 Forecast
=======================================	Balance =====	Activity	Provided ======	Used =====	Balance =======		Provided	Used =======	Balance ======
Securities (Book Valu	ie) 74.8	-10.0		0.1	64.9	 			
Loans (Net)	564.9	0.0		39.6	604.5	 			
Other Assets	84.2	0.0		3.8	88.0				 <u></u>
						' 		'	'
Repos	0.0	0.0			0.0				l
Corporate CDs	36.8	0.0	0.3		37.1	 			
FHLB Borrowing	0.0	0.0			0.0				
Customer Deposits	601.7	0.0	32.4		634.1				
Other Liabilities	27.4	0.0	1.6		29.0	 		 	
Capital Notes	0.0	0.0			0.0	 			
Owner's Equity	48.3	10.0		0.4	57.9	 			
=======================================	 	======		======		 ======== 	 	 ======:: 	 =======
Net Positio	on: 9.8	-20.0	34.4	43.8	-0.8	 			
==== Funds Positions ====	 	======		=======		 ========= 	 	 ======:: 	 =======
Fed Funds Sold	0.0	9.4			0.9	 			
Fed Funds Borrowed	10.4	0.0			0.0				
==== Funds Interest Incom	ا ne and Exper	ıses ======				ı	:=======	=======	ı ======
Federal Funds Sold	0.04		Federal Fur	nds Borrowed Repos Total:	0.00)			

Security Type	Purchase Securities Amount (Par,Mil)	Maturity in Quarters

ВL:	RITIS	, BD:	Bonas,	AG: A	agencie	es,
SV,	SF: V	ariable,	Fixed	Rate Sw	aps,	
TE:	Bank	qualifie	ed Tax-E	Exempt b	onds.	
	\$5	million	availab	ole,		
	60	quarters	s maturi	ty at	4.0) 3 % .
	Tax	able-equ	ıivalent	yield	is	5.97%.
1	Note:	Maximun	n bill m	naturity	ris 4	quarters.

Maturity	Treasuries	Agencies	Swaps
1 2 3 4	3.59 4.17 4.53 4.75	3.66 4.25 4.62 4.84	4.68 5.04 5.27
6 8 10 12	4.97 5.07 5.11 5.12	5.07 5.24 5.29 5.32	5.50 5.61 5.66 5.68
20 30 40 60 80 120	5.15 5.16 5.16 5.17 5.17	5.38 5.44 5.50 5.60 5.70	5.75 5.81 5.86 5.97 6.07

	===== Matu	rities (Bool	k Value) ======	=======
Qtrs to Maturity	Total	Treasury	Agencies**	TaxExempt
Maturing	=====	0.0	0.0	0.0
1 2 3 4	9.9 0.0 10.0 0.0	9.9 0.0 10.0 0.0	0.0 0.0 0.0 0.0	0.0
5 - 6 7 - 8 9 - 12 13 - 20 21 - 30 31 - 40	0.0 10.0 0.0 10.0 0.0 5.0	0.0 0.0 0.0 1 0.0 1 0.0 0.0	0.0 10.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 5.0
Over 40 ======= Total	20.0	0.0 ====== 29.9	0.0	20.0

==========	===== Port	folio Activ	ity (Book Value) =	
	Total	Treasury	Agencies	TaxExempt
========	=====	=======	=========	=======
Beginning Balance	74.8	29.8	20.0	25.0
========	=====	======	=======================================	======
Less: Matured	10.0	0.0	10.0	0.0
Sales *	0.0	0.0	0.0	0.0
Plus: Interest	0.1	0.1	0.0	0.0
Purchases	0.0	0.0	0.0	0.0
========	=====	=======	=========	=======
Ending Balance	64.9	29.9	10.0	25.0
========	=====	======	=========	=======
* Gain/Loss(-)	0.000	0.000	0.000	0.000

^{**} Quarters to call is used when call is likely.

Commercial Paper Rate is 4.26 percent.

