

3Q 2021 Economic Outlook

FED PIVOTS AS STIMULUS, POLICY, AND IMBALANCES
PUSH ECONOMY TO BRINK OF INFLATION; VIRUS REMAINS THREAT TO EXPANSION

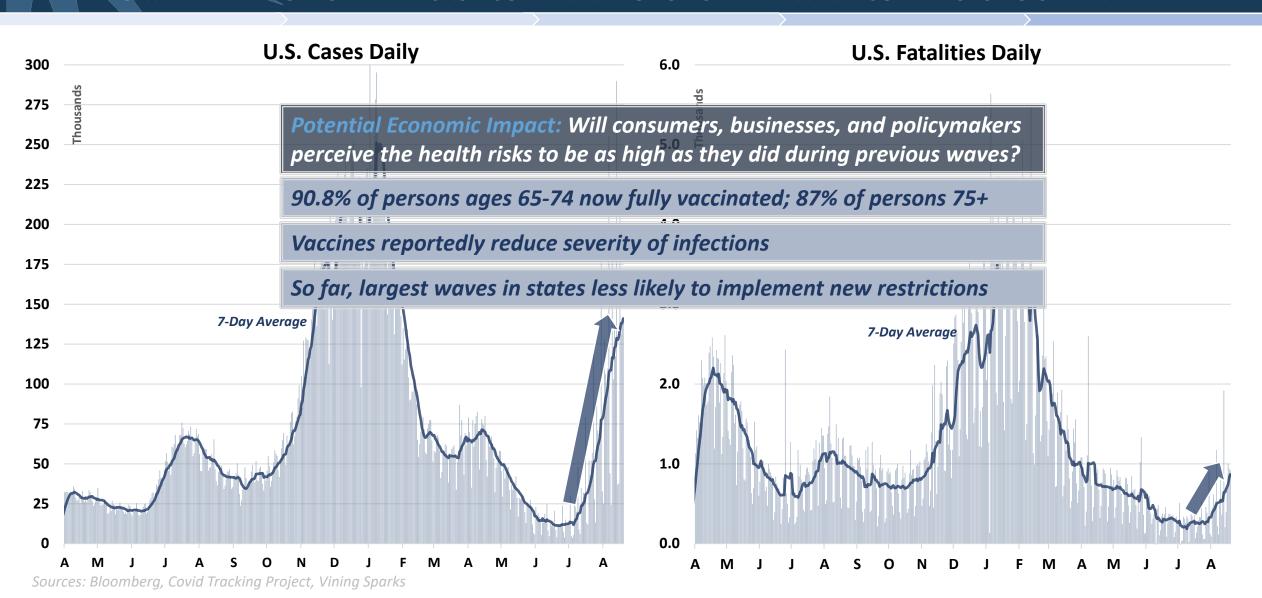
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U.S. COVID SITUATION



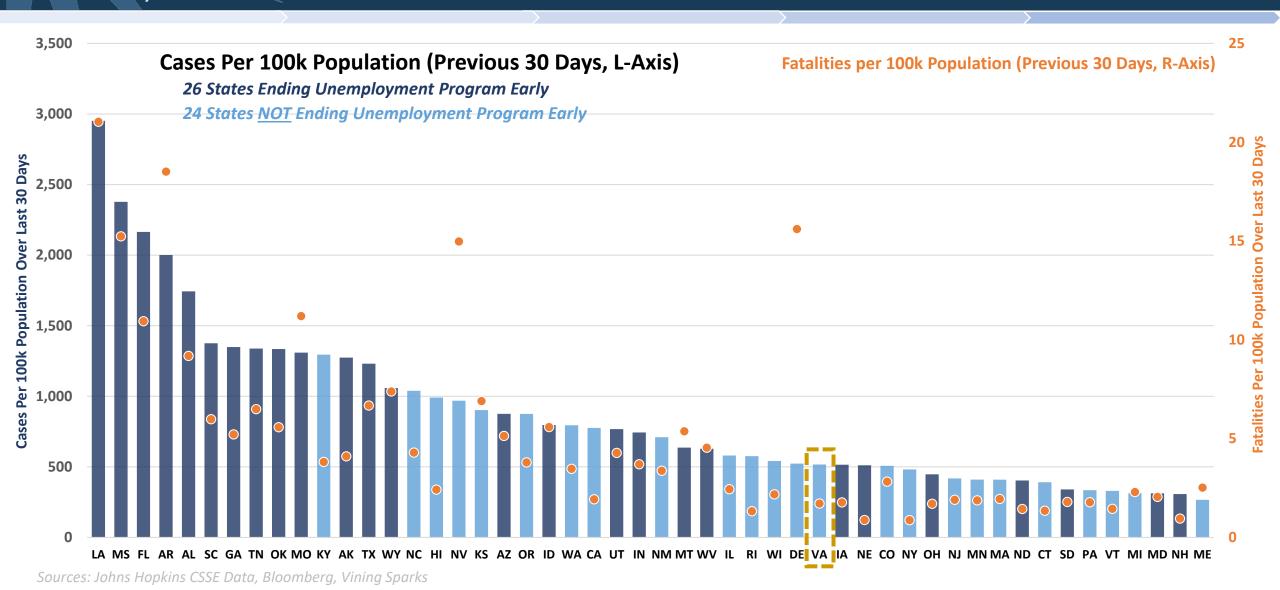
FRIDAY SAW THIRD-HIGHEST DAILY CASE CONFIRMATIONS AS DELTA WAVE CONTINUES TO SPREAD



POLICY IMPACT



THUS FAR, STATES LESS LIKELY TO IMPLEMENT ECONOMICALLY LIMITING RESTRICTIONS HIT HARDEST



HIGH-FREQUENCY DATA



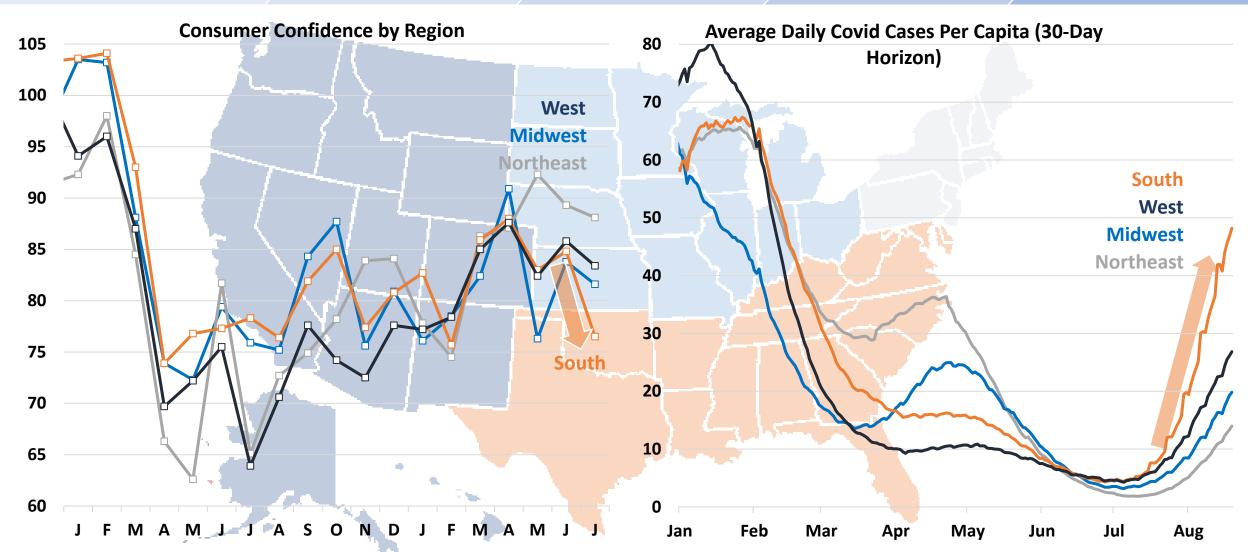
SOME HIGH-FREQUENCY ECONOMIC DATA BEGINNING TO SHOW DELTA'S SPREAD IMPACTING ACTIVITY



