

DAY 5 - FRIDAY