Impact of Securities Portfolio Gain/Loss on Owners Equity \$12/31/29\$ 09/30/29

Common Stock + Retained Earnings Gain/Loss in Portfolio (B12)	58.015 47.731 -0.073 0.566 (Not Inc	cl. TE)
Owners Equity (B01)	57.942 48.297	

B12 -- Security Portfolio, as of 12/31/29 Bank

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Security Number		Sale Amnt (Par,Mil)	 Par	Value Market	 Book	Gain or Loss	Mat, Qtrs	Call, Qtrs	Coupon Rate	Yield to Maturity	Call/TE Yield	Dura- tion
Bills: Total	122	=======	10 10	9.911 9.911	9.910 9.910	0.001	=====	=====	4.90	====== 3.59 	====== 	=====
Bonds:	129 102	 	10 10 20	9.681 10.163 19.844	10.000 10.000 20.000	-0.319 0.163 -0.156			4.25 6.75	5.14 5.14 4.53	 	15 3
Agencies: Total	106	 	10 10	10.082 10.082	10.000	0.082 0.082 0.082		 	 5.60 	5.17 5.17	 	 8
Tax Exempts: Total	108 121 128 130 126	 	5 5 5 5 5 5 25	5.383 5.008 4.769 4.847 5.123 25.130	5.000 5.000 5.000 5.000 5.000 25.000	0.383 0.008 -0.231 -0.153 0.123 0.130	32 41 56 58 55		5.00 3.95 3.58 3.74 4.24	3.88 3.93 4.01 4.02 4.01	5.75 5.83 5.96 5.97 5.95	27 34 44 45 42
Swaps Fixed: Total	j		0	0	0	0					 	
Swaps Var: Total			0	0	0	0				 	 	
Grand Total	of	9, 32 Max	65	64.967	64.910	====== 0.057 -0.073	(excludi	ng Tax Exe	mpt Gain/Lo	ss)	

	Вес	ginning of Q		Beginning o	f Quarter Purc	chases		
Security ID	Maturity	Amount	Gain or Loss	Percent of Holding		Security ID	Maturity	Amount
			,		1			
No securiti	les were purch	nased or sol	∟d.					

							Market of New	
	Beginning Balance	 New Loans =======	Net Principal Payments	Loan Sales	Charge Offs	 Ending Balance	Current Quarter	Last Quarter
Business Credit Lines Business Term Loans	129.818 58.721	======== 18.641 11.807	======= -5.989 7.059	0.000	0.219	======= 154.229 63.434	======== 9% 12%	======= 10% 13%
Total Business	188.539	30.448	1.070	0.000	0.254	217.663	10%	 11%
Commercial Real Estate	194.948	5.249	7.077	0.000	0.198	192.923	2%	5%
Residential Mortgage (FR)	98.722	14.806	6.351	0.000	0.033	1107.145	13%	13%
Total Real Estate	293.671	 20.055 	 13.428 		0.231		 4% 	 6%
Installment Loans	88.415	17.810	=====================================	0.000	0.085	92.856	10%	10%
Total Consumer	88.415	 17.810		0.000	0.085	92.856	 9%	 9%
Total Loans	570.625	68.314	27.784	0.000	0.569	======== 610.586	====================================	====================================

Loan Commitments ========			========	========	=======
	Beginning	New	Expired	Ending	Usage
	=======	======	=======	======	=======
Business Credit Lines	251.5	37.3	29.1	259.6	59.4%

Loan Servicing Portfolio =							-=======		
	B		_		Gain		Servicing		
Loan Type	Beginning Balance	Sales in Ouarter	Loan Payments	Ending Balance	or Loss On Sales	Income	Expense	Net	
Commercial Real Estate Residential Mortgage (FR)	83.647 95.882	0.000	4.639 2.364	79.008 93.518	0.000	0.050 0.058	0.013 0.034	0.037	
Total	179.529	0.000	7.003	172.526	0.000	0.108	0.047	0.061	