CONSUMER CONFIDENCE



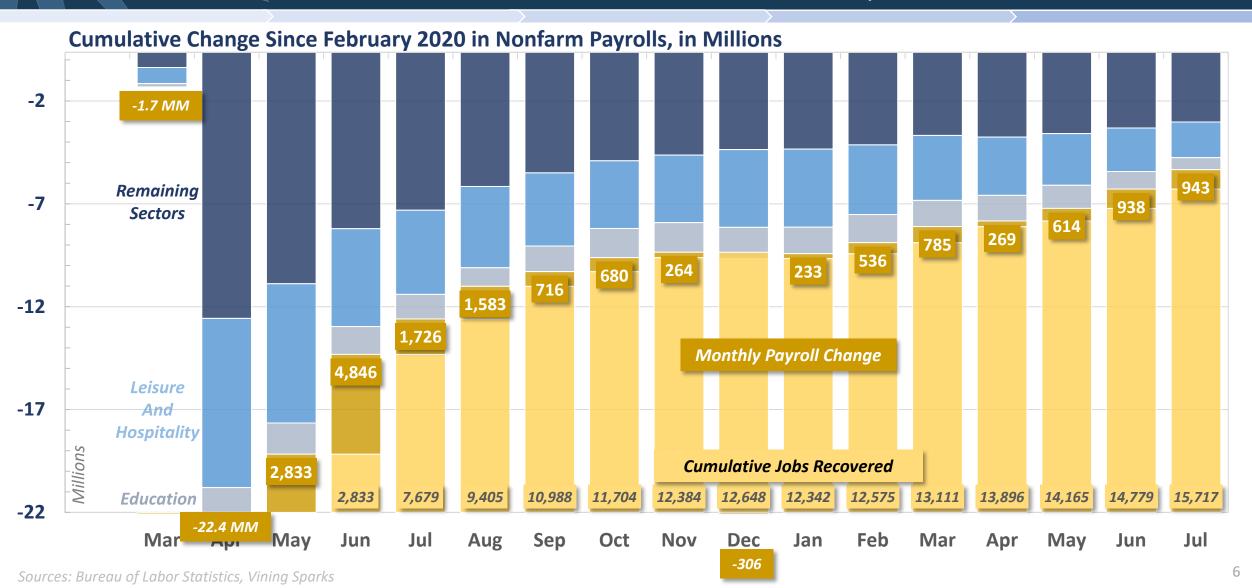
CONFIDENCE PLUNGES IN SOUTH AS COVID CASES SPIKE



LABOR RECOVERY

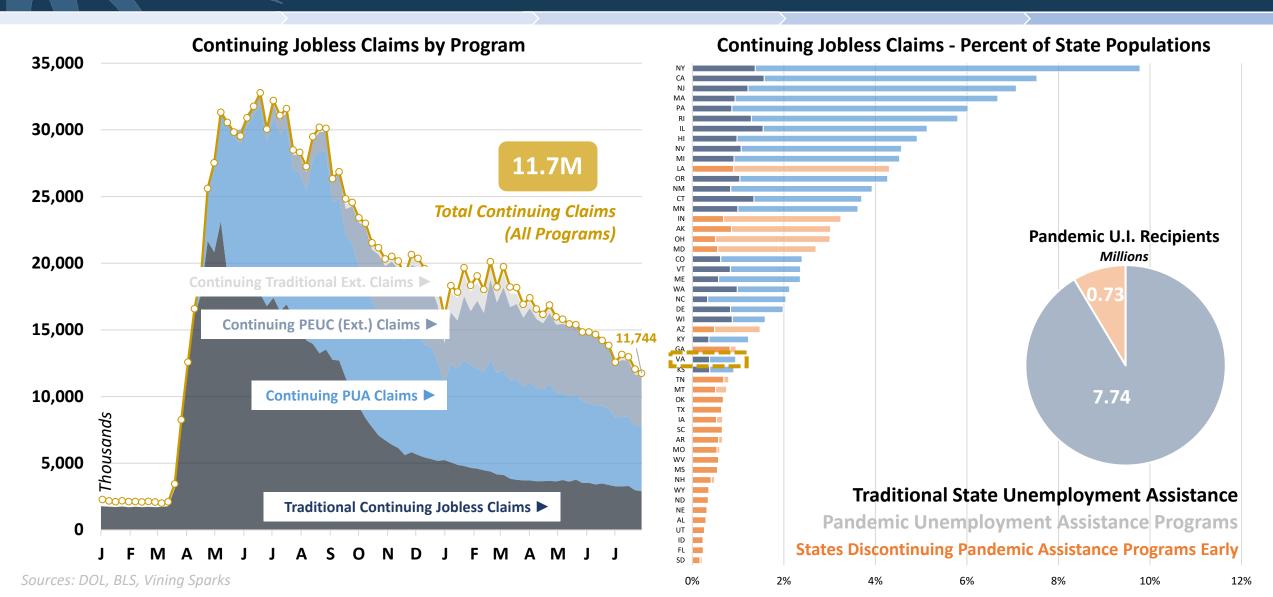


LABOR MARKET CONTINUES RECOVERY BUT 5.7 MILLION JOBS REMAIN LOST, PRIMARILY SERVICES-RELATED



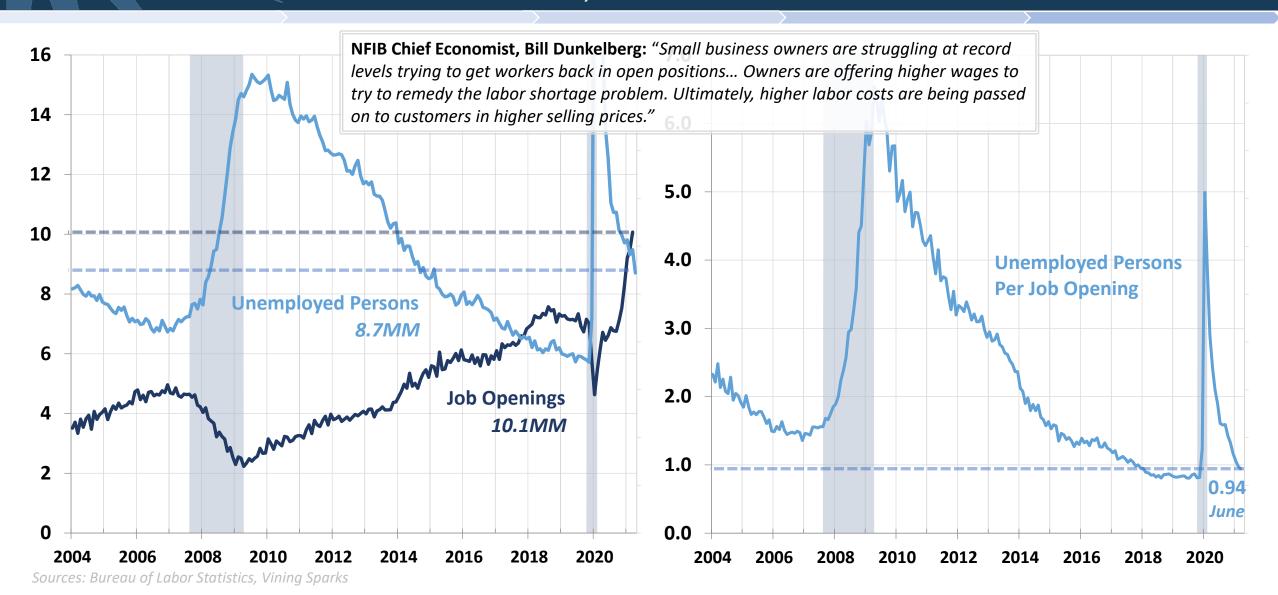
CONTINUING JOBLESS CLAIMS VINING SPARKS

CONTINUING CLAIMS REMAIN ELEVATED WITH SIGNIFICANT GEOGRAPHIC DISPARITIES EVIDENT



LABOR MARKET IMBALANCE VINING SPARKS

NUMBER OF UNEMPLOYED FALLS TO 8.7 MILLION; JOB OPENINGS CLIMB TO RECORD-HIGH 10.1 MILLION



WIDESPREAD LABOR SHORTAGE VINING

SPARKS

FED BEIGE BOOK: ALL DISTRICTS REPORT SOME FORM OF CHALLENGE IN FILLING JOB OPENINGS

Minneapolis: "ability to find and hire staff was moderately or extremely difficult"

