# SBA

U.S. Small Business Administration

#### **SAM Registration in 3 Easy Steps:**

- 1. Obtain a FREE DUNS number
- 2. Complete SAM Registration Obtain your CAGE Code
- 3. Send in your Notarized Letter of Authorized Account Users within 60 days of registering



 Obtain a FREE DUNS number from Duns and Bradstreet by going to <a href="http://fedgov.dnb.com/webform">http://fedgov.dnb.com/webform</a>. Your business must have a DUNS number to register in SAM.

You will need <u>all</u> of the information listed below to obtain a DUNS number:

- Name of organization
- Organization address
- Name of the chief executive officer (CEO) or organization owner
- Legal structure of the organization (e.g., corporation, partnership, proprietorship)
- Year the organization started
- Primary type of business
- Total number of employees (full and part-time)



Ensure you are on sam.gov – and no other page!





- 3. Gather all of the information you will need for registration including:
- DUNS Number
- Banking Information
- Taxpayer Identification Number
- Sales per year average for the past 3 years OR in the case of certain financial institutions, your Total Assets
- Total number of staff (full & part time) for the past 12 months
- Point of Contact information including phone numbers, addresses, and emails. If your business has a lot of turn-over, you might consider having a second or even third person who has access to the SAM record and is authorized to make changes.



#### 4. Identify your NAICS Codes:

- NAICS define businesses based on the activities in which they are primarily engaged and are used as the basis for size standards.
- Your business may have multiple NAICS codes.
- You can visit the <u>US Census Bureau NAICS</u> website (census.gov) to identify them.
- You may enter multiple NAICS in SAM but the system will ask you to identify your primary industry code.



# 5. Review the SBA Size Standards Table to identify what information to use as your "sales" information:

Sector 52 - Finance and Insurance

		Size	Size
		standards in	standards in
		millions of	number of
NAICS codes	NAICS U.S. industry title	dollars	employees
522110	Commercial Banking <sup>8</sup>	\$600 million in	
		assets <sup>8</sup>	
522120	Savings Institutions <sup>8</sup>	\$600 million in	
		assets <sup>8</sup>	
522130	Credit Unions <sup>8</sup>	\$600 million in	
		assets8	
522190	Other Depository Credit Intermediation <sup>8</sup>	\$600 million in	
		assets <sup>8</sup>	
522210	Credit Card Issuing <sup>8</sup>	\$600 million in	
		assets <sup>8</sup>	
522220	Sales Financing	\$41.5	
522291	Consumer Lending	\$41.5	
522292	Real Estate Credit	\$41.5	
522293	International Trade Financing	\$41.5	
522294	Secondary Market Financing	\$41.5	
522298	All Other Nondepository Credit	\$41.5	
	Intermediation		
522310	Mortgage and Nonmortgage Loan Brokers	\$8.0	
522320	Financial Transactions Processing, Reserve,	\$41.5	
	and Clearinghouse Activities		
522390	Other Activities Related to Credit	\$22.0	
	Intermediation		
523110	Investment Banking and Securities Dealing	\$41.5	
523120	Securities Brokerage	\$41.5	
523130	Commodity Contracts Dealing	\$41.5	
523140	Commodity Contracts Brokerage	\$41.5	
523210	Securities and Commodity Exchanges	\$41.5	

- The full SBA Size Standards Table can be found at sba.gov
- The Finance Industry NAICS Codes are found in Sector 52 which starts on Page 31.



#### 6. Starting the Registration:

# When you're ready to start, scroll down and select "Create User Account" to create an account with Login.gov.

- Each individual authorized to make changes to your account must have their own Login.gov account.
- You'll need a working phone number (mobile or landline) or an authentication app (installed on your mobile device or computer) to receive the single-use security code.
- Going forward, every time you log into SAM, you'll go to the Login.gov sign-in page and enter your email address, password, and single-use security code.
- You can tell login.gov to remember your browser to store the security code for 30 days.



7. Return to www.SAM.gov and select Entity Registrations > Register New

**Entity.** 



Select your type of Entity and start working through the registration screens.

\*If your company already has a SAM record, it will automatically show up when you enter your DUNS Number. At that point, you do NOT have to register a new entity and can simply "claim" the current record that populates and update it.



8. Complete each page in sequence and then click "Save and Continue" at the bottom of the page BEFORE you continue to the next page.