			Income		-	_	nses		
	Average Balance	Interes Income		 Total =======	Salary & Ben.	Adver. & Prom. = =======	Charge- Offs	Total =======	Net Earnings ======
Business Credit Lines Business Term Loans	142.0 61.1	2.351	0.650 0.177	3.001	0.280	0.011 0.011	0.219 0.035	0.509 0.211	2.492 1.082
Total Business	203.1	3.468 = ======	0.827	4.294 =======	0.445 =======	0.022	0.254	0.721	3.574
Commercial Real Estate	193.9	3.429	0.105	3.534	0.465	0.011	0.198	0.674	2.859
Residential Mortgage (FR)	102.9	1.428	0.296	1.724	0.102	0.011	0.033	0.146	1.578
Total Real Estate	296.9	4.857	0.401	5.258	0.567	0.022	0.231	0.820	4.438
Installment Loans	90.6	1.751	0.000	1.751	0.174	0.011	0.085	0.270	1.481
Total Consumer	90.6	1.751	0.000	1.751	0.174	0.011	 0.085	0.270	1.481
Total Loans	590.6	10.076	1.228	=====================================	1.186	0.056	0.569	1.811	9.493
	Percent Interest Income	Total Income	Charge- offs	Total Expense	Net Earnings	Past-Due Loans	Non- Accrual	ance Total Non-Perf	Balance, Post Sales
Business Credit Lines Business Term Loans	 6.62% 7.31%	8.45% 8.47%	0.62% 0.23%	======= 1.43% 1.38%	7.02% 7.09%	======= 0.31% 0.75%	0.17% 0.37%	========= 0.48% 1.12%	= ======== 18.80% 8.03%
Total Business	6.83% ========	8.46%	0.50% ======	1.42% ========	7.04% =======	 0.44% =======	0.22%	0.66%	 15.45% = =======
Commercial Real Estate	7.07%	7.29%	0.41%	1.39%	5.90%	0.40%	0.09%	0.49%	-1.04%
Residential Mortgage(FR)	5.55%	6.70%	0.13%	0.57%	6.13%	 0.82%	0.04%	0.86%	8.53%
Total Real Estate	6.54%	7.08%	0.31%	 1.11%	5.98%	 0.55%	0.07%	0.62%	
Installment Loans	7.73%	7.73%	0.37%	======= 1.19%	6.54%	======= 0.53%	0.08%	0.61%	====================================
Total Consumer	7.73%	7.73%	0.37%	1.19%	6.54%	 0.53%	0.08%	0.61%	
Total Loans	6.82%	====== 7.66%	0.39%	======= 1.23%	6.43%	====== 0.51%	0.13%	0.64%	======== 7.00%

B24 -- Loan Decisions, as of 12/31/29 Bank

Bank	5 , 45 01 12	/31/23					Tue J	un 28 19:02	:22 2022	Bank S1
	Interest	Credit	Business	Maximum			Current	Current	Principal	
	Rate	Policy	Developmnt				Market	Balance	Due Next	This
	(XX.XX%)	(1-5)	(H,M,L,N)	(Millions)		1	Rate	Outstnd	Quarter	Qtr
Business Cred Lines	=======	=====	=======	======			===== 	======	======	=====
Dusiness Clea Lines			 				1 1 6.74	154.2	20.3	18.6
	6.50	3	l M	200			0.71		20.0	10.0
Business Term Loans		İ	j		İ	İ	İ	İ	İ	İ
-							7.11	63.4	7.6	11.8
	7.00] 3	l M	200						
		l =====	l =======	l =======	Max Mat	Rt Adj	l ======	l =======	l ======	l ======
			 		(Qtrs)	Period				
Commercial Real Est		j	į	İ	\~	İ		İ	İ	İ
-							7.22	192.9	5.1	5.2
D 11 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	6.50] 3	l M	200	40	1 4				
Residential Mortgage	(FR)						l l 5.64	1 107.1	 6.9	l l 14.8
	5.25] 3	I M	200	1		1 3.04	1 107.1	1 0.9	14.0
	0.20	, ,	1 **	1 200	1	1	ı	1	1	1
		=====	======	======	======	=====	=====	======		=====
Installment Loans							7 40		1 1 5 0	17.0
-	6.75]	 M	200	 	1	7.49	92.9	15.2	17.8
	0.75	1 3	1 171	200	1	1	I	1	1	I

Sale Code	Sell	Туре	Book Value	Market Value	Gain Book -Loss Yield	Market Yield	Aver Matu	
201		Commercial Real Estate	9.099	8.974	-0.125 5.81	5.89	I	32 5.9
202		Commercial Real Estate	9.672	9.450	-0.222 5.49	5.62	I	26 8.0
203		Commercial Real Estate	7.978	7.930	-0.048 6.90	6.94	1	30 4.0
204		Commercial Real Estate	9.806	9.684	-0.122 6.51	6.59	1	24 5.4
205		Residential Mortgage (FR)	9.426	8.808	-0.618 4.81	5.15	1	97
206		Residential Mortgage (FR)	9.003	7.897	-1.106 4.23	4.83	1	04
207		Residential Mortgage (FR)	8.991	8.840	-0.152 5.54	5.63	1	03
208		Residential Mortgage (FR)	9.734	9.445	-0.289 5.32	5.49		84