San Francisco: "employers also reported facing difficulties hiring and retaining workers for low-skilled jobs, as did contacts in manufacturing, construction, transportation, and agriculture"

Kansas City: "majority of contacts reported labor shortages"

Dallas: "labor shortages were more widespread across sectors and skill levels"

Chicago: "workforce contacts cited low wages as a barrier to job seekers taking available jobs"

Cleveland: "headcounts were below desired levels because there were too few applicants for open positions"

Boston: "hiring was held back by labor shortages"

New York: "more businesses reporting ... widespread labor shortages"

Philadelphia: "Nearly all firms reported difficulty hiring sufficient labor"

Richmond: "job growth ... constrained by labor shortages as firms across a variety of industries reported having difficulty filling open positions"

Atlanta: "employers reported that labor availability among [lower-skilled positions] was very low. Shortages were also noted among skilled trade workers, nurses, IT workers and commercial drivers"

St. Louis: "shortages for both skilled and unskilled labor"

Increased unemployment benefits

Government transfer payments

Childcare challenges

Children's school schedules

Transportation issues

Inability to guarantee hours

Job search fatigue

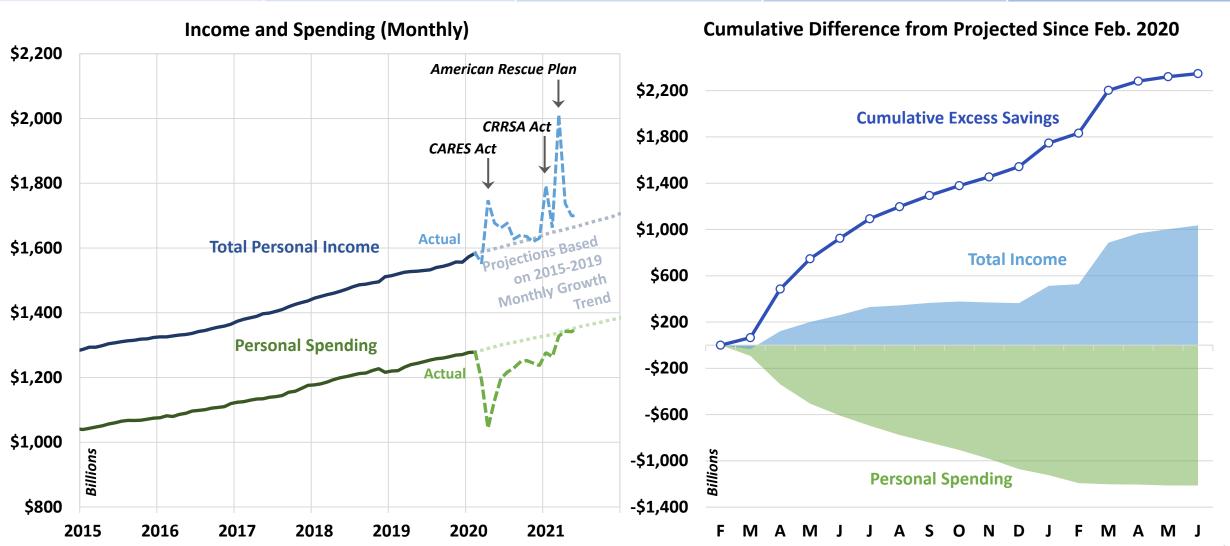
Health

Increased interest in working from home

STIMULUS BUOYS CONSUMERS



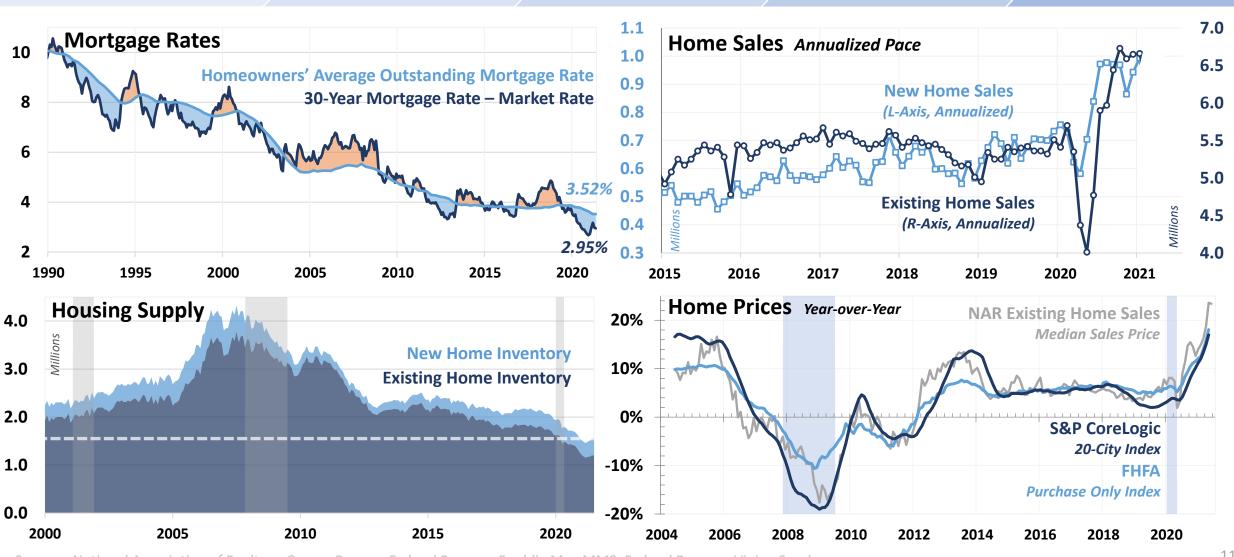
WITH INCOMES BOOSTED BY STIMULUS TRANSFERS AND SPENDING LAGGING, SAVINGS UP TO \$2.3 TRILLION



HOUSING IMBALANCE



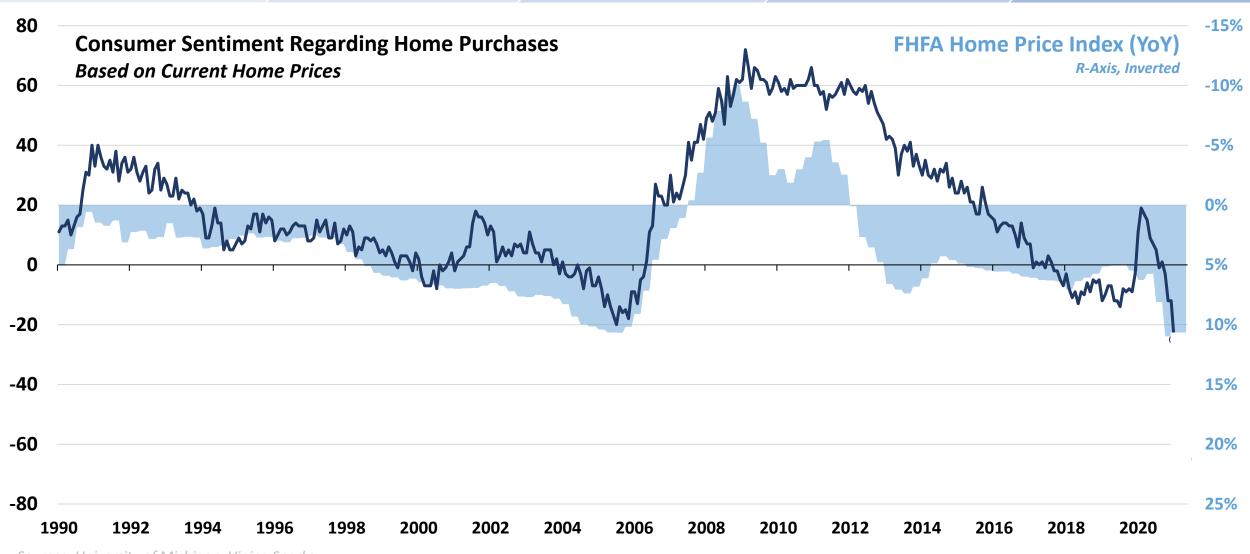
HOUSING DYNAMICS TURBO-CHARGED BY RECORD-LOW MORTGAGE RATES AND INVENTORY LEVELS



