

# Taking CAMELS for a "Test Drive"





AJ Duke <u>AmyJo.Duke@rich.frb.org</u> Virginia Bankers School of Bank Management August 2, 2021 Page 1 of 19

# Disclaimer

The views and opinions expressed in this presentation are solely those of the speaker(s) and do not necessarily represent those of the Federal Reserve **Bank of Richmond or the Federal Reserve** System.

## Today's Agenda



#### REVIEW CAMELS BANKING STATS CASE STUDY

# Why are the Examiners here?

#### **Federal Reserve Examines**

- State-chartered member banks
- Bank holding companies
- Non-bank subsidiaries
- Savings and loan holding companies

#### **Community & Regional**

- 35 in VA, 49 in the District
- 164 holding companies
  157 BHCs, 7 SLHCs
- Large / Complex
- Bank of America
- Capital One
- Truist

- Capital
- Asset Quality
- Management
- Earnings
- Liquidity
- Sensitivity to Market Risk
   Overall Composite
- Risk Management



## **Risk Management**

#### CAMELS

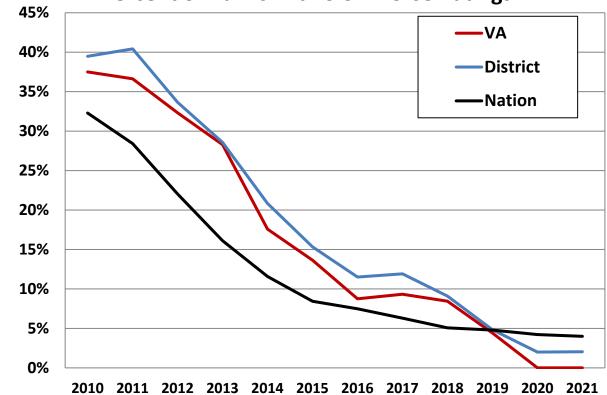
#### The Six Risks

- Capital
- Asset Quality
- Management
- Earnings
- Liquidity
- Sensitivity to Market Risk
- Overall Composite
- Risk Management



# **Composite Ratings**

# CAMELS Ratings



#### Percent of Banks with 3 or Worse Ratings

# "Our" Case Study Assignment

## •9/30/2029 Safety and Soundness exam

- •Analyze the results and provide a rating for each CAMELS
  - •Component
  - Risk management
  - Composite

## Dogwood Bank Case Study - Background



Exam Date 9/30/2029 Dogwood, VA (near Riverville City, VA)

Previous Exam 3/31/2028 – "2"

Beach City, mid-2028 (45 miles away)

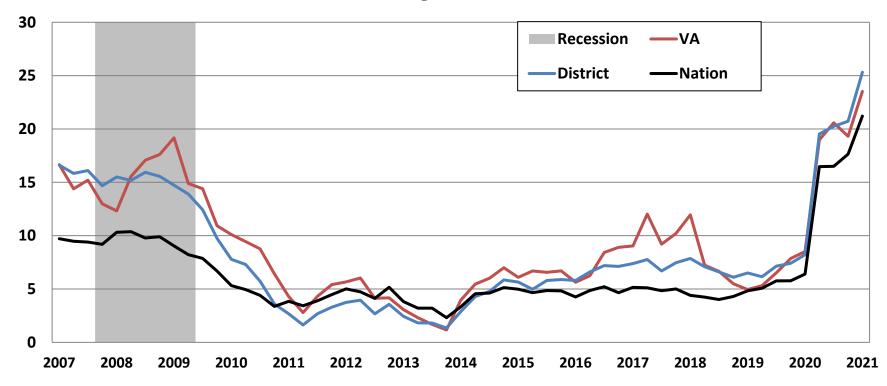
\$725 million in assets

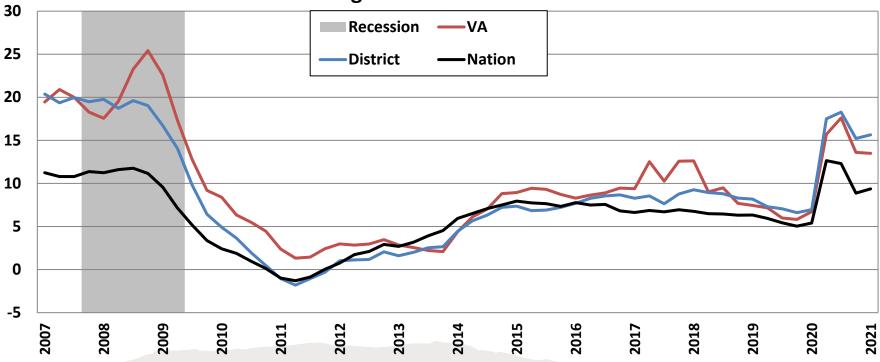
# **Asset Quality**

- Underwriting
- Risk Management
- Loan Policy
- Classifications
- ALLL
- Concentrations
- Investments

