How To Learn The Story of Your Bank

With Readings Typically Not On Your Nightstand

Webinar Session Segments

- First segment: Technical & Bank Specific
- Second segment: Macro Economy
- Third segment: Polished in a network setting



Segment 3

Third segment: Polished in a network setting

Navigating Questions About Your Bank

- In Professional & Social Setting
- Not Your Night Stand Reading



Looking Comfortable and Polished for Questions About Your Bank!

You Must Be Prepared!! You are responsible for your preparation!

Common Questions at A Bank Event

- How's your Bank doing this year?
 - Read your Bank's quarterly press releases
 - Typically at your website under "Investors" or "Shareholder Relations"
 - Talk about earnings, growth, and public strategic initiatives
- How big is your bank now?
 - You now know where to find it on your balance sheet
- How many branches do you have?
- What is your stock trading at these days?
 - Monitor your ticker symbol

Reading Materials

(not on your nightstand)



An Approach to Staying In-The-Know

Daily Reading

- ABA Newsbytes
- VBA News Briefs

Waiting Room Reading

- Regulator Suggestions
- Legislative Initiatives

After Hours Reading

• New rules, laws, pronouncements

• Waiting Room – Light but longer

Daily Reading – Quick

• Focused reading without interruption

General Glossary of Financial Terms: Investopedia

> https://www.investopedia.com/financi al-term-dictionary-4769738

Specific Glossary or Definition

Visit Regulator Website, Instructions, etc.

TED Talks <u>www.ted.com/talk</u>

- TED App on your phone
- Focused search: Small ways women can support each other at work
- Expand knowledge: blockchain, DEI, ESG

Social Media Groups

• The Girl Banker on Facebook

Local: Professional Groups

Industry: VBA Emerging Bank Leaders, Women In Banking

• Elevate Newsletter from the VBA

Bank Legislation

Must Stay Informed!

HOW TO BE SNEAKY SMART

When listening during group conversations, what are you uninformed about?



Action Items

• Ask your Mentor for list of resources & reading materials

• Ask admired co-workers for reading list

• Find out resources such as bank paid subscriptions to VBA, ABA, and others such as online newspapers, etc.