

# VIRGINIA BANKERS ASSOCIATION

VBA COMMITTEES

## Agenda

VBA Government Relations Committee  
Wednesday January 11, 2023 3:00pm  
Downtown Richmond Marriott Salon 4

### Mission Statement:

*To protect and defend the interests of Virginia's banking industry through active support of the VBA's political and legislative efforts.*

- I. Welcome & Introductions
- II. October Minutes
- III. State & Federal Legislative Update
  - 2023 General Assembly Session Preview
  - Federal Issues Update
- IV. BankPAC
  - Current Financials
  - 2023 BankPAC Campaign
    - Goal Setting
    - Outreach and Resources
    - Contribution Guidelines
- V. Grassroots Advocacy Events
  - 2023 VBA Banker Day Preview
  - [2023 Washington Summit](#)
- VI. Open Forum
- VII. Adjourn

Note: MDP Graduation is at 4:00pm in Salon 1-3. Please join the EBL for the Pre-Banker Day Reception starting at 5:30pm at Corner Rapids in the Marriott.

**Minutes of the  
Virginia Bankers Association  
Government Relations Committee  
Wednesday October 26, 2022 at 12:00 p.m.  
VBA Office**

**Committee Participants:**

Robert Wood, Jimmy Burke, Will Clements, Bobby Cowgill, Steve DeLuca, Patricia Gallagher, Leton Harding, Laurie Hart, Brandon Lorey, Dave Richardson, Gary Shook, Rob Shuford, Matthew Steilberg, and Melvin Watkins.

**VBA Staff:**

Matt Bruning, Heather Derflinger, DeMarion Johnston, and Bruce Whitehurst.

**Welcome & Minutes**

Chairman Wood called the meeting to order and welcomed everyone. The minutes of the May meeting were adopted unanimously as presented on a motion by Mr. Burke, seconded by Mr. Shook.

**State and Federal Legislative Update**

Mr. Bruning provided an overview of the upcoming Virginia General Assembly session. He noted the VBA is working on proactive legislation on the bank franchise tax and permissible investments. He noted that potential negative legislation on forced access could be introduced. He also covered updates on efforts to include interchange restrictions and the SAFE Banking Act on the remaining legislative vehicles in Congress before the end of the year, noting recent grassroots alerts on those issues.

**BankPAC**

The financials as of September 30, 2022 were presented. Mr. Bruning noted that activity has increased on both contributions received and those made to candidates. He also pointed out a recent contribution from the federal account to Senator Jennifer Kiggans for her congressional campaign. The financials were accepted as presented on the motion of Mr. Watkins, seconded by Mr. Cowgill.

Mr. Bruning noted the list of contributions made in conjunction with ABA BankPAC to federal candidates in Virginia this election cycle that was included in the material.

Chairman Wood thanked the Committee for their efforts on the successful 2022 VBA BankPAC campaign. The Committee discussed ways to share best practices for running a campaign, the start time of the campaign, mentioning BankPAC at Banker Day, how to involve the Committee in outreach and ways to encourage competition.

**Grassroots Advocacy**

Chairman Wood thanked those who attended the fall regional state legislative meetings. The Committee discussed preferred approaches for future meetings, mentioning smaller “strike force” meetings and having consistency in meetings.

Chairman Wood reminded the Committee that Banker Day will be Thursday January 12, 2023 at the Richmond Convention Center and encouraged participation. Mr. Bruning noted that the VBA/ABA Washington Summit is scheduled for March 20-22 and that registration is open.

**Other Business**

Chairman Wood recognized Amy Mellinger for her service on the Committee as EBL Steering Committee Vice Chair. He noted the next Committee meeting will take place on Wednesday January 11<sup>th</sup> at the Downtown Richmond Marriott. There being no other business, the Committee adjourned.