## **Balance Sheet:** Asset Growth

#### **Annual Change in Total Assets**



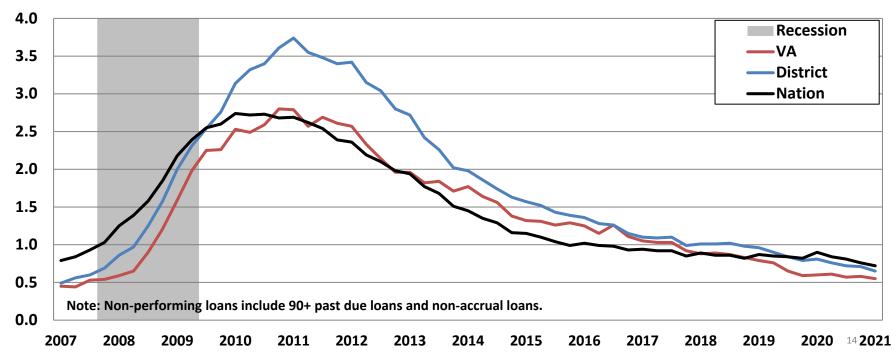


#### Annual Change in Total Loans and Leases

Balance Sheet: Loan Growth

## **<u>Credit Quality</u>: Non-Performing Loan Ratio**

#### Non-Performing Loans as a % of Total Loans



## Asset Quality 3/2028 exam "2"

- •Conservative lending philosophy.
  - Suggested policy be updated to include limits by type of lending, etc.
- •CRE concentration in Dogwood, VA
- •Technical exceptions minimal.
- •Management said they are considering opening loan production office in Riverville or other adjacent area.
  - Beach City LPO chosen before report issued.

## Asset Quality – current exam

- Loan Policy not updated (lacking)
  - Numerous Exceptions
- •Weak Internal Risk Rating
- •Incomplete Watch List 9/2029
- •Additional Provision 9/2029
- Beach City

## **AQ** Ratios

	9/2029	3/2028	Peer
Total Classifications	75.5	35.5	n/a
Weighted Classifications	14.5	7.5	n/a
Past Due Ratio	0.64	0.52	0.50
ALLL / Total Loans	1.00	1.20	1.19

What would you rate Asset Quality?

Click <u>here</u> to vote

# **Earnings**

ROA

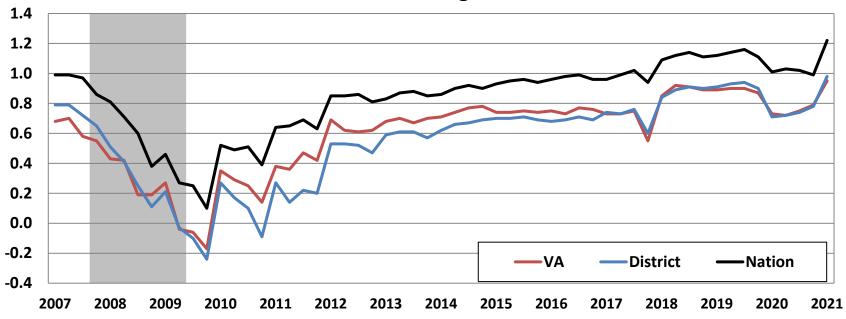
- Provide for Future
- Quality and composition
  - Spread
  - Noninterest
  - Provision for loan losses
    Gains / (Losses)
- Level and trend



ROE

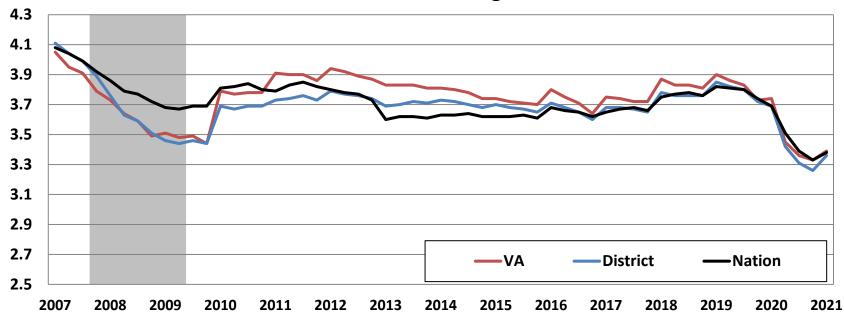
## **Earnings:** Return on Average Assets