SAM records are broken into 4 key sections in this order – Core Data, Assertions, Reps & Certs, and Points of Contact (POC):

Remember, complete the registration in order:

- Do NOT jump around!
- Make sure to save EVERY page.
- Avoid using punctuations such as periods, commas and hyphens when entering info.
- See GSA's Quick Start Guide for Contract Registration for additional tips.



#### 9. Make sure to select "Submit" after your final review.

- You will get a "Registration Submitted" confirmation message on the screen. If you do not see this message, you have not submitted your registration.
- Allow up to 12-15 business days after you submit before your registration is active in SAM. This is typically the maximum amount of time a SAM registration will take to become active. It's usually shorter.
- You will receive an email from SAM.gov when your registration is active that will contain your Commercial & Government Entity or "CAGE" Code. Your CAGE Code is your <u>unique federal identifier</u> for your business. Keep track of it.



## **SAM General Search**

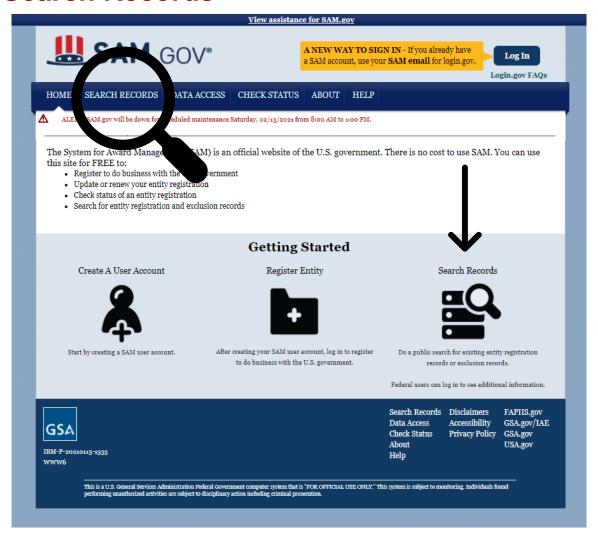
#### 1. Go to sam.gov





## **SAM General Search**

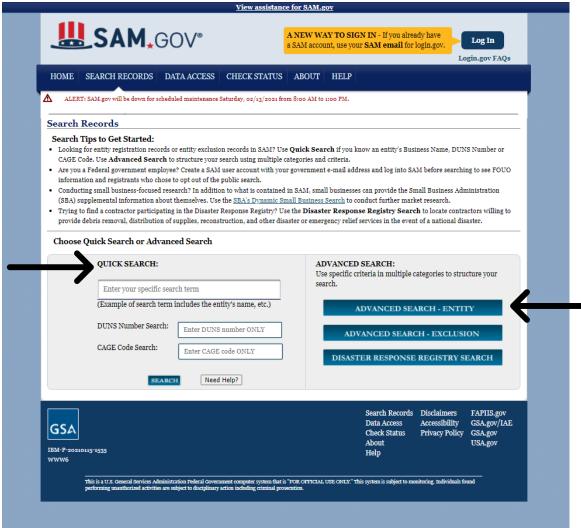
#### 2. Click "Search Records"