Minutes prepared by:  
Matt Bruning

## 2023 General Assembly Potential Legislation

- **Bank Franchise Tax** – The VBA established a Bank Franchise Tax Work Group to consider potential modernization changes to the tax. The Group identified process improvements including electronic filing, potential centralized filing through the state, a filing extension option, and more robust guidance. They also identified electronic access to property assessments at local Commissioners of Revenue systems. For centralized filing, the current potential proposal would be an optional method for those banks with over \$40 Billion in Virginia deposits. Once collected by the state, 80% of the BFT fund collected from those banks who have elected the centralized method will be allocated to localities based on population.
- **Permissible Investments** – Virginia currently has more restrictive statutes on permissible investments by state-chartered banks than other states and for national bank charters. An update to the statute is necessary for clarity on RBIC investments, updates to match OCC guidelines, and other investment vehicles that have evolved over the years. Senator Lynwood Lewis and Delegate Israel O’Quinn will introduce the bills.
- **Stimulus Garnishments** – Protections enacted during the pandemic for federal stimulus payments should be subject to a sunset clause. Senator Chap Petersen and Delegate Jay Leftwich will introduce the bills.
- **CDFI Fund** – A Virginia CDFI Fund was created and funded with \$10M in 2021. The fund was over-subscribed, and no additional funds were appropriated in 2022. As part of the VA CDFI Coalition, the VBA will support legislation to gain additional, ongoing state financial support for CDFI efforts in small business, affordable housing, and community development efforts. Delegate Danny Marshall and Senator Jennifer McClellan will introduce the bills and potentially the budget amendments.
- **Credit Unions** – The VBA will continue to oppose any legislative efforts by state-chartered credit unions to expand their powers beyond parity with federal credit unions.
- **Forced Access** – Several other states have seen legislation that injects government into a bank’s decision on who to serve in response to the perceived action or lack of action at the federal level on climate change and other social issues. Proposals include penalizing banks that choose not to serve the fossil fuel or firearm industry, prohibiting the use of social credit scoring, and divesting of state funds from companies that do business with fossil fuel companies. Virginia’s Attorney General joined with other Republican AGs in a civil investigation demand of six national banks regarding their ESG practices. A national conservative state legislative organization is promoting a model bill that would eliminate state contracts with firms that “boycott” certain industries, mainly fossil fuel companies. The VBA should oppose any legislation that restricts or penalizes banks for choosing whether or not to do business with any legal potential customer.
- **ATM Fee Caps** – A northern Virginia legislator reached out to the VBA with interest in capping the transaction fees at independently operated ATMs. In reviewing her draft proposal, she specifically exempts financial institutions and does not apply the fee cap on those charged by card issuer banks for using a non-bank ATM.

- **Mechanics Liens** – The Association of General Contractors has requested VBA feedback on potential changes to the mechanics lien process. They would like to change the timeline to file the lien from 90 to 120 days, consistent with most other states. They also propose eliminating the 150-day lookback period on what amounts the contractor may claim on the lien. The VBA received feedback from lenders who expressed concern over the changes impact on lender lien rights which have been communicated to the contractors.
- **Guardians Ad Litem** – The Virginia Academy of Elder Law Attorneys approached the VBA with a proposal to require banks to provide financial information to Guardians Ad Litem. They proposed a 5-day turnaround timeline with penalties for noncompliance. We have made alternative language suggestions, including making the timeline 14 days, removing the penalties, and requiring a copy of the court order when the GAL makes the request. They declined, so we will oppose the bill.

**Virginia BankPAC**  
**For the Period Ending November 30, 2022**

	Federal Election Fund	11/30/2022 State Election Fund	Total	Federal Election Fund	12/31/2021 State Election Fund	Total
<b>Receipts</b>						
Contributions from participants	\$ 192,070	\$ 248,805	\$ 440,875	\$ 193,903	\$ 219,935	\$ 413,838
Interest income	278	2	280	278	2	280
<b>Total Receipts</b>	<b>192,348</b>	<b>248,807</b>	<b>441,155</b>	<b>194,181</b>	<b>219,937</b>	<b>414,118</b>
<b>Disbursements</b>						
Contributions to Candidates	-	164,000	164,000	-	275,500	275,500
Contributions to PACs	110,000		110,000	100,000		100,000
Contributions - Other	12,500		12,500	10,000		10,000
Promotional items/in-kind contributions	-	6,068	6,068	-	5,396	5,396
Travel, entertainment & meeting expenses	30	5,017	5,047	-	6,537	6,537
Industry Sponsorships		5,500	5,500		4,500	4,500
Office supplies & printing		7,742	7,742		7,976	7,976
Audit & tax fees		9,900	9,900		9,300	9,300
Miscellaneous expenses	1,544	667	2,211	2,204	243	2,447
Tax Expense		49	49		134	134
<b>Total Disbursements</b>	<b>124,074</b>	<b>198,943</b>	<b>323,017</b>	<b>112,204</b>	<b>309,586</b>	<b>421,790</b>
<b>Excess (deficiency) of receipts over disbursements</b>	<b>68,274</b>	<b>49,864</b>	<b>118,138</b>	<b>81,977</b>	<b>(89,649)</b>	<b>(7,672)</b>
Transfers between State and Federal	(35,000)	35,000	-	(40,000)	40,000	-
<b>Cash and cash equivalents Beginning of year</b>	<b>359,746</b>	<b>57,431</b>	<b>417,177</b>	<b>317,769</b>	<b>107,080</b>	<b>424,849</b>
<b>Cash and cash equivalents-end of period</b>	<b>\$ 393,020</b>	<b>\$ 142,295</b>	<b>\$ 535,315</b>	<b>\$ 359,746</b>	<b>\$ 57,431</b>	<b>\$ 417,177</b>