HOME-BUYING SENTIMENT



CONSUMER SENTIMENT REGARDING HOME PRICES CONTINUES TO DECLINE IN JUNE



AUTO IMBALANCE



AUTO SALES PLUNGE AS PRODUCTION HALTED AND INVENTORIES SHRINK TO RECORD-LOW

Semiconductor Chip Shortage

Factors Affecting Supply / Production Capacity

- Industry shifted from making basic chips (autos and electronics) to higher-margin chips (5G and servers)
 - · Reduced scalability of manufacturing basic chips
- Pandemic-related disruptions shuttered production of semiconductors, including basic chips used heavily in autos
- Fire as Japan's Renesas Semiconductor Manufacturing Co. (March 19)
 - Renesas supplies two-thirds of all chips used by auto industry (Ford CEO)
 - Plant was running at 10% of capacity in April, Back up to 100% by end of May (Renesas Executive)
- Worst drought in 50 years in Taiwan, the world's largest chip producer
 - · Chip production requires large amounts of water
 - Taiwan Semiconductor Manufacturing is worlds' largest producer of microcontrollers used in autos
- Severe February weather in Texas (snow) disrupted domestic production

Factors Affecting Demand

- Surge in demand following initial months of pandemic, fueled by consumer savings and additional stimulus
- Average age of U.S. vehicle fleet rose to record 12.1 years in 2020 (IHS Markit)

Electronics as % of Total Car Cost





Time to Produce Basic Chip

3
Months

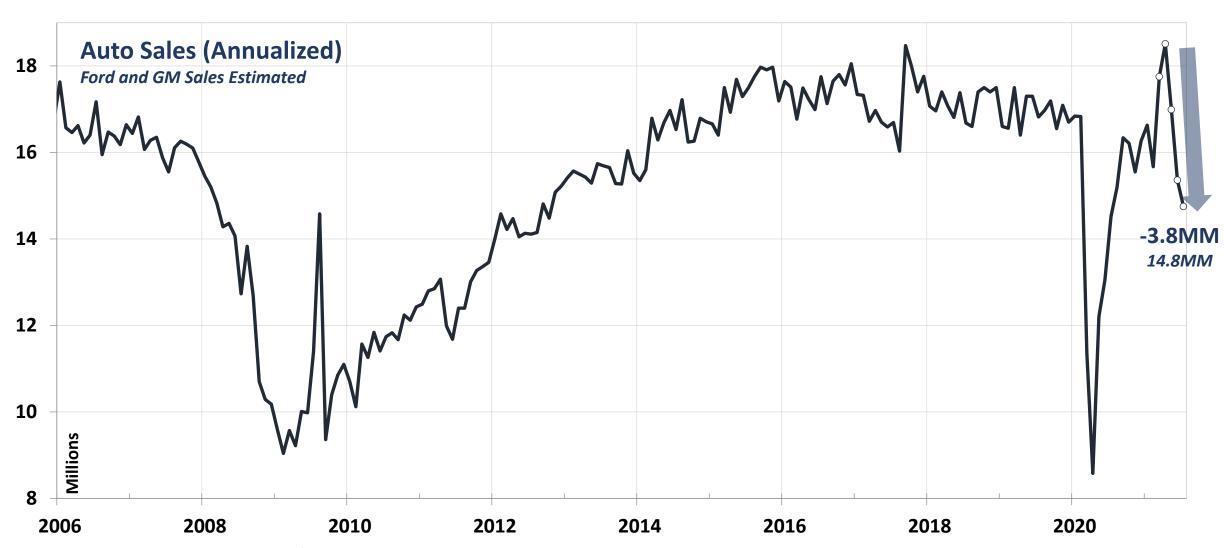
Time to Build Fabrication Plant

2 Years

AUTO IMBALANCE



AUTO SALES PLUNGE AS PRODUCTION HALTED AND INVENTORIES SHRINK TO RECORD-LOW



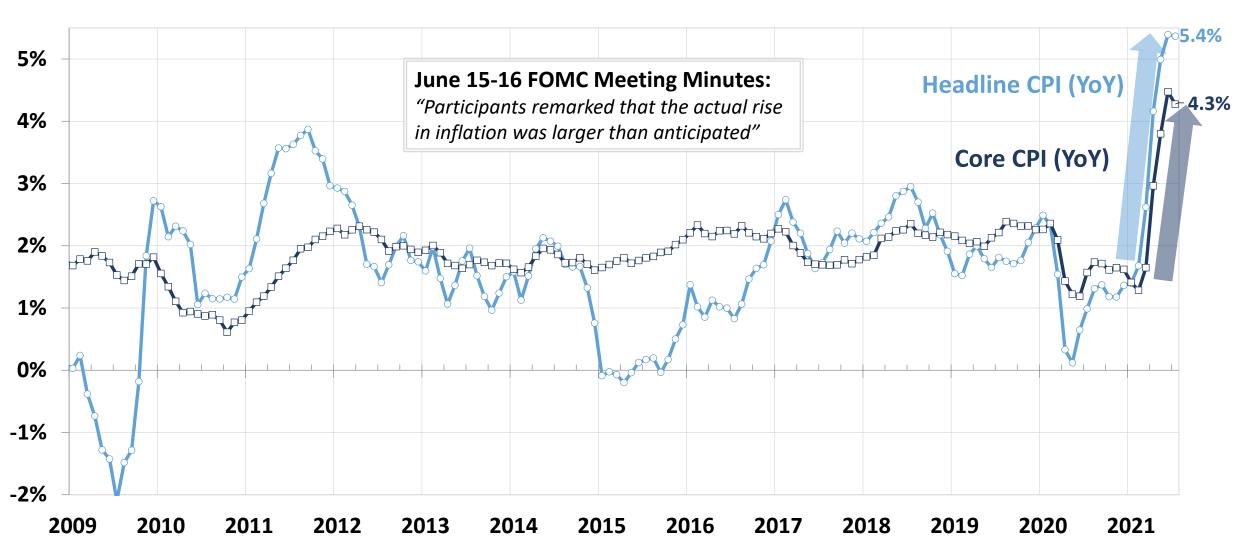
Sources: Commerce Department, Vining Sparks

