

To: Members of the MDP Class of 2021-2022
Fr: Andy Davies

Friday, December 17, 2021

Ladies and Gentlemen:

Once again, I want to extend all my best wishes to you and your families for a safe, happy and healthy holiday season!

FIRST: Session 5 Pre-Work Reminder!

The sooner you can kindly convey this to Gail, the sooner I can review your work and incorporate what you say into the agenda for Session 5! This worked REALLY well over the past 2 years! THANKS!

So, now that we have just enjoyed Hunter Young during Session 4, you have the experience to review 'highlights' as well from Sessions 1, 2 and 3. Golden opportunity to now quickly revisit with your CEO or senior officer and have a productive additional summary discussion of what you personally consider your KEY TAKEAWAYS from the first four sessions. What is their response to what you share with them??

Reminder: meeting as groups is FINE, but your pre-work must be your own.

SECOND: Head's Up on a Key Part of Session 5!

On Friday, January 7, Gail will post on the portal the AGENDAS for both parts of Session 5: Day One on January 11 at the VBA and then Day Two on January 12 at the Richmond Downtown Marriott (followed by graduation).

We have a special opportunity on January 12!

Four highly respected and successful 'bank executives' will join us as a "Leadership Panel"...giving you the opportunity to engage with them and ask questions about their career experiences AND how they handle specific issues and challenges of interest to you.

Our 'own' Tom Rasey will be a panelist.

Joining Tom will be Taylor Harrell, Pat Lewis and Sherri Sackett.

Their bios are attached.

Also attached is the bio of Cody Florence who will make a special presentation on January 12.

So, in addition to completing your pre-work... as you unwind over the holidays... think about those questions you've always wanted to ask folks in leadership roles, and bring those questions to share with the panel!

It's now a distinct pleasure to refer you to the 3 attached bio pages!

Until we are together, take care of yourselves!

Andy

Career Highlights of Banking Leaders' Panelists

Wednesday, January 13, 2021

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L. Taylor Harrell **President** **Southern Bank, NC and VA**

- . native of Gates, NC
- . graduate of UNC/Chapel Hill
- . 29-year career in banking
- . began as retail banking officer, Centura Bank, Ahoskie, NC
- . commercial lender/market executive with Centura
- . transitioned to Southern Bank, 2005
- . graduate: NC School of Banking at Chapel Hill
- . graduate: Graduate School of Banking at LSU
- . member, Southern Bank's Personnel, Loan Review and Management Loan Committees
- . responsible for oversight of Bank's Training Department
- . chair, Nansemond Suffolk Academy Board of Trustees
- . prior leadership positions with Downtown Norfolk Council, Greater Norfolk Corporation, Hampton Roads Chamber of Commerce, Ahoskie Rotary Club (President), Ahoskie Jaycees (President)
- . resident of Suffolk

Patricia R. (Pat) Lewis **Executive Vice President, Director of Human Resources** **Chesapeake Bank, Kilmarnock**

- . joined Chesapeake in 1972 as drive-in teller while still in high school
 - . post-high school, full time positions as teller/head teller
 - . additional early experience in loan administration, operations, internal audit
 - . returned to retail area as branch mgr of hometown office for 15 years
 - . 2000: asked to develop Bank's training program, and thus began her career in Human Resources
 - . various AIB diplomas throughout the years
 - . graduate: School of Banking for Human Resources, University of Wisconsin
 - . graduate: VBA Executive Leadership Program
 - . *Courtney Fleming adds this:*
- "Pat is a leader within the VBA's Executive Women in Banking Peer Group and has played a key role in helping the VBA develop and launch the VBA Women's Mentorship Pilot Program."*
- . member, VBA Benefits Board and past chair, VBA Human Resources Committee
 - . active with her church and local community college advisory board
 - . Pat says: *"I love to tutor at my local middle school, and I have a passion for encouraging others to never stop learning."*

Career Highlights of Banking Leaders' Panelists

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Thomas L. (Tom) Rasey, Jr. **Senior Vice President and Chief Operations Officer** **The Farmers Bank of Appomattox, Appomattox**