# VIRGINIA BANKPAC:

*The Voice of Your Industry*

## STATEMENT OF BANKPAC SOLICITATION APPROVAL

The member of the Virginia Bankers Association named below approves and authorizes solicitation of contributions from its employees and/or directors by the Virginia BankPAC for and during the calendar years specified, and represents that it has not granted such approval or authorization to any other trade association for or during said calendar year. The undersigned reserves the right to limit the solicitation among the permitted categories of individuals designated above. Authorizing solicitation for multiple years is at the discretion of the member bank but is encouraged by the Virginia Bankers Association.

President/CEO Signature for 2023: \_\_\_\_\_

President/CEO Signature for 2024: \_\_\_\_\_

President/CEO Signature for 2025: \_\_\_\_\_

President/CEO Signature for 2026: \_\_\_\_\_

President/CEO Signature for 2027: \_\_\_\_\_

Name of Grassroots Coordinator: \_\_\_\_\_

Email of Grassroots Coordinator: \_\_\_\_\_

Name of President/CEO: \_\_\_\_\_

Bank Name: \_\_\_\_\_

Full Address: \_\_\_\_\_

**Get on our calendars for 2023!** The VBA welcomes the opportunity to speak with your bank's board on BankPAC.

**Please check this box if you would like the VBA to contact you to schedule a presentation with your bank's board (virtual or in person).**

**Suggested Dates (If Known):** \_\_\_\_\_

**Please sign and return this Statement of Solicitation Approval to Heather Derflinger at the VBA in one of the following ways:**

E-mail (PDF Copy): [heather@vabankers.org](mailto:heather@vabankers.org)  
Mail: 4490 Cox Road, Glen Allen, VA 23060

			2022 Campaign				
Region	Asset size (\$000)		Individual	Director	Corporate	PAC 2 PAC	Total
	2nd Qtr 2019	Bank					
Central	3,189,098,000	American Nat'l Bank & Trust Co.	5,229	2,763	7,500		15,491
East	19,953,865,000	Atlantic Union Bank & Trust	24,133		30,000		54,133
National	2,350,294,000,000	Bank of America, NA				3,000	3,000
Southwest	645,341,000	Bank of Botetourt	1,505	900	2,740		5,145
North	671,728,000	Bank of Charles Town					-
North	1,216,368,000	Bank of Clarke County	3,885	1,350	6,500		11,735
Central	908,765,000	Bank of the James			5,000		5,000
Central	978,410,000	Benchmark Community Bank			5,000		5,000
Central	2,747,488,000	Blue Ridge Bank					-
North	3,554,803,000	Burke & Herbert Bank					-
East	2,137,147,000	C&F Bank	3,770	3,375	10,000		17,145
East	836,871,000	Calvin B. Taylor Bank					-
North	2,120,225,000	Capital Bank (MD)					-
North	195,720,000	Capon Valley Bank					-
National	421,600,000,000	Capital One				2,500	2,500
Central	4,120,513,000	Carter Bank & Trust	1,500		10,000		11,500
North	990,829,000	Chain Bridge Bank	250	500	-		750
East	1,291,855,000	Chesapeake Bank	11,363	1,850	5,000		18,213
Central	533,033,000	Citizens Bank & Trust Co.			4,500		4,500
North	5,840,704,000	City National Bank	1,209	250			1,459
North	2,192,933,000	Community Bank of the Chesapeake	705		-		705
East	154,243,000	Community Bankers' Bank	150		1,500		1,650
North	2,464,967,000	Forbright Bank					-
Central	183,379,000	CornerStone Bank NA					-
East	11,500,000,000	Dollar Bank				1,000	1,000
North	10,934,369,000	EagleBank					-
Central	1,104,652,000	Farmers & Merchants Bank			5,000		5,000
Southwest	76,646,000	Farmers & Merchants Bank of Craig Co.					-
Southwest	161,893,000	Farmers & Miners Bank					-
East	589,445,000	Farmers Bank	-				-
Southwest	2,616,812,000	First Bank & Trust Company	3,650	850	5,000		9,500
North	1,023,545,000	First Bank, Virginia	4,660	950	3,000		8,610
South	1,249,928,000	First Carolina Bank					-
Southwest	3,124,291,000	First Community Bank NA		950	7,500		8,450
Central	931,448,000	First National Bank	7,434	250	-		7,684
Southwest	319,400,000	First Sentinel Bank					-
Southwest	946,806,000	First US Bank					-
North	837,070,000	Freedom Bank of Virginia	825	4,000	5,000		9,825
Central	142,523,000	Frontier Community Bank					-



