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Save Your Pennies!
The Trumpet of the Swan (1970)
by E. B. White

When you save money, you give up spending money on something now so you can buy something later. Louis saves his money so he can pay off his father's debt. Sam Beaver buys Louis a slate and chalk with money he saved. Think about something you would like to save money to buy. Research the price. You can check online retailers or make a trip to the store to see the price.

Item you want to buy: _____

Price: _____

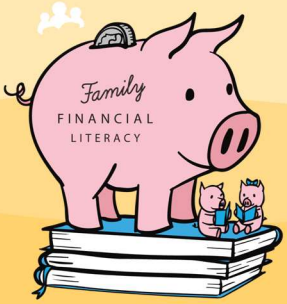
Now, let's do some math to figure out how much you would need to save to be able to buy that item. Let's assume you have an after-school job (babysitting, dog walking, lawn mowing, etc.) that pays you $10 per week. First, list all the things you could buy with that $10 if you spent all of it each week.

Item	Price	Running Total **Keep track of how much you have spent so you don't go over $10**

Set a saving target – How much do you want to save out of that $10 each week to put toward your big purchase?
Saving target: _____

What are you going to give up from the spending table above so you can save that amount?

_____



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Beantown, Here We Come!
The Trumpet of the Swan (1970)
by E. B. White

Plan a weekend trip to Boston for your family. Let's assume you are going to arrive late on Friday and leave late on Sunday. How are you going to get there? Where will you stay? What activities will you do? What will you eat? You can use this worksheet to get started.

Travel Expenses

Louis got to Boston by flying with his own wings. Obviously, you can't do that. So, how are you going to get to Boston? Research different ways to get there and record them here:

Round trip to Boston:

Airfare: _____

Amtrak: _____

Greyhound Bus: _____

How are you going to get to Boston? _____

Per person cost for round trip: $_____

Lodging

Louis spent one night in the Ritz Hotel, which is now the Newbury Boston. The rest of the time, he slept in the Public Garden, which is probably not a choice for your trip. Research hotels, including the Newbury Boston, along with Airbnb.com and decide where you want to stay.

One-night stay:

Newbury Boston: _____

Alternative Hotel #1 _____

Alternative Hotel _____

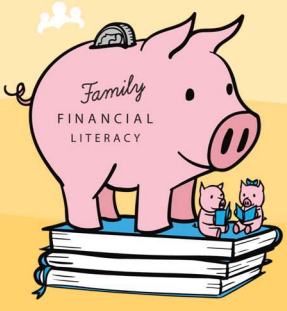
#2: Airbnb #1: _____

Airbnb #2: _____

Where are you going to stay in Boston? _____

How much does it cost for one night? _____

Per person cost for two nights: $_____



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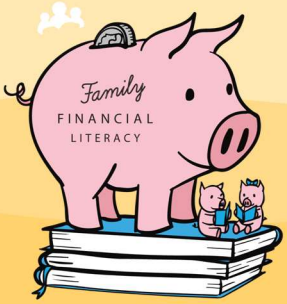
Attractions to see in Boston

Louis spent most of his Boston time in the Public Garden, so you should definitely go there during your trip. Where else would you like to go? You can do some online research. You can also go to your library and see if there are any books about Boston. Make a list of what you want to do for each of the two days of your trip and any costs associated with those attractions, include transportation costs for getting to the attraction. You may need to take a taxi, bus, or subway.

Saturday		
Destination	**Per person cost**	
	Transportation	**Admission**
Total per person cost for Saturday:	**$**	**$**

Sunday		
Destination	**Per person cost**	
	Transportation	**Admission**
Total per person cost for Sunday:	**$**	**$**



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Food

Louis had those expensive watercress sandwiches at the Ritz, but the rest of the time he found his food in the lake at the Public Garden. You probably are not going to want to eat what is in the lake, so you are going to have to buy food in Boston. There are lots of great websites that tell you fun places to eat in any city. Or, if you know someone who has been to Boston, you can ask for recommendations. Some hotels have free breakfast included with your stay, so check on that.

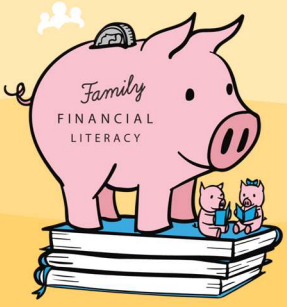
Saturday	
Breakfast	
Lunch	
Dinner	
Snacks	
Total per person cost for Saturday:	**$**

Sunday	
Breakfast	
Lunch	
Dinner	
Snacks	
Total per person cost for Sunday:	**$**

Extras

Part of the fun of going on a trip is buying souvenirs. Set a budget for these little extras.