		ı	Danasita		1	Net		Mkt Share of New		
	Beginning Balance	 New	- Deposits Matured	With- drawals	 Accrued Interest ======	Service Charges and Fees	Ending Balance	Current Qtr	Prior Qtr	
Business Checking	69.372	3.963	0.000	2.790	0.000	0.201	70.344	10.9%	11.1%	
Individual Checking	78.569	14.692	0.000	3.928	0.104	0.843	88.594	19.0	19.2	
Individual Savings	229.933	23.191	0.000	13.796	1.924	0.000	241.252	13.8	13.5	
Retail Time Accounts Variable Rate Fixed Rate	59.265 164.551	0.000 18.588	5.581	0.000	0.548		54.232 179.712	20.6	22.7	
Total	601.690	======	11.610	20.515	====== 5.179	1.045	=====================================	16.0	16.5	

=== Deposit Cost Ar	Average Balance	 Interest Expense	Salaries and Benefits	Advert- ising & Promotn	 Total Expenses	Net Service Charges	 Other Fees	 Net Cost	Net	Intrst Expns/ AvgBal
Business Checking	69.9	0.000	0.060	0.011	0.071	0.095	0.106	-0.13	===== -0.7%	0.0
IndividualChecking	83.6	0.104	1.060	0.011	1.176	0.373	0.470	0.33	1.6	0.5%
Individual Savings	235.6	1.924	0.271	0.011	2.206	0.000	0.000	2.21	3.7 3.7	3.3
Retail Time Account		3.152	0.073	 0.011 ======	3.236	0.000	0.000	3.24 3.24	 	5.5
Total	617.9	5.179	1.465	0.044	6.688	0.469	0.576	5.65	3.7	3.4

Annual Rate

=== Retail Time	Accoun	ts Maturit	ies =====		=== Savings Accounts Analysis ========					
Q	Next uarter	 Quarter Two	 Quarter Three	 Quarter Four	 Over 1 Year	 Total		Ending Balance	90	Intrst Expns/ AvgBal
==========	=====	=====	======	======	=====	======		==========	======	=====
Variable Rate	10.5	13.7	7.9	2.8	19.4	54.2		Standard 35.179	15	1 2.0%
Fixed Rate	8.1	6.1	0.0	23.2	142.2	179.7		Premium 206.073	85	3.5
							1.1			
Total	18.6	19.8	7.9	26.0	161.6	233.9	ij	Total 241.252	100	3.3

	Monthly Fee (XX.XX)	Item Charge (.XX)	Interest Rate (XX.XX)	Business Develpmnt (H,M,L,N)	 Minimum Balance =======	Market Interest Rate ======	 New Deposits ======	Markt Share of New =====
Business Checking				 	 	 	 	 %
, , , , , , , , , , , , , , , , , , ,	10.00	0.08	 1.50 *	 M	<u> </u> 	1.62	4.0	10.9
Individual Checking		 			 	 		
	1.00	0.10	1.00	 M	1000	1.17	14.7	19.0
Individual Savings				 	 	 2.15	 23.2	1 13.8
	0.00		2.00	 M 	 	2.13 	23.2 	13.0
* Credit on balar	nces	 Premium Rate:	 3.50	 	 1000 	3.43 3.43	 	
Retail Time Accounts		 Maturity			 Max. Issue	 	18.6	20.6
Var	riable Rate:	 4	3.00	 	 20	 3.38 	0.0	
 F	ixed Rates:	i		 M	 	 	 	
		2	4.00	 	20	3.99	2.6	
		 8	 4.50	 	 20	 4.89 	 6.5 	
		 12	5.00	 	 20	 4.95 	9.5	

Business Development Budgets

(in 000s per qtr) Salaries: Advertising and Promotion:

----300 100

New Bank Name:

(29 characters Max.)

B64 -- Treasury Managment, Dividends and Forecast Earnings , For Quarter Ending 12/31/29
Bank
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				- Prior Quarter						
Source	Decision Amount	Available Amount	Available Rate (%)	Current Maturing	Current Balance	Decision Amount	Avail. Amount	Avail. Rate (%)	Matured
	i			i		i			•	
Fed Funds Borrwd	1		3.35	0.0		 		3.13		10
Repos		30	3.14	0.0		0	30	2.89		0
CDs	! !			20.6						0
1 Quarter		46	3.79		16.5	0	37	3.49		
2 Quarter		35	4.41		0.0	l 0	27	4.08		
3 Quarter		12	4.78		0.0	0	9	4.45		
4 Quarter	 	 23 	5.02 Maturity	 		0	18	4.69	Maturity Decision	
FHLB Borrowing		107		0.0	0.0	0	98			0