National	25,922,789,000	Fulton Bank			5,000	5,000
North	1,971,048,000	FVCbank				-
Central	181,686,000	Highlands Community Bank				-
Southwest	3,524,452,000	HomeTrust Bank				-
East	25,583,000	Integrity Bank for Business				
North	2,063,981,000	John Marshall Bank	7,510	4,000		11,510
North	3,190,100,000,000	JPMorgan Chase Bank				
Southwest	170,744,000	Lee Bank & Trust Company	1,000		500	1,500
Southwest	339,729,000	Legacy Bank	1,000			1,000
National	150,227,852,000	M & T Bank			2,500	2,500
North	1,707,975,000	MainStreet Bank	5			5
Central	38,089,000	Martinsville First Savings Bank				-
Southwest	92,862,000	Miners Exchange Bank				-
Central	86,884,000	Movement Bank				-
Southwest	1,658,323,000	National Bank	4,410	2,850	3,000	10,260
North	653,304,000	National Capital Bank of Washington	600			600
East	126,056,000	New Horizon Bank				-
Southwest	796,525,000	New Peoples Bankshares, Inc	100			100
North	313,736,000	Oak View National Bank				-
North	827,524,000	Old Dominion National Bank				-
East	1,267,532,000	Old Point National Bank	15,848	8,100	-	23,948
North	619,914,000	Pendleton Community Bank				-
North	5,060,426,000	Peoples Bank				
Central	35,216,904,000	Pinnacle Bank				-
Central	281,852,000	Pioneer Bank			2,500	2,500
National	453,973,605,000	PNC Bank				-
Southwest	412,975,000	Powell Valley National Bank	4,475	600	2,425	7,500
North	884,999,000	Presidential Bank				-
North	5,127,920,000	Ridge View Bank, a Div of CNB Bank				
North	12,912,358,000	Sandy Spring Bank				-
Central	368,879,000	Select Bank	4,000		6,500	10,500
East	2,119,309,000	Shore United Bank				-
Southwest	946,656,000	Skyline National Bank	2,639	1,150	6,000	9,789
East	2,727,264,000	Primis Bank			3,000	3,000
East	40,262,683,000	South State Bank	1,625			1,625
East	4,139,586,000	Southern Bank & Trust	1,955			1,955
North	3,271,279,000	Summit Community Bank				-
Southwest	461,822,000	Surrey Bank & Trust Company				-
National	415,513,499,000	TD Bank, NA				-
Central	172,480,000	The Bank of Charlotte County	-		500	500
Southwest	525,210,000	The Bank of Marion	500	875	5,000	6,375
Central	658,953,000	The Bank of Southside Virginia	10,275	10,600	7,000	27,875
Southwest	54,594,000	The Blue Grass Valley Bank				-
Central	296,515,000	The Farmers Bank of Appomattox			1,000	1,000
East	563,675,000	Touchstone Bank	550	1,150		1,700
East	15,081,000,000	TowneBank	1,600		30,000	31,600
National	510,294,000,000	Truist Bank	-	-		-