#### **Return on Average Assets**



## **Earnings: Net Interest Margin**

#### **Net Interest Margin**





		2029 Budget*		9/30/2029	
Net Income		\$6.75 million		\$5.01 million	
Provision for L Losses	.oan	\$1.70 million		\$2.26 million	
*Budget for the entire year.					
	<b>2029</b> (annualized)		Peer		2028
ROA	0.57		0.91		.90
Spread	3	8.11	3.58		3.55



Overhead/AA	2029	Peer	2028
Personnel	2.14	1.55	1.50
Occupancy & Other	0.98	1.33	1.30
Total	3.12	2.88	2.80

What would you rate Earnings?

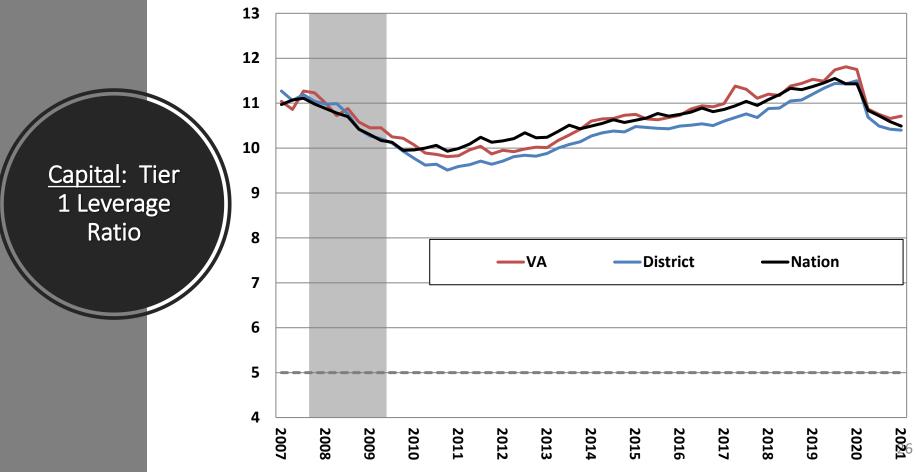
Click <u>here</u> to vote.

# Capital

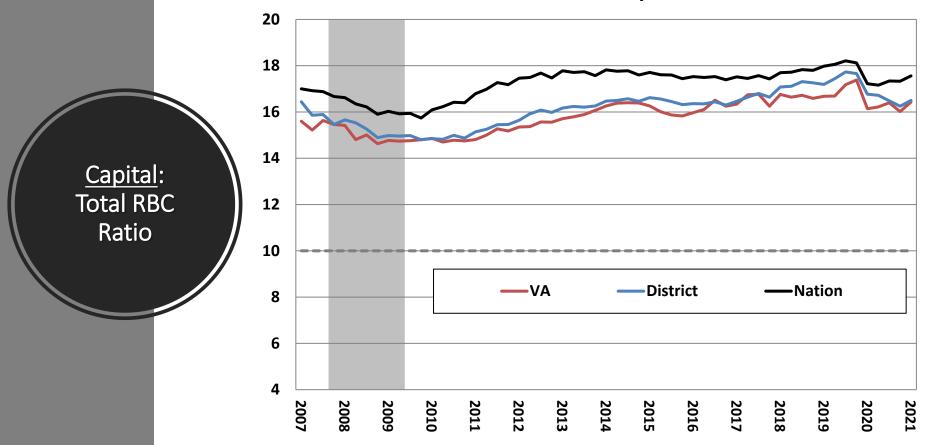
- Level
- Growth
- Quantity & Quality
- Dividends
- Access
- Risk Management
- Asset Quality

#### **Tier 1 Leverage Ratio**

(Total Assets less than \$10B, 5% Trimmed Mean Values)



#### **Total Risk-Based Capital Ratio**





	9/2029	Peer	3/2028	Well Capitalized
T1 Lev	6.67%	10.19%	8.05%	5.0%
CET1	NA	9.31%	NA	6.5%
T1 RBC	8.27%	12.75%	9.15%	8.0%
Total RBC	9.25%	14.65%	10.30%	10.0%
		$\smile$		