Capital	Notes and Common Stock					
Decision Amount	Issue	3 - 5 Million	6 - 10 Million	12 - 16 Million	Prior (Decision Amount	Quarter Price or Rate
	Capital Notes Interest Rate	5.44	5.43	5.45		
	Common Stock Price Per Share	17.67	17.77	17.82		130.00

Dividends per Share:

0.10

Earnings per Share, Forecast:

(Current Quarter: 0.24) -----
0.60

Bank:	11
Assets Cash Items Fed Funds Sold Securities	38.2 0.9 64.8
Loans (Net) Business Real Estate Consumer Other Loan Loss Reserve Premises Other Assets	604.5 217.7 300.1 92.9 0.0 -6.1 15.5 34.4
Total Assets	758.2
=== Liabilities and Equity ==== Total Deposits Checking Accounts Savings Accounts Retail Time Accounts Corporate CDs	671.3 158.9 241.3 233.9 37.1
Borrowed Funds Repurchase Agreements Fed Funds Purchased FHLB Borrowing Other Liabilities Capital Notes	0.0 0.0 0.0 0.0 0.0 29.0
Owners Equity	57.9
Total Liab & Equity	758.2
=== Ratios (%) ============ Net Liquid Assets / Assets Loans / Deposits Loans / Core Deposits Non-Performing Loans / Loans Charge-offs / Average Loans	2.7 90.05 95.32 0.64 0.39
Earning Asset / Total Assets Core Deposits / Total Assets Int Bear Liab / Total Assets	88.39 83.64 79.26
Borrowed Funds / Total Assets Fed Funds Purch / Tot Capital Owners Equity / Total Assets	0.00 0.00 7.64

I	Bank: 1
Interest Income Loans Business Real Estate Consumer Other Securities: Taxable Incor Securities: Tax-exempt In Federal Funds Sold	·
Interest Expense Checking Accounts Savings Accounts Retail Time Accounts Corporate CDs Borrowed Funds FHLB Borrowing Capital Notes Net Interest on Swaps Net Interest Income	5.5 0.1 1.9 3.2 0.3 0.0 0.0 0.0
Service Charges & Other Inc Loan Loss Provision	come 2.4 1.0
Operating Expenses Salaries and Benefits Advertising - Promotion Occupancy & Other Op. Exp Operating Earnings	6.2 4.3 0.1 1.7 0.6
Gains/Losses on Asset Sales Income Taxes	s 0.0 0.2
Net Income Earnings Per Share	0.5 0.2
Interest Income/Earning Ass Interest Expense/Int-bear I Spread Net Interest Inc/Earning Ass Efficiency Ratio	Liab 3.77 2.89
Net Interest Inc/Total Asse Operating Expense/Total Asse Net Non-Int Exp/Total Asset Operating Earning/Total Ass	sets 3.32 ts 2.04
Net Income/Total Assets Net Income/Owners Equity	0.27

Interest Rates Charged	Mkt BoQ	Mkt EoQ	Bank 1
Business Credit Lines Business Term Loans	6.43 6.89	6.74 7.11	6.50 7.00
Commercial Real Estate Maximum Maturity Rate Adjst Period	6.81 	7.22 	6.50 40 4
Residential Mortgage (FR)	5.48	5.64	5.25
Installment Loans	6.73	7.49	6.75
Average Credit Quality Policy Loan Business Development		 	3.00 56
Business Checking Monthly Fee Item Fee Individual Charling	1.50	 1.62	10.00 0.08 1.50
Individual Checking Monthly Fee Item Fee Interest Rate	1.13	1.17	1.00 0.10 1.00
Individual Savings Monthly Fee Minimum Balance for Premium Basic Interest Rate Premium Interest Rate	2.00	2.15 3.43	0.00 1000 2.00 3.50
Deposits Business Development			44

Retail Time Deposit Rates	Maturity Otrs			ked Rates Banks Marke				Rates Market Ave.	
	1		_		3.41	1	_		3.41
Range offered by	2	4.00	_	4.00	3.99		_		3.39
Community Banks	3-4		-		4.35	3.00	_	3.00	3.39
and rates paid on	5-6		-		4.71		_		3.38
average by other	7-8	4.50	-	4.50	4.85		_		3.38
financial institutions	9-12	5.00	-	5.00	4.91		_		3.38
in the market.	13-20		_		4.96		_		3.38
	21-30		-		4.98		_		3.38
	31-40		-		4.99		_		3.38