CONSUMER PRICES JUMP

Sources: BLS, Vining Sparks



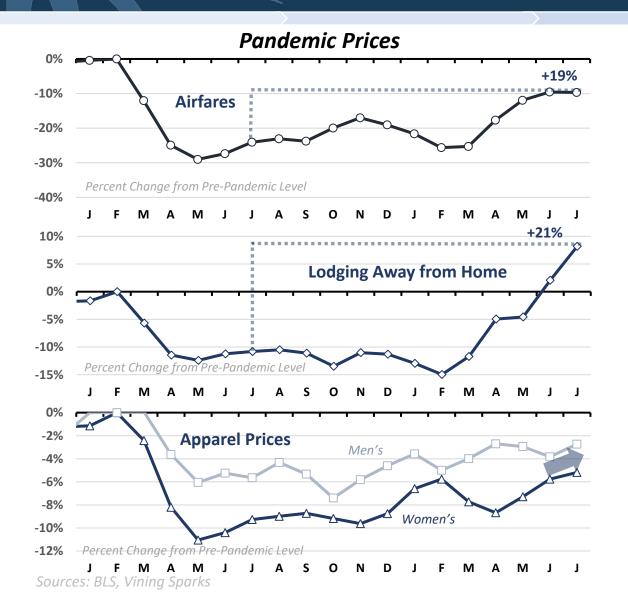
HEADLINE PRICES RISE MOST SINCE 2008 WHILE CORE PRICES JUMP MOST SINCE 1992

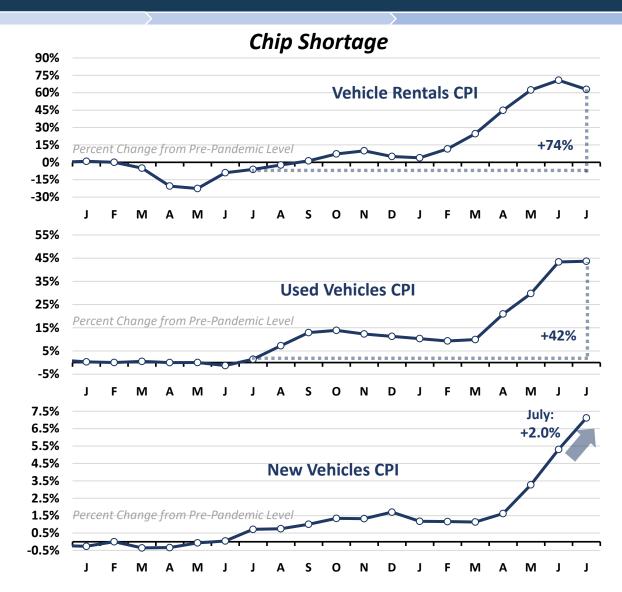


CPINFLATION COMPONENTS VINING

SPARKS

PANDEMIC RECOVERY AND CHIP SHORTAGE EXACERBATING FIRMER BROAD-BASED INFLATION

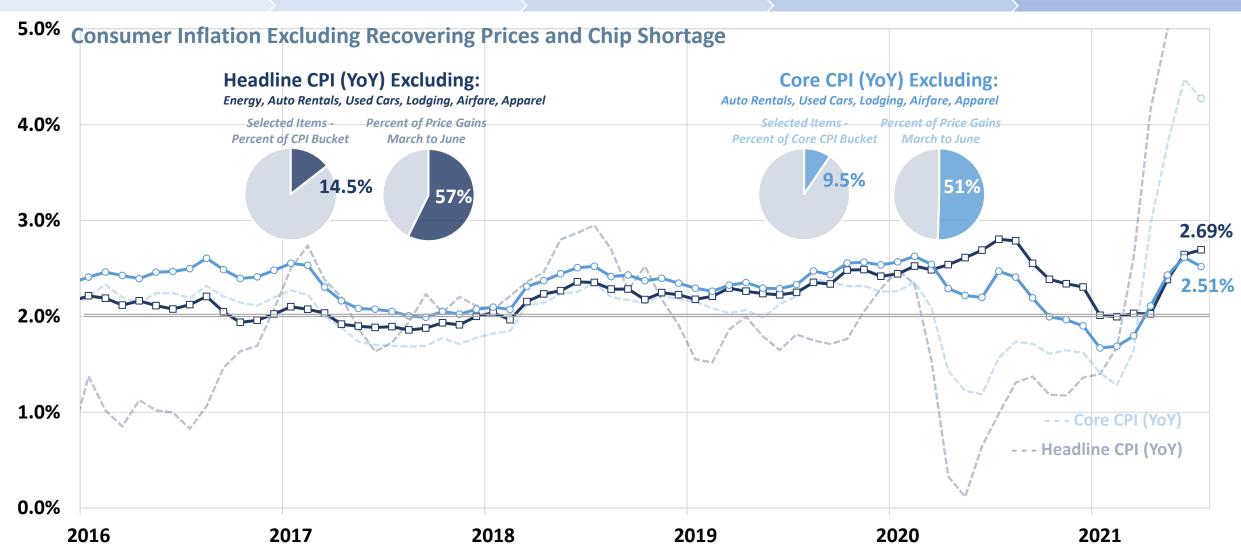




CPINFLATION COMPONENTS VINING SPARKS



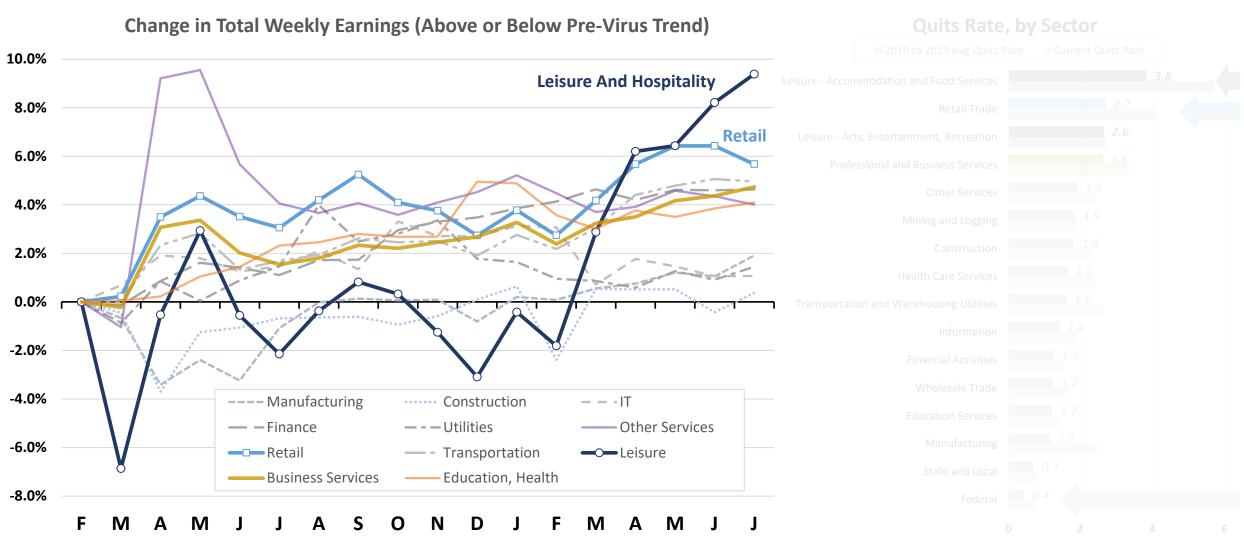
PANDEMIC RECOVERY AND CHIP SHORTAGE EXACERBATING INCREASE IN BROAD-BASED INFLATION