- . Texas native, graduate of Hampden Sydney College
 - . joined Farmers 2009
 - . has partnered with member of executive management to develop the Bank's current employee mentorship program
 - . has served as Bank's grassroots advocacy representative with federal/state regulatory agencies
 - . has led Bank's financial literacy efforts, cultivating employee engagement to broaden the Bank's reach into area schools/local library
 - . prior tenure with Scott Insurance (Lynchburg), Wachovia (Farmville), and GEICO (VA Beach)
 - . past chair and former member: VBA's Emerging Bank Leaders Steering Committee
 - . graduate: VBA School of Bank Management, 2013 (Second Honor Graduate)
 - . graduate: VBA Executive Leadership Institute, 2017
 - . currently enrolled: Graduate School of Banking, LSU, where he serves as Class Treasurer and member of the Student Advisory Committee for the Class of 2022
 - . member: Virginia Association of Community Banks (VACB) Board of Directors
 - . member, Payments Advisory Council for VA, Federal Reserve Bank of Richmond
 - . vice chair: Marissa's Missions Board of Directors
- [. national winner, 2020: ICBA 40 Under 40 Emerging Community Bank Leaders](#)

Sherri A. Sackett **Executive Vice President and Chief Operating Officer** **Select Bank, Lynchburg**

- [. has been named CEO, effective January 1, 2023](#)
- . graduate of UNC/Greensboro with 20- year career in banking
- . graduate: VBA School of Bank Management, and Graduate School of Banking, LSU
 - . trustee: Graduate School of Banking Board of Trustees, LSU
 - . member: VBA MSI Board
 - . past chair and current member: VBA Marketing Committee
- . organized and formed 2 de novo banks, including the capital raise and regulatory approvals process
 - . career began as marketing/shareholder relations officer, Community First Bank, Lynchburg
 - . has served as commercial lender and SVP of retail banking, with wide scope of experience in all areas of banking
- . helped organize Select Bank in 2006, and has been involved with subordinated debt and preferred stock offerings at Select
- . at Select, has led Bank's cultural engagement efforts, deposit incentive program, FinTech engagements
 - . director: Leukemia Lymphoma Society, Richmond Chapter
 - . chair: Fight Against Lymphoma, Leukemia Board
- . prior board positions with The Lynchburg Historical Foundation, Girls on the Run and Humankind
- . *Courtney Fleming adds this: "Sherri has been a part of the VBA Executive Women in Banking Peer Group since its inception, and has been an advocate for promoting women in banking. In her position on the board of the Graduate School of Banking Board of Trustees, she has worked with the program's leadership to bring a more women-focused curriculum to the school.*

Career Highlights

Cody A. Florence

Speaker, MDP Session 5, January 12, 2022

Vice President and Regional Manager Virginia National Bank, Northern Virginia Graduate, MDP Class of 2018-2019

The Fauquier Bank

- . Cody began his career at The Fauquier Bank at *age 16* as a teller
 - . Progressed to CSR, Asst Br Mgr and Br Mgr (2014)
 - . 2015: assumed responsibility for Bank's Video Banking Center
- . 2017: promoted to Regional Branch Manager, overseeing 4 branch offices

Virginia National Bank

2021: VP, Regional Manager – Northern Virginia

. Graduate, Southern New Hampshire University
BS, Business Administration, Organizational Leadership, 2021

. VBA School of Bank Management, Class of 2022

At The Fauquier Bank:

- . served on Fair Lending Sub-Committee
- . member of Employee Advisory Committee
- . instructor in 3 bank-sponsored seminars:
 - 'Teach Children to Save'*
 - 'Budgeting for Young Adults'*

. Cody is very engaged with VBA:

- . VBA Connect
- . Back to School at the VBA
- . Emerging Bank Leaders

. Enjoys spending spare time with friends and family,
including visiting wineries/breweries

. "If I could choose one place to live for the rest of my life,
it would be at the beach with a paddleboard!"