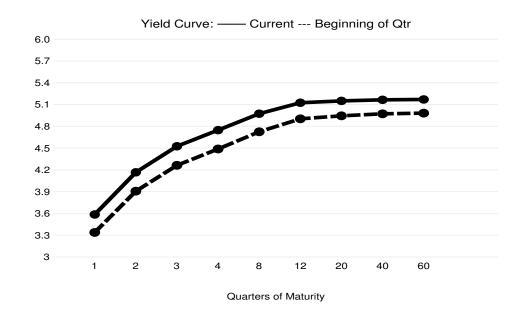
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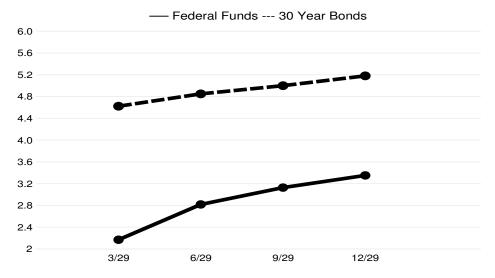
	Price/S	hare	Pcnt	1	Ratios	Earning	S	Earnin	ngs per	Share	l D:	ividends		Credit
Bank	Q4/29	Q3/29	Chng	P/E	Mkt/Book	Qtr	YTD	Fcast	Actual	YTD	Qtr	YTD	Yield	Rating
						!		!					!	
1	18.89	20.11	-6.1	1 7	.1 0.68	0.49	5.50	0.60	0.24	2.65	0.10	0.85	2.1	В

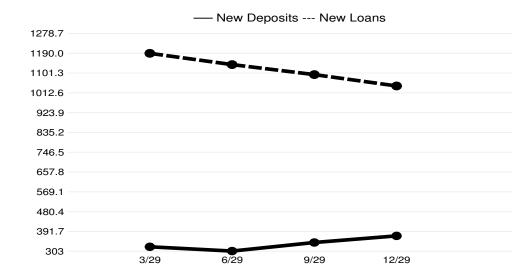
		Owners Eq	quity and	Capital	Ratios		1 1		Capit	al Issues		
								Capital :	Notes	C	ommon Stoc	k
			Capital :	Notes	Equity	Capital						
Bank	Shares	Book	/ Equity	+	/ Total	/ Risk				Issue		
	Outstanding	Value	Capital N	otes :	Assets	Assets		Amount	Rate	Price	Shares	Total
			용		용	용						
1	12,076,923	27.90	0.	00	7.64	10.4	3			130.00	76,923	10.00

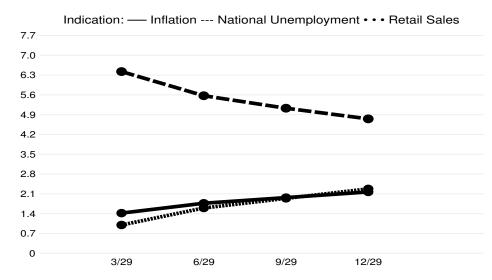
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Bank	Equity/Assets	Tier 1 Risk Adjusted Equity Ratio	Total Risk Adjusted Equity Ratio		Common Equity Tier 1 Capital Ratio
1	7.64 %	9.44 %	1 10.43 %	7.82 %	9.44 %









	Mat (Qtrs)	12/31/29	09/30/29	Funds Ra	tes	12/31/29	09/30/29
Government Securities:	1 4 8	3.59 4.75 5.07	3.34 4.49 4.83	Repos Federal Funds Corporate Rates		3.14 3.35	2.89
	20 40 80	5.15 5.16 5.17	4.94 4.97 4.99		Prime Commercial Paper High-grade Bonds		3.91
7	1	2 ((2 40	 National	Economy		
Agencies:	1 4 8	3.66 4.84 5.24	3.40 4.58 5.01			3.28	2.95 %
	20 40 80		5.18 5.31 5.52	 Local Ec	onomy		
Tax-Exempts:	60	4.03	3.89		Retail sales New construction permits Unemployment rate	3.51	2.78 %
Income Tax Rate	_	ket Forecasts	~	1/30	4 Quarters Q1/30 to Q4/30		
Q1/30 36% Q4/29 36%	Loans Business Real Estate Consumer Other Deposits		4	286.4 487.1 195.4 64.3	1,141.2 1,970.8 789.7 278.7 1,860.0		

Stock Prices

Quarter	Bank	1
Q4/29	18	.89
Q3/29	20	.11
Q2/29	21	.93
Q1/29	26	.80