WAGE GROWTH



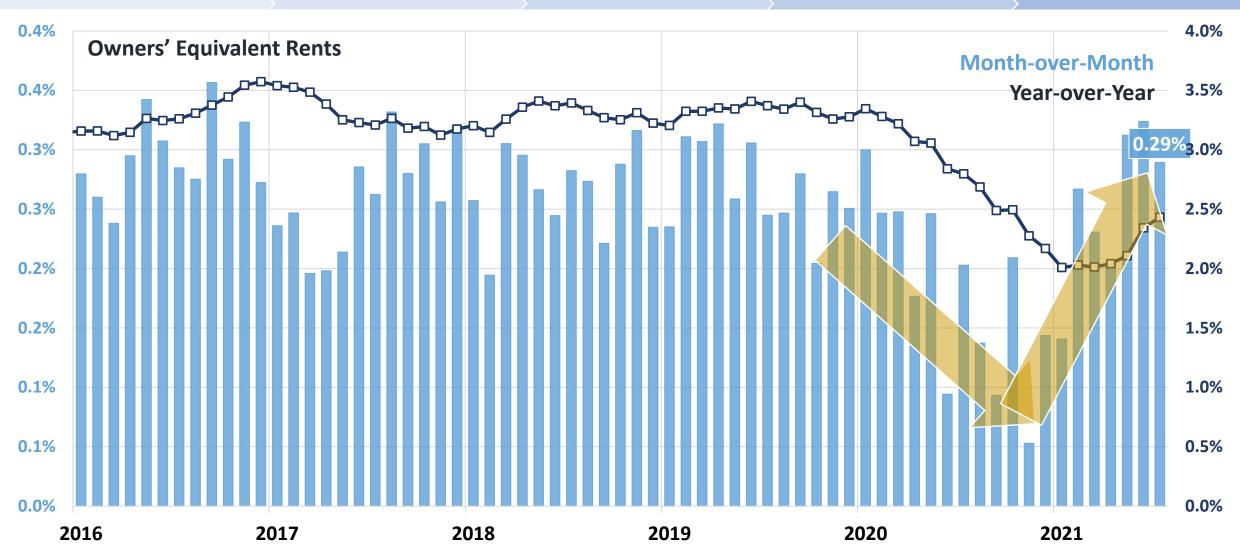
SECTORS SEEING HIGHEST WAGE GROWTH HAVE HISTORICALLY SEEN HIGHEST TURNOVER



HOUSING INFLATION - RENTS VINING

SPARKS

AFTER FALLING DURING PANDEMIC, OWNERS' EQUIVALENT RENTS NOW ON THE RISE AGAIN

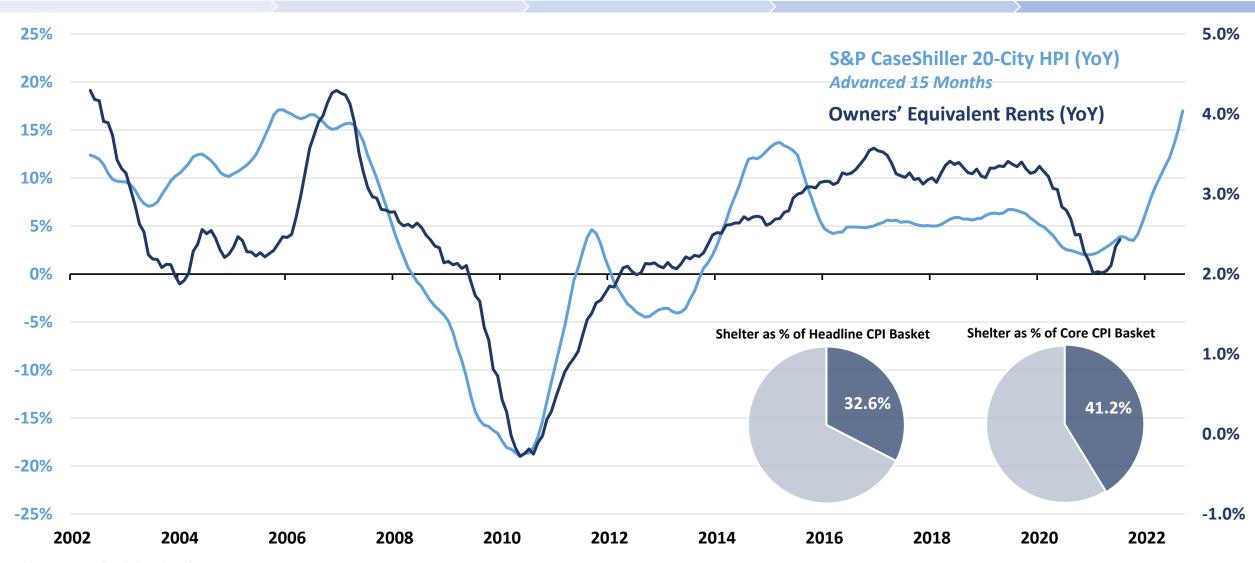


Sources: BLS, Vining Sparks

RISING RENT INFLATION



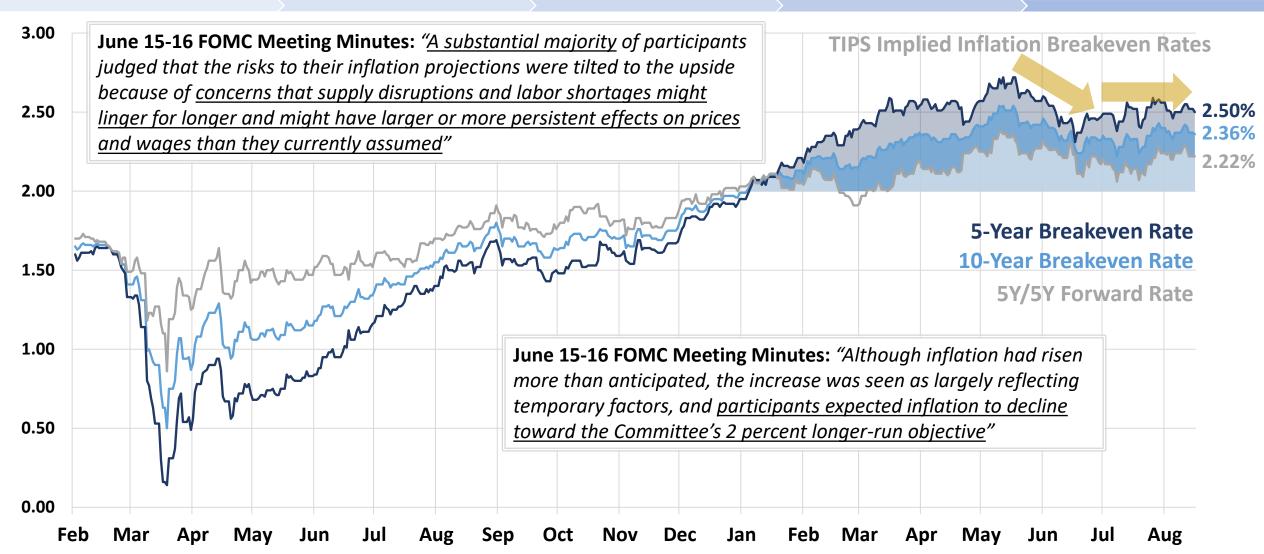
GAINS IN HOME PRICES PORTEND ADDITIONAL INFLATION PRESSURE FROM LARGEST CATEGORY