Southwest	531,217,000	TruPoint Bank	1,230	-	3,000		4,230
North	416,000,000	Trustar Bank					
North	27,158,306,000	United Bank	45,907	5,100			51,007
Other		VBA	3,412	-	1,500	-	4,912
East	233,397,000	VCC Bank					-
East	717,692,000	Village Bank	265	100	-		365
Central	1,847,448,000	Virginia National Bank			10,000		10,000
North	593,402,000	Virginia Partners Bank					-
National	1,776,718,000,000	Wells Fargo				3,000	3,000
National	9,459,933,000	Woodforest National Bank					-
			179,173	52,513	202,665	9,500	443,851

## VBA Bank PAC Contribution Guidelines

*2023 Proposed*

<b>Candidates</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>
<b>Speaker</b>	\$15,000	\$15,000	\$15,000	\$15,000
<b>Senate - Majority/Minority Leader</b>	\$15,000	\$15,000	\$15,000	\$15,000
<b>House - Majority Leader</b>	\$10,000	\$10,000	\$10,000	\$10,000
<b>House - Minority Leader</b>	\$7,500	\$7,500	\$7,500	\$7,500
<b>Caucus Chair - Majority</b>	\$5,000	\$5,000	\$5,000	\$5,000
<b>Caucus Chair - Minority</b>	\$4,000	\$4,000	\$4,000	\$5,000
<b>Key Committee Chair</b>	\$10,000	\$10,000	\$10,000	\$10,000
<b>Key Subcommittee Chair</b>	\$4,000	\$4,000	\$4,000	\$5,000
<b>Key Committee Member</b>	\$3,500	\$3,500	\$3,500	\$3,500
<b>Key Member</b>	\$1,500	\$2,000	\$2,000	\$2,500
<b>Senator/Delegate</b>	\$500	\$1,000	\$1,000	\$1,500
<b>Legislative Caucuses (Ds, Rs &amp; Black Caucus)</b>	\$45,000	\$45,000	\$45,000	\$45,000

Column1	Legislator	Total spent 2022
Delegate	Adams, Dawn	\$0
Delegate	Adams, Les	\$1,500
Delegate	Anderson, Tim	\$0
Delegate	Austin, Terry	\$1,000
Delegate	Avoli, John	\$0
Delegate	Bagby, Lamont	\$2,000
Delegate	Ballard, Jason	\$1,000
Senator	Barker, George	\$1,500
Delegate	Batten, Amanda	\$1,000
Senator	Bell, John	\$2,500
Delegate	Bell, Rob	\$2,500
Delegate	Bennett-Parker, Elizabeth	\$500
Delegate	Bloxom, Rob	\$2,000
Delegate	Bourne, Jeffrey	\$0
Senator	Boysko, Jennifer	\$500
Delegate	Brewer, Emily M.	\$4,000
Delegate	Bulova, David	\$0
Delegate	Byron, Kathy	\$5,000
Delegate	Campbell, Jeff	\$1,000
Delegate	Campbell, Ronnie	\$0
Delegate	Carr, Betsy	\$1,500
Senator	Chase, Amanda	\$0
Delegate	Cherry, Mike	\$500
Delegate	Clark, Nadarius	\$0
Delegate	Convirs-Fowler, Kelly	\$0
Delegate	Cordoze, A.C.	\$0
Senator	Cosgrove, John	\$0
Delegate	Coyner, Carrie	\$3,500
Delegate	Davis, Glenn	\$0
Senator	Deeds, Creigh	\$6,762
Delegate	Delaney, Karrie	\$1,000
Senator	DeSteph, Bill	\$1,000
Senator	Dunnavant, Siobhan	\$2,000
Delegate	Durant, Tara	\$2,500
Senator	Ebbin, Adam	\$1,000
Delegate	Edmunds, James	\$0
Senator	Edwards, John	\$0
Delegate	Fariss, Matt	\$0
Senator	Favola, Barbara	\$500
Delegate	Filler-Corn, Eileen	\$3,500
Delegate	Fowler, Buddy	\$1,000
Delegate	Freitas, Nick	\$0
Speaker	Gilbert, Todd	\$15,000
Delegate	Glass, Jackie	\$0
Delegate	Gooditis, Gwendolyn "Wendy"	\$0
Delegate	Greenhalgh, Karen	\$500
Delegate	Guzman, Elizabeth	\$0
Senate	Hackworth, Travis	\$0
Senator	Hanger, Emmett	\$1,500
Senator	Hashmi, Ghazala	\$1,000
Delegate	Hayes, C.E. "Cliff", Jr.	\$1,000
Delegate	Head, Chris	\$2,500
Delegate	Helmer, Dan	\$0
Delegate	Charniele Herring	\$3,000
Delegate	Hodges, Keith	\$0
Delegate	Hope, Patrick	\$0
	House Dem Caucus	\$5,000
	House Republican Campaign Committee	\$10,000
Senator	Howell, Janet	\$2,500
Delegate	Hudson, Sally	\$0
Delegate	Jenkins, Clinton	\$0
	Joint Dem Caucus	\$10,000
Delegate	Keam, Mark	\$0
Senator	Kiggans, Jennifer	\$2,500
Delegate	Kilgore, Terry	\$10,135
Delegate	Knight, Barry	\$5,000
Delegate	Kory, Kaye	\$0
Delegate	Krizek, Paul	\$1,000
Delegate	LaRock, Dave	\$0
Delegate	Leftwich, Jay	\$1,000
Senator	Lewis, Lynwood	\$2,159
Senator	Locke, Mamie	\$2,500
Delegate	Lopez, Alfonso	\$0
Senator	Lucas, Louise	\$2,500
Delegate	Maldonado, Michelle	\$500
Delegate	March, Marie	\$0
Senator	Marsden, David	\$2,500
Delegate	Marshall, Danny	\$2,500
Senator	Mason, Monty	\$3,145
Senator	McClellan, Jennifer	\$1,000
Senator	McDougle, Ryan	\$7,500
Delegate	McGuire, John J. III	\$0
Delegate	McNamara, Joe	\$1,000