### **Capital – after \$10 million in new capital**

	12/2029	9/2029	Peer	Well Capitalized
T1 Lev	7.60%	6.67%	9.35%	5.0%
CET1	NA	NA	9.31%	6.5%
T1 RBC	9.39%	8.27%	12.75%	8.0%
Total RBC	10.38%	9.25%	14.65%	10.0%

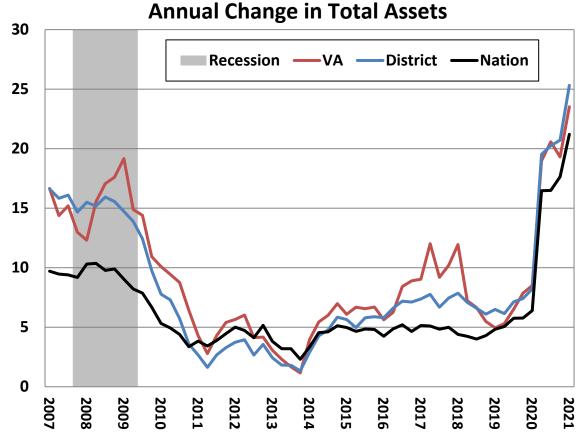
What would you rate Capital?

Click <u>here</u> to vote.

# Liquidity

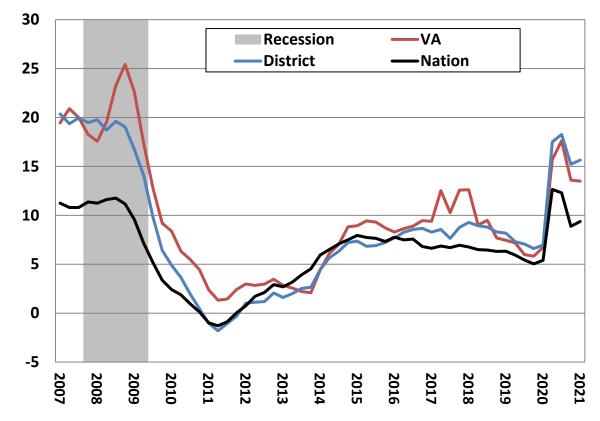
- Stability of deposits
- Reliance on non-core funding
- Loan levels
  - Off balance sheet commitments
- Liquid assets
- Access to other sources
- Risk management

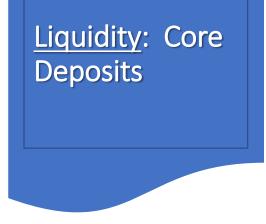




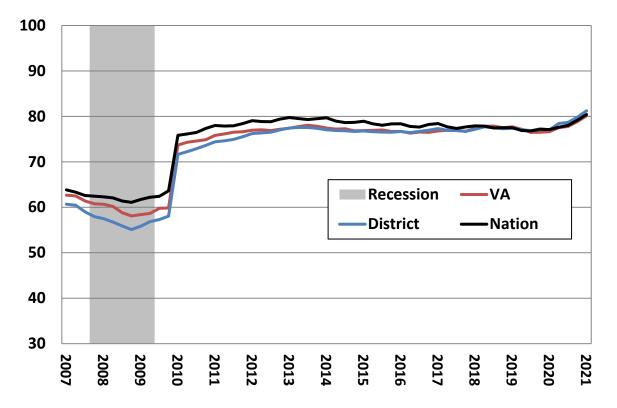


#### Annual Change in Total Loans and Leases





#### Core Deposits as a % of Total Assets





## Modern Day Bank Run?

0

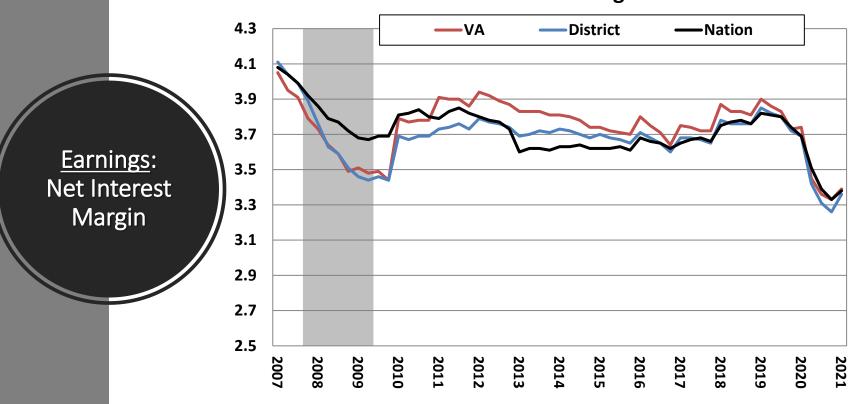
## Liquidity

	9/2029	Peer	3/2028
Noncore Funding to Assets	6.5	7.6	2.3
Loans-to-deposits	88.5	82.5	82.6
Net Loans to Assets	78.0	70.2	72.5
Brokered Deposits to Assets	5.08	2.69	0.0

What would you rate Liquidity?