MARKET INFLATION EXPECTATIONS VINING SPARKS



MARKET MEAURES SHOW INFLATION EXPECTATIONS ROLLING OVER AFTER MAY PEAK

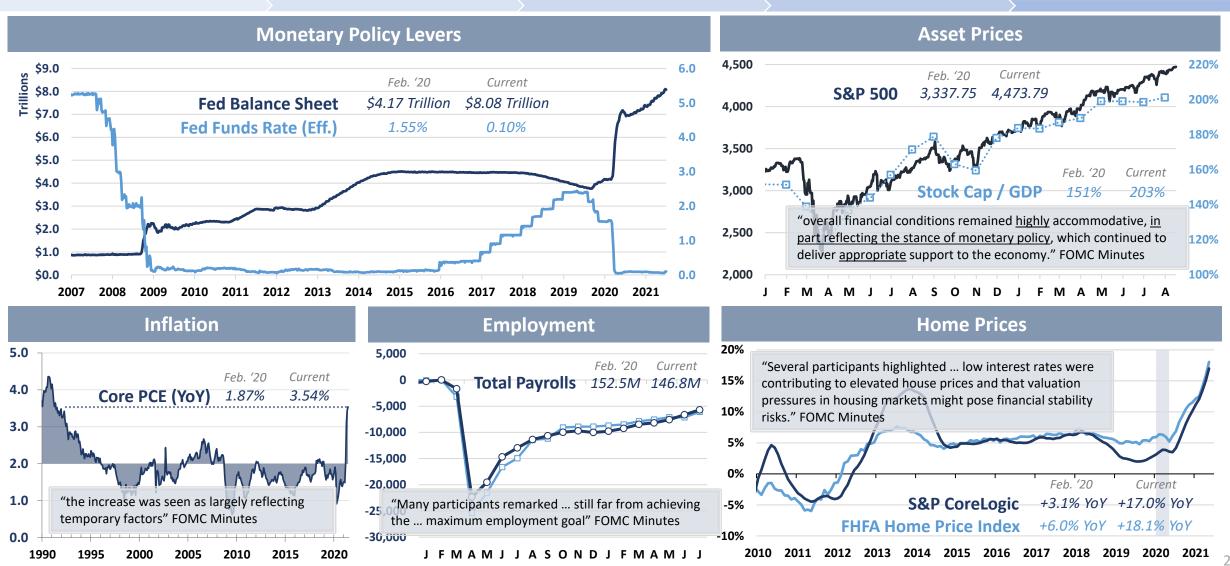


Sources: Bloomberg, Vining Sparks

FED'S BALANCING ACT



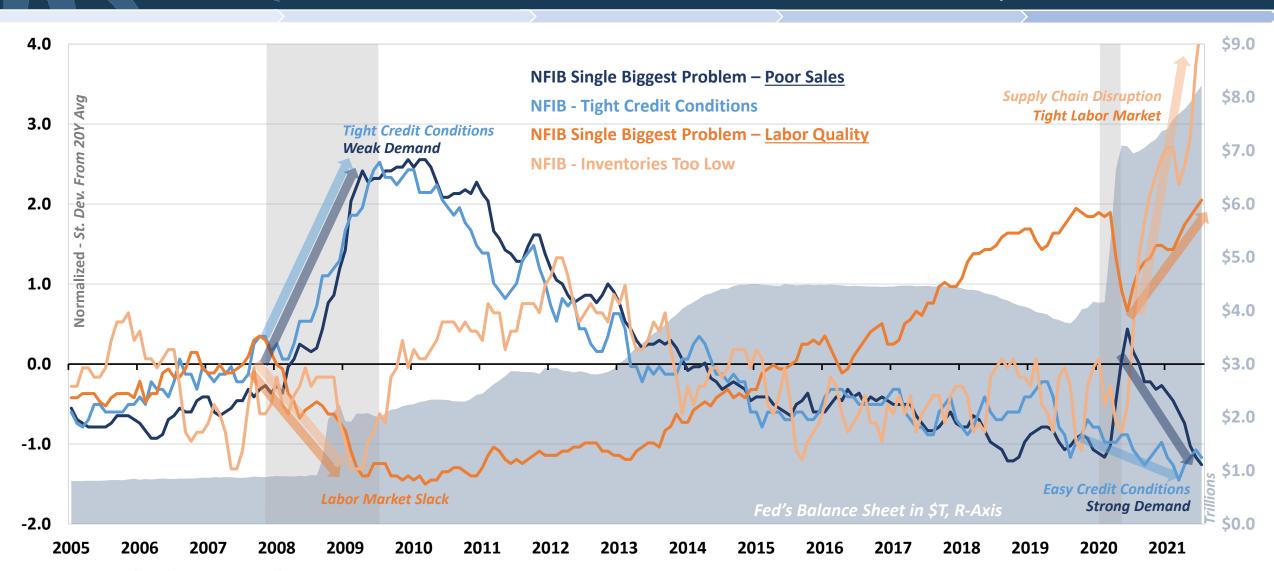
DASHBOARD OF EMPLOYMENT, INFLATION, AND FINANCIAL STABILITY SHOWS A DELICATE BALANCING ACT



QE EFFICACY



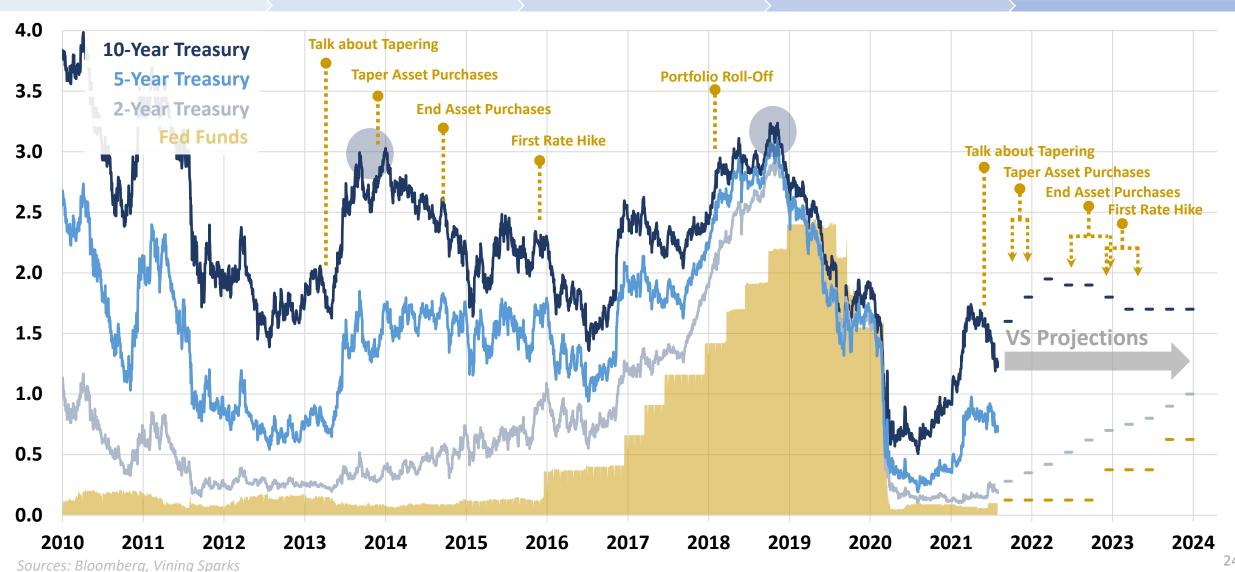
FED OFFICIALS ARE ON TRACK TO TAPER ASSET PURCHASES AS RECOVERY FACES SUPPLY, NOT DEMAND ISSUES