Column1	Legislator	Total spent 2022
Senator	McPike, Jeremy	\$2,000
Delegate	McQuinn, Delores	\$1,000
Delegate	Morefield, Will	\$1,000
Senator	Morrissey, Joe	\$1,500
Delegate	Mullin, Mike	\$0
Delegate	Mundon King, Candi	\$1,000
Delegate	Murphy, Kathleen	\$0
Senator	Newman, Steve	\$2,117
Senator	Norment, Tommy	\$10,000
Senator	Obenshain, Mark	\$3,500
Delegate	O'Quinn, Israel	\$1,367
Delegate	Orrock, Bobby	\$0
Senator	Peake, Mark	\$0
Senator	Petersen, Chap	\$1,000
Senator	Pillion, Todd	\$0
Delegate	Plum, Ken	\$0
Delegate	Price, Marcia "Cia"	\$1,000
Delegate	Ransone, Margaret	\$2,500
Delegate	Rasoul, Sam	\$0
Senator	Reeves, Bryce	\$1,000
Delegate	Reid, David	\$2,000
Delegate	Robinson, Roxann	\$2,500
Delegate	Roem, Danica	\$0
Senator	Ruff, Frank	\$0
Delegate	Runion, Chris	\$1,500

Column1	Legislator	Total spent 2022
Senator	Saslaw, Dick	\$5,000
Delegate	Scott, Don	\$7,500
Delegate	Scott, Phil	\$0
Delegate	Sewell, Briana	\$750
Delegate	Shin, Irene	\$500
	Senate Dem Caucus	\$5,000
	Senate Republican Caucus	\$10,000
Delegate	Sickles, Mark	\$1,000
Delegate	Simon, Marcus	\$1,000
Delegate	Simonds, Shelly	\$0
Senator	Spruill, Sr., Lionell	\$2,000
Senator	Stanley, Bill	\$0
Senator	Stuart, Richard	\$0
Delegate	Subramanyam, Suhas	\$1,000
Senator	Suetterlein, Dave	\$500
Delegate	Sullivan, Rip	\$3,500
Senator	Surovell, Scott	\$1,500
Delegate	Tata, Anne Ferrell	\$0
Delegate	Taylor, Kim	\$1,000
Delegate	Torian, Luke	\$2,000
Delegate	Tran, Kathy	
Delegate	VanValkenburg, Schuyler	\$1,000
	Virginia Legislative Black Caucus	\$2,500
Senator	Vogel, Jill	\$2,500
Delegate	Wachsmann, Otto	\$0
Delegate	Walker, Wendell	\$500
Delegate	Wampler, Will	\$750
Delegate	Ward, Jeion	\$1,000
Delegate	Ware, Lee	\$1,000
Delegate	Watts, Vivian	\$1,000
Delegate	Webert, Michael	\$2,500
Delegate	Wiley, Bill	\$500
Delegate	Willett, Rodney	\$1,000
Delegate	Williams Graves, Angelia	\$1,000
Delegate	Williams, Wren	\$500
Delegate	Wilt, Tony	\$2,500
Delegate	Wright, Tommy	\$0
Delegate	Wyatt, Scott	\$1,000
	<b>Total</b>	<b>\$ 244,184</b>