#### **Sensitivity to Market Risk**

- Degree of sensitivity
  - -Quantity of Risk
  - –Rising or Falling Rates
- Management's ability to identify, measure, monitor, and control



**Net Interest Margin** 

Banks' net interest margins plunged to record lows in 3Q | American Banker

# Sensitivity to Market Risk

- "What if" Consulting Company
  - Earnings-at-Risk
  - Economic Value of Equity
  - Not functioning as intended
  - Expensive
- Simplistic Gap model being used
  - Quantity of Interest Rate Risk "appears" manageable

What would you rate Sensitivity to Market Risk?

## Management

- Quality Corporate Governance
- Strategic Planning
- Depth and Succession
- Compliance
- Overall Performance

## Risk Management Reminder

- Identify
- Measure
- Monitor
- Control





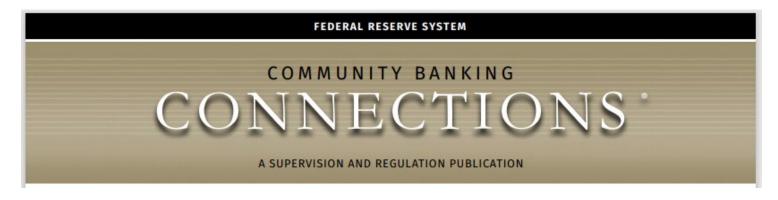
#### Management / Risk Management: 2028 – 2029

- Dominant individual
  - Medically forced retirement
- Out-of-date Strategic plan
  - Beach City not initially on the radar
- Numerous loan policy exceptions without overt approval
- Renewals and extensions in loan portfolio
- Internal Audit previously reported to president
- Board stepped up & provided most of the \$10 million capital infusion

What would you rate Management?

Component Ratings	9/30/2029	3/31/2028
Capital		3
Asset Quality		2
Management		2
Earnings		2
Liquidity		2
Sensitivity to Market Risk		2
Composite		2
Risk Management		2

What is the Composite Rating?



- Welcome to the Second Issue of 2021 of *Community Banking Connections*, a Federal Reserve System publication that focuses on safety and soundness issues affecting community banks.
- This issue contains the following articles and features:
- <u>A Message from Governor Bowman</u>
- View from the District: Embracing Agility and Innovation During the Pandemic and the New Normal
- <u>Community Banks and the Fed: Working Together</u>
- Putting the Success in Succession Planning and Management

To view the complete PDF of this issue, click <u>here</u>.

Fed Supervision is Built on Strong Relationships

The Supervision, Regulation and Credit team oversees a diverse range of financial institutions, which includes all state-member banks as well as bank holding companies and savings and loan holding companies.

We provide:

Fair, consistent, and tailored supervision with dedicated points of contact

A dedicated portfolio officer and central points of contact provide timely communication and responses to questions and possess in-depth institutional knowledge.

Knowledgeable and responsive staff and risk specialists

Our staff go through a rigorous training program and have broad expertise due to the range of banks (size, risk profiles, and operating models) in the Fifth District.

Committed outreach and education programs

We proactively communicate expectations, risk topics, and other pertinent supervisory and regulatory issues with our institutions before examinations to avoid surprises, and we host a variety of informative conferences, seminars, and training opportunities.

One local federal regulator for your bank AND holding company

The Federal Reserve is the sole federal regulator for holding companies and their subsidiary banks that have elected state membership.

Fed Stock dividend, supervision without fees, access to Fed services and a voice in district board representation

Federal Reserve stock pays a 6% dividend, there are no fees for examinations or applications regardless of condition or size, and member banks are eligible to elect board members of their local Reserve Bank and can serve on Federal Reserve Advisory Councils.

50





AJ Duke Senior Analyst Supervision, Regulation & Credit <u>AmyJo.Duke@rich.frb.org</u> 804-697-2729