MONETARY POLICY PATH



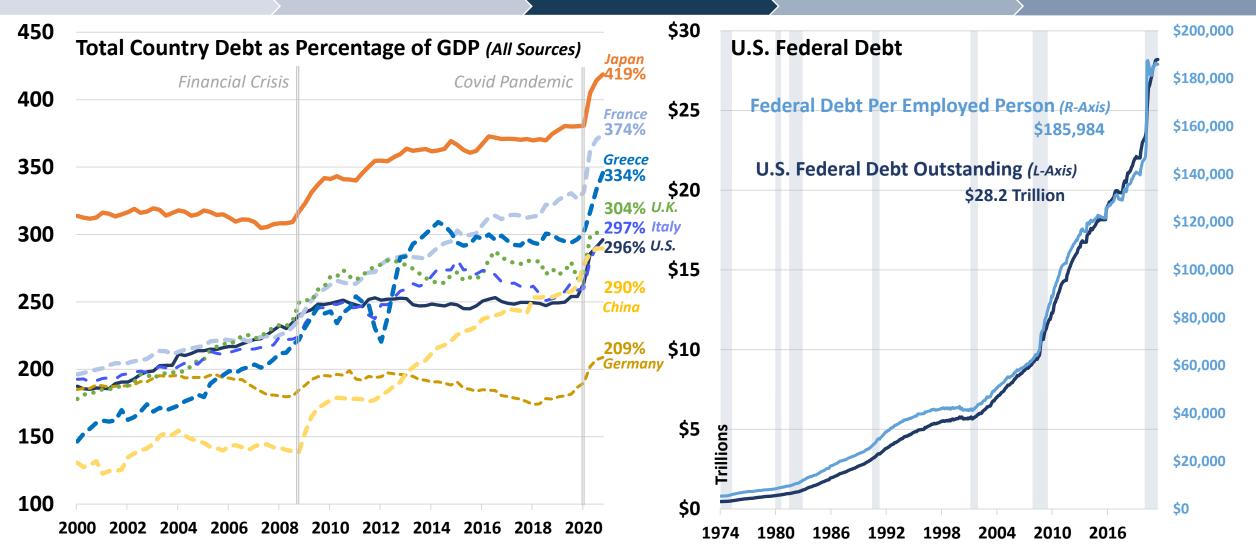
EXPECT FASTER MONETARY POLICY CYCLE GIVEN FASTER NATURE OF THE ECONOMIC CYCLE



INTEREST-RATE SENSITIVITY VINING



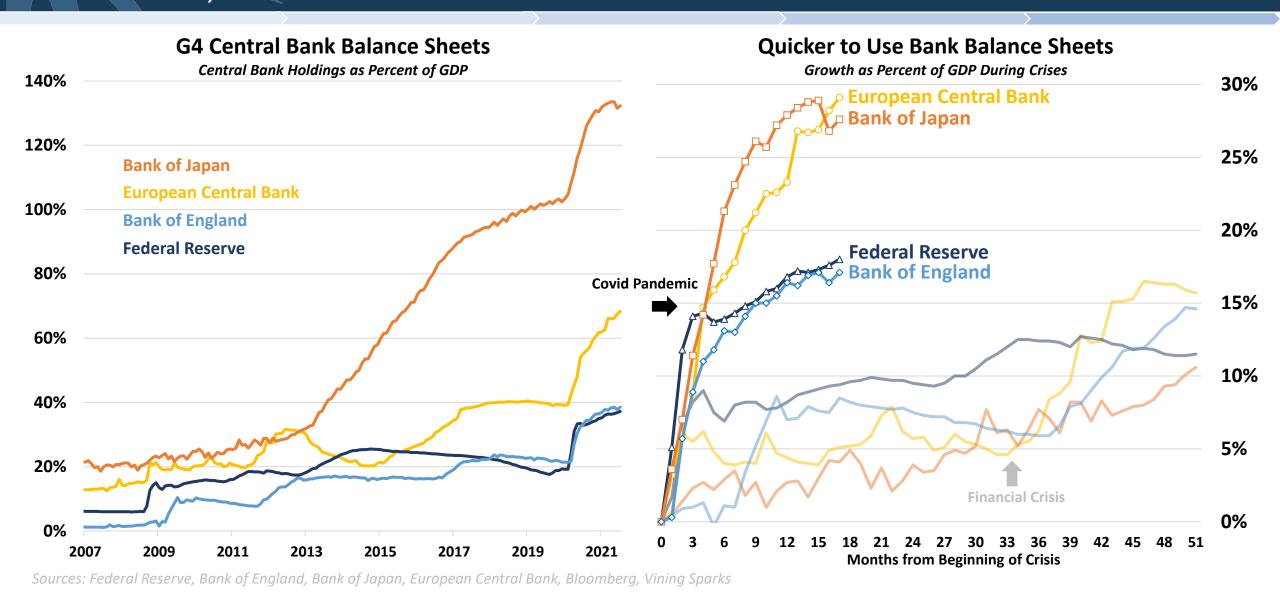
GROWTH OF GOVERNMENT AND CORPORATE DEBT LEVELS MAKE ECONOMIES MORE RATE-SENSITIVE



QUANTITATIVE EASING ERA



LIMITED BY ZLB, G4 CENTRAL BANKS HAVE SHOWN GREATER PROPENSITY TO USE BALANCE SHEETS



ECONOMIC OUTLOOK



IMBALANCES EVIDENT THROUGHOUT ECONOMY, RAISING RISK OF INFLATION; VIRUS REMAINS CHALLENGE

U.S. OVERVIEW

- \$10 trillion of fiscal and monetary policy support have pushed economy to brink of inflation
- Virus variants have become notable risk to the continuation of economic progress
- Supply chain disruptions proving longer-lasting and having significant negative effects
- Consumer continues to drive growth with pent-up savings and an improved health situation
- Resolution of imbalances in labor market and dysfunction in supply chain at critical point

CONSUMER

- Stimulus payments have sufficiently boosted national income to weather the pandemic storm
- Spending on services to help boost recovery as areas re-open; ongoing wave poses risk to timing
- Dysfunction persists in labor market with 5+ million payrolls still lost but 10+million job openings
- Savings rate remains elevated, expected to drop but unlikely to return to pre-virus levels quickly

BUSINESS OUTLOOK AND PRIVATE INVESTMENT

- Business investment in equipment has been exceptionally strong
- Outlook for investment in structures less pessimistic than earlier in pandemic
- Travel, leisure, hospitality, restaurants, etc... still recovering, potentially limited by variants
- Inventory rebuild expected to be significantly accretive to economic growth in coming quarters

RESIDENTIAL INVESTMENT

- Outlook for residential investment now neutral given sharp rise in prices
- Record-low rates and inventories colliding with higher construction costs pushing prices higher
- Rising interest rates would further reduce affordability
- Average outstanding mortgage rate today: 3.52%; Average new mortgage rate: 3.02%
- New construction pipeline remains contained

MONETARY POLICY AND INTEREST RATES

- Tapering of asset purchases now appears imminent; focus to be on taper timing, pace, and composition
- Conditions expected to warrant consideration of rate hike in 2H22 or 2023
- Rate cycle expected to be more shallow than previous cycles given:
 - Significant amount of central bank intervention
 - Debt build-up domestically and globally

OTHER CONCERNS

- Growth of U.S. Debt
- Inflated Asset
 Valuations and Process
 of Removing
 Unprecedented Support
- Future Stimulus Cliff
- Geopolitical Risk Rising

INFLATION OUTLOOK

- Inflation has jumped on base effects, pandemic rebound, and broader gains
- Supply chain disruptions are significant and resulting in higher prices, uncertain outlook regarding duration of disruptions
- Labor market dynamics resulting in rising wages, expected to be temporary
- Efficiencies of global trade expected to re-exert downward pressure on goods prices once supply chain disruptions ease, but risks to overshoot increasing

ECONOMIC PROJECTIONS



Vining Sparks Projections August 2021								YE2021 Yield Projections		
	Q321	Q421	Q122	Q222	Q322	Q422	2021	2022	3.50	TEZOZI Hela Projections
GDP (QoQ, SAAR)	5.6	5.8	4.8	4.2	3.0	2.6	6.1	3.7	3.00 -	Place have Sugary (Tending) Pages (August 12, 2021)
Headline CPI (YoY)	4.8	4.5	3.9	2.7	2.5	2.5	4.0	2.6		Bloomberg Survey (Tracking) Range (August 13, 2021)
Core PCE (YoY)	3.1	3.2	3.0	2.4	2.1	2.1	2.7	2.3		——— Bloomberg Survey (Tracking) Median (August 13, 2021)
Unemployment Rate	5.2	5.0	4.8	4.5	4.2	4.1	5.4	4.4		——— Vining Sparks (August 2021)
Nonfarm Payrolls (Monthly) 1000	500	350	250	220	160	550	250		Villing Sparks (August 2021)
										Forward Curve (August 12, 2021)
	Q321	Q421	Q122	Q222	Q322	Q422	Q123	Q223	2.50 -	• Current: August 17, 2021
Fed Funds Target	0.13	0.13	0.13	0.13	0.13	0.38	0.38	0.63		
2-Year Treasury Yield	0.28	0.35	0.42	0.52	0.62	0.70	0.75	0.80		
10-Year Treasury Yield	1.60	1.80	1.95	1.90	1.90	1.80	1.70	1.70	2.00 -	
30-Year Treasury Yield	2.20	2.44	2.61	2.51	2.48	2.33	2.19	2.17		
Prime Rate	3.25	3.25	3.25	3.25	3.25	3.50	3.50	3.75		
30-Year Mortgage Rate	3.30	3.65	3.85	3.85	3.90	3.80	3.70	3.70	4	
Expected Change from Current to Year-End 2021								1.50 -		
0.60 ■ Bloomberg Survey Median										
Forward Curve: Augus	+12 2021									
0.40 Forward Curve: August 12, 2021									1.00 -	
										and a second
0.20										
									0.50 -	
0.00										
-0.20										
-0.20 Fed Funds	2-Year		5-Year		10-Ye	ar	30-Y	ear	0.00	
										FF 3M 1Y 2Y 3Y 4Y 5Y 6Y 7Y 8Y 9Y 10Y



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