**Management Development Program: Session 5, PART ONE**

**Tuesday, November 14, 2023**

***“Introduction to Strategic Planning, Fintech, and***

***Perspectives on Career Development”***

***Location: VBA Training Center***

**9:00-9:20 a.m. Opening Comments Andy and Walt**

**. Specific Updates/Information**

**9:20-10:50 a.m. “Fintech & Innovation: D. J. Seeterlin**

**Strategic Priorities for the Future of Banking”**

**10:50-11:00 a.m. Break**

**11:00 a.m.-12:15 p.m. “Lean into the Awkward” Tom Rasey**

**12:15-12:45 p.m. Lunch *(Tom departs, but returns on 11/15)***

**12:45-1:30 p.m. “An Introduction to Strategic Planning” Andy**

***Incorporating: Sample Community Bank Strategic Plan,***

***and 4 Strategic Growth Alternatives***

**1:30-2:30 p.m. Takeaways from Session 5 Pre-Work Andy**

**2:30-2:45 p.m. Break**

**2:45-3:45 p.m. “Negotiating to Lead” Sherri Sackett**

**3:45-4:30 p.m. Open Forum Discussion: Any Topics All**

**4:30 p.m. Adjourn**