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

ACBB

---

Thomas J. Bourque

Craig C. Howie

American National Bank & Trust Company

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Brandon D. Atkins

Adah Haley

Jeffrey V. Haley

Matthew Hubbard

Carolyn Kiser

James Little

Edward C. Martin

Alan Miller

Kristin Routt

Lutheria Smith

Amy C. Stallings

Atlantic Union Bank

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Nathalia D. Artus

Paul Buckley

Adam J. Hill

John Hill

Gordon R. Humes

Alexander Hunt

Jay G. Kenslow

William Kinnamon

RHONDA LONG

Jennifer McDermott

Victor T. Reynolds

Timothy J. Schwan

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Bank of America, NA

     Derrick Perkins

     Carolyn E. Rainey

Bank of Botetourt

     Laurie C. Hart

     Marcus T. Wade

     Chelsea West

Bank of Clarke County

     Anne Bartgis

     Brandon C. Lorey

     Joe Zmitrovich

Benchmark Community Bank

     Charity M. Coleman

     Renee Dolan

     Eboni Lee

     Kelly Lewis

     Heather Nicole Martin

     Blake Shaw

     Jay A. Stafford

Blue Ridge Bank, N.A.

     Steven A. Farbstein

     Jalisa Jackson

     William D. Pollard, Jr.

Burke & Herbert Bank

     Joseph F. Collum



# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

C&F Bank

Thomas B. Blatt, IV

Thomas F. Cherry

Mark J. Eggleston

William Krebs

Tony Seaman

Matthew Steilberg

Capital One Financial Corporation

Lisette Carbajal

Steven A. DeLuca

Jordan Jessee

Carter Bank & Trust

John A. Gardner

Rachel Poe

Chain Bridge Bank, NA

Kutoof T. Alwazir

Mariano Castagnello

David M. Evinger

Kari E. Van Wassen

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Chesapeake Bank

\_\_Christina M. Baker

\_\_Frank Bell

\_\_Melissa Ann Crawford

\_\_Eric D. Floyd

\_\_Jennifer Harding

\_\_Leigh H. Houghland

\_\_Jamie Johnson

\_\_Matt Keithley

\_\_John W. Luttrell, Jr.

\_\_Ken Moran

\_\_Dianne Pillsbury

\_\_Samuel G. Poole

\_\_Ashley Sulick

\_\_Amanda Sumiel

\_\_Jeffrey M. Szyperski

\_\_Sherry T. Williams

Chesapeake Bank - Richmond

\_\_Kevin Hill

Citizens Bank & Trust Co.

\_\_Taylor Quicke

Community Bank of the Chesapeake

\_\_James Burke

F&M Bank

\_\_Cindy Sherman

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Farmers & Merchants Bank

\_\_\_\_ Sara Charles Berry

\_\_\_\_ Barton Black

\_\_\_\_ Lisa Campbell

\_\_\_\_ Jason Crum

\_\_\_\_ Arnold J. Dove

\_\_\_\_ Charles C. Driest

\_\_\_\_ Alice Grow

\_\_\_\_ Mark C. Hanna

\_\_\_\_ Teri Hasley

\_\_\_\_ Garth Knight

\_\_\_\_ Mary Pavlovskaya

\_\_\_\_ Karen Rose

\_\_\_\_ Stephanie E. Shillingburg

\_\_\_\_ Natalie M. Strickler-Alt

First Bank & Trust Company

\_\_\_\_ Jonathan B. Comer

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

First Bank, Virginia

\_\_ Sandra Craft  
\_\_ Shantelle Crouch  
\_\_ Candace Davenport  
\_\_ Dennis A. Dysart  
\_\_ Scott C. Harvard  
\_\_ Gregory D. Hoover  
\_\_ Tracey Jenkins  
\_\_ Christopher T. Martin  
\_\_ M. Andrew McLean  
\_\_ Amy Murray  
\_\_ Susanna Nave  
\_\_ Matthew Paciocco  
\_\_ Brittany Payne  
\_\_ Adam M. Reams  
\_\_ Jessica Richardson  
\_\_ Lisa H. Rutherford, SPHR, SHRM-SCP  
\_\_ Natalie Wilson  
\_\_ Kathryn Wright

