



## VBA UPCOMING EVENTS

**CFO Conference** - August 22-24 | Richmond

<u>Management Development Program (MDP)</u> - September 2022-January 2023 | Glen Allen <u>Mid-Atlantic Bank Executives Forum</u> - September 11-13 | Lansdowne Resort, Leesburg <u>ABA/VBA/MBA Virtual Diversity, Equity and Inclusion Summit</u> - September 15 | Virtual Lending & Credit Conference - October 24-25 | Charlottesville

**<u>Leadership Conference</u>** - October 27-28 | Richmond

Women in Banking Conference - December 1 | Richmond

SAVE THE DATE! 2023 VBA Connect|Protect Experience - March 13-15 | Williamsburg



## **VBA PRODUCTS & SERVICES**

#### **ENDORSED PROVIDERS**

ABA Insurance Services Discover Debit PWCampbell
Abrigo Genesys S&P Global
Bankers Insurance Global Payments ServisFirst Bank

BankTalentHQ HealthEquity Shred-it

Banzai Infinex TBL Networks

Compliance Alliance IntraFi Network TCA
CRA Partners KlariVis VCDC

DDI Technology NXG Strategies Vericast (formerly Harland Clarke)

Visit <u>www.vabankers.org/endorsed-providers</u> to learn more about VBA Endorsed Providers.





# VBA 2022-2024 STRATEGIC PRIORITIES & KEY RESOURCES

### Attract & Develop

Grow the Potential Banking Workforce by:

Being a facilitator, connector and curator for DEI advances and adaptations to workplace changes for member banks.

Partnering with member banks to attract more candidates to the banking industry and grow awareness on the wide range of career paths within banking



#### Advocate & Promote

Facilitate opportunities for member banks to connect with programs in the areas of affordable housing, community development, minority small business and all small business financing.

Maximize policy influence through virtual, digital, in-person and hybrid platforms and technologies.



### Innovate & Collaborate

Increase engagement with neighboring state associations and other local, regional and national groups for expanded opportunities.

Elevate peer networking opportunities for bankers.

Provide thought leadership, information and training on key emerging trends.

Explore new revenue generating opportunities to provide value and resources to members.



#### Enhance & Provide

Examine revenue sources to determine changes for longterm organizational financial stability.

Focus on organizational engagement, succession, DEI and development.

Develop a data utilization strategy to enhance operational efficiencies and drive member outreach.



#### **VBA KEY ASSOCIATION AREAS**

- Government Relations: Serving as the direct voice for legislation, regulation and advocacy
- **Communications**: Providing information on VBA and the banking industry along with turn-key
- Education & Training: Designing programs to educate and engage bankers
- **Emerging Bank Leaders**: Connecting and engaging young bankers in the future of the banking industry
- Financial Literacy: Supporting financial literacy initiatives across the Commonwealth
- **Products & Services:** Bringing new income and cost savings opportunities to Virginia bankers
- VBA Benefits Corp.: Offering quality benefit options to Virginia banks