Per person cost for extras: $_____



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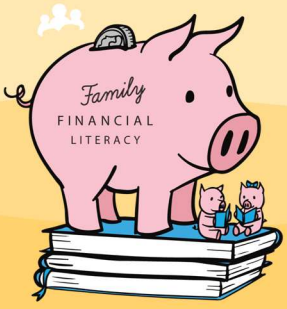
Total Per Person Cost for Trip

Now, let's add up all those costs and see how much it would cost for each person on the trip to Boston.

Travel expenses	
Lodging	
Attractions for Saturday – Transportation	
Attractions for Saturday – Admission	
Attractions for Sunday – Transportation	
Attractions for Sunday – Admission	
Food for Saturday	
Food for Sunday	
Extras	
TOTAL	**$**



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Sample Resume
The Trumpet of the Swan (1970)
by E. B. White

When people apply for a job, they often have to provide a *resume* that lists information to show that they can do the job. Here is a sample resume you can fill out about yourself. Once you have filled out the information, you can use the computer to make it look nice.

Name: _____

Career you are interested in: _____

Skills and Talents (things you are good at):

_____

_____

_____

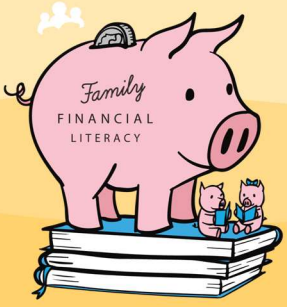
Education and Training (School and other places you have learned how to do things):

_____

_____

References (People who know you well and can talk about your skills and talents):

_____ _____



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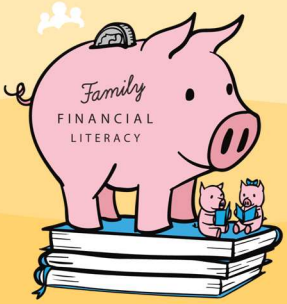
You Scream! I Scream!
The Trumpet of the Swan (1970)
by E. B. White

Let's plan an ice cream sundae stand for 50 customers. First, figure out what you need to buy and how much it is going to cost. Here is a list to get you started. What else will you need? How much of each item will you need? (Walmart's website is a good place to look for prices. The nutritional label will show you how many servings are in each container of food.)

Items	**Price per unit**	**Number of units needed**	**Cost for 50 servings**
48 oz. tub of ice cream (9 servings)	$2	6 tubs of 9 servings each = 54 servings	6 x $2 = $12
Chocolate syrup			
Whipped cream			
Cherries			
Bowls			
Spoons			
Napkins			
Ice cream scoops			
Poster board for a sign			



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Next, total up the cost of all of your supplies by adding up the numbers in the last column.

Total Cost for 50 sundaes: _____

To figure out the cost for each sundae, take the total cost and divide it by 50.

Total cost ÷ 50 = Cost per sundae

Total Cost	÷	50	=	Cost per sundae

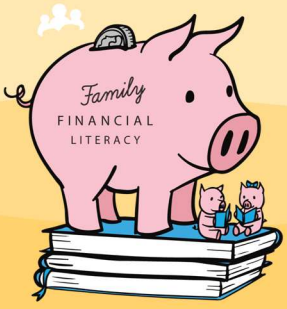
Profit is the money you make after you have paid your costs. In order to make a profit, you have to charge a price for each sundae that is higher than the cost of that sundae. But you also have to keep the price low enough that people will be willing to pay that price. What price do you think you should charge for your ice cream sundae?

Price per sundae: _____

Revenue is the money you make selling your product or service. So, assuming you sell all 50 sundaes for your price, your revenue will be the price of each sundae times 50.

Price per sundae x 50 = Total Revenue

Price	x	50	=	Total Revenue



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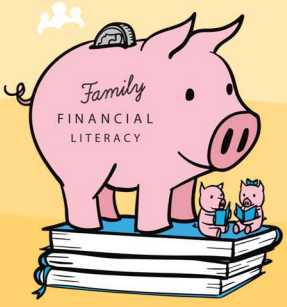
Time to calculate your profits – the money you still have after you pay your costs.

Total revenue – Total cost = Profit

Total Revenue	-	Total Cost	=	Total Profit

What would happen to your profits if you lowered your costs? What if you lowered your costs by buying ice cream that tasted bad?

What would happen to your profits if you raised your price? What if you raised your price so much that people could get ice cream sundaes for less somewhere else?



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