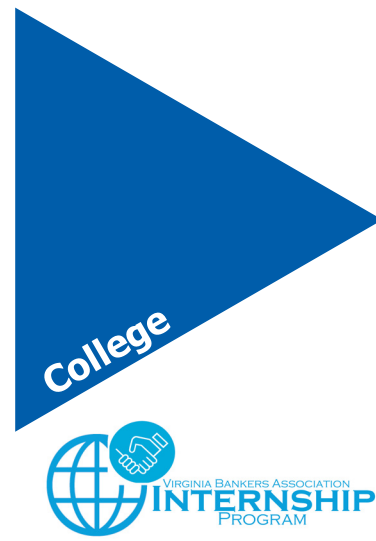


Virginia Bankers Association | Education & Training

Leadership Training Continuum



Bank Day:

- Virginia high school seniors spend a day in banks across the Commonwealth shadowing a banker in their daily duties
- Students learn about banking, financial services, and the vital role banks play in their communities.
- Students are required to write an essay after the day, and thirteen college scholarships are awarded, totaling \$26,000

Internship Program:

- Turnkey experience for banks - whether they already have a program or are just considering starting one
- Includes program templates and suggestions for engagement, as well as training and networking opportunities
- Students who participate in the program will be awarded a certificate of completion to add value to their experience and help build their resumes

Mgmt. Development Program:

- Five-month, comprehensive training
- For newer employees who have developed a passion for banking, want to enhance their knowledge of the business of banking, and who are motivated to excel in their career and reach their full potential

Bank School:

- Held at University of Virginia's Darden School of Business
- Includes completion of three one-week summer sessions
- Incorporates lectures, case studies, home study problems and peer study groups
- Faculty is a blend of the best from the banking, professional and academic worlds
- Students will develop a range of skills that should both enhance current performance and qualify them as candidates for advancement

Bank Managers School:

- Provides attendees the opportunity to fine-tune and polish their managerial skills
- Attendees receive the latest management tools and learn the best practices to building a productive team through effective planning, coaching, and decision-making
- Offers a blend of critical management topics and targeted professional development tactics

Graduate School of Banking at LSU:

- Held each spring on the LSU campus in Baton Rouge
- Purpose is to fill the need for graduate level study by leading toward a broader knowledge and understanding of major banking functions
- For bank officers and others meeting admission requirements
- Executives at multi-billion dollar financial institutions as well as community banks find that the School's curriculum addresses their educational needs

Executive Leadership Institute:

- 5-month leadership development program
- Designed to actively enhance the leadership, organizational and performance skills of the highly motivated, high-potential and successful banker who is currently in or progressing toward a senior level position

CEO Forum:

- Held annually in partnership with the Maryland Bankers Association and the West Virginia Bankers Association
- Provides bank CEOs the opportunity to participate in stimulating and rewarding sessions targeted at discussing the ever-changing landscape of the financial services arena