#### **SAM General Search**

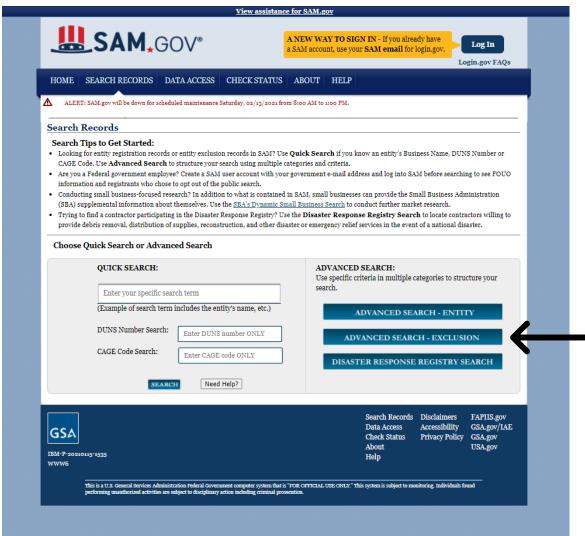
#### 3. Enter Search Parameters





## **SAM Advanced Search - Exclusion**

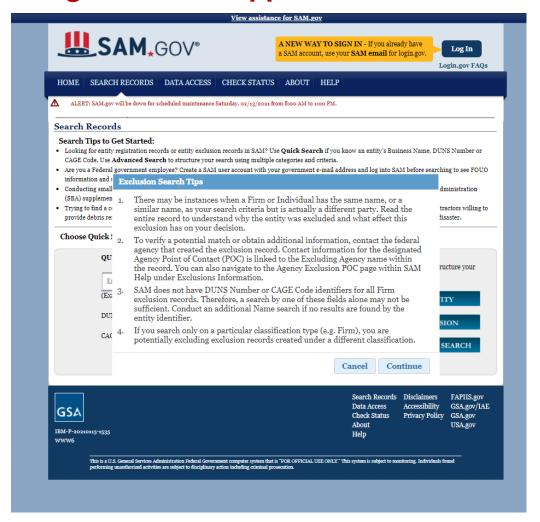
#### 1. From the "Search Records" section on SAM





## **SAM Advanced Search - Exclusion**

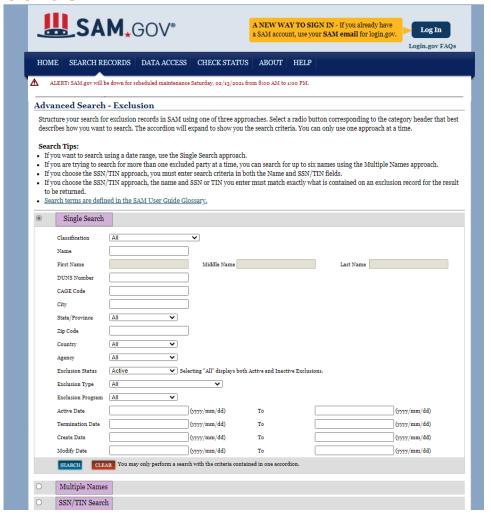
# 2. When clicking "Advanced Search" - Exclusion, the following dialogue box will appear:





# **SAM Advanced Search - Exclusion**

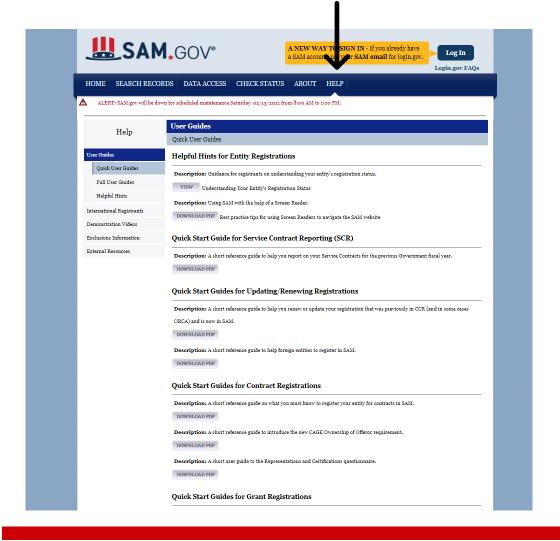
3. You can now search for debarments, suspensions, and exclusion records.





# **SAM Assistance**

Detailed user-guides, instructional videos, and other helpful information can be found under the "Help" Tab of sam.gov:





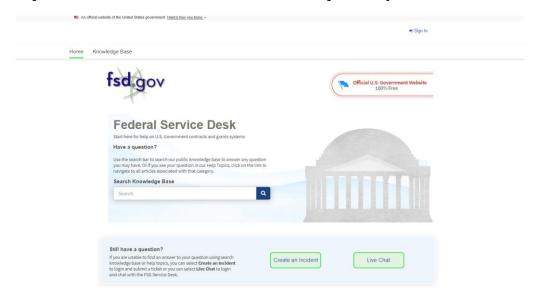
## **SAM Assistance**

For ALL tech related issues with SAM, you must contact the Federal Service Desk at:

Website: www.fsd.gov

• U.S. Toll Free: 866-606-8220

Hours of Operation 8:00 a.m. to 8:00 p.m. (Eastern Time)





# **Contact the SBA**

SBA Lender Hotline: 1-833-572-0502

Find your local SBA Field Office: <a href="www.sba.gov/content/find-local-sba-office">www.sba.gov/content/find-local-sba-office</a>