First National Bank

\_\_ Janie Faris  
\_\_ Tracie A. Gallahan  
\_\_ Aubrey H. Hall, III  
\_\_ Brittany N. Johnson  
\_\_ Jenny Rice  
\_\_ RJ Weaver

Freedom Bank of Virginia

\_\_ Joseph Janney Thomas

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Highlands Community Bank

\_\_ **Jacob Grimes**

John Marshall Bank

\_\_ **Christopher W. Bergstrom**

\_\_ **Todd W. Hewitt**

\_\_ **Jason R. McDonough**

JPMorgan Chase Bank, NA

\_\_ **Evlyn Tsimis**

MainStreet Bank

\_\_ **Marc Batchelor**

\_\_ **Colleen Hube**

\_\_ **Lisa E. Kilgour**

\_\_ **Jacquelyn Langland**

\_\_ **Catherine Morgan**

\_\_ **Richard A. Vari**

National Bank

\_\_ **Aaron B. Cridlin**

National Capital Bank of Washington

\_\_ **William Bauder**

New Peoples Bank Inc.

\_\_ **Joanna Maiden**

\_\_ **Keila R. Ragan-Wise**

\_\_ **Blaine S. White, II**

Old Point Financial Corporation

\_\_ **Robert F. Shuford, Jr.**

Old Point National Bank

\_\_ **Joe Witt**

Pendleton Community Bank

\_\_ **Jonah J. Pence**

Pioneer Bank

\_\_ **Mark N. Reed**

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Powell Valley National Bank

Matthew W. Eades

Mark W. Farris

Robert Chip Glover

Leton L. Harding, Jr.

Browning Wynn, II

Primis Bank

Jeromy E. Cox

Madison R. Davis

Julia Fredricks

Patricia H. Gallagher

Joe A. Shearin

Select Bank

Madison Simms

Skyline National Bank

Anthony Edwards

Blake M. Edwards, Jr.

Jonathan Kruckow

Southern Bank and Trust Company

Davis L. Bailey

W Trent Dudley

Benjamin P. Ellington

L. Taylor Harrell

Adam Jobe

Michael Koss

SouthState Bank, NA

Robert L. Cowgill

Joshua B. Holder

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

TD Bank, NA

Christopher C. Arabia

Chad A. Dally

Michael T. Dameron

John Tucker

The Bank of Southside Virginia

Timothy A. Burkett

Eric L. Crawford

Bryan A. Daniel

Christopher L. Everett

Craig Face

Lauren Harper

Ernest H. Yerly, Jr.

The Farmers Bank of Appomattox

Thomas L. Rasey, Jr.

United Bank

Christopher Biby

Julie K. Sturt

Robert C. Wood, Jr.

United Bank - - Richmond, VA

Barbara Fritzman

United Bank - Mechanicsville, VA

Krishna Smith

United Bank - West Point, VA

Mark Ware

VBA Benefits Corporation

Gabriella Bond

Laurie Milligan, CEBS

John Snead, CEBS

Bobbi Weimer

# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

Village Bank

\_\_ Kelly Keene

Virginia Association of Community Banks

\_\_ Steven C. Yeakel, CAE

Virginia Bankers Association

\_\_ Amy P. Binns

\_\_ Matthew J. Bruning

\_\_ Megan Darmanin

\_\_ Heather Derflinger

\_\_ Hannah Hedden

\_\_ DeMarion P. Johnston, Esq

\_\_ Walter L. Lyons

\_\_ Monica McDearmon

\_\_ Carla Moore, SHRM-CP

\_\_ Chandler D. Owdom

\_\_ Stacy Puckett, CPA, CGMA

\_\_ Bruce T. Whitehurst

Virginia Community Capital

\_\_ Allie Fridley

Virginia Community Capital, Inc.

\_\_ Richard Gallacher

Virginia Housing

\_\_ Demas Boudreaux



# Virginia Bankers Association

2023 VBA Banker Day Roster as of 01-06-23

## Attendee Roster

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Anthony Conte

Mike Hughes

Shane McLaughlin

Thomas Palmer

Blake Ray

Evette Roots

Janet N. Tope

William & Mary

David Dimitri

Yuxuan Wu

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**2022-2023**

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**2022-2023**

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**Virginia Bankers Association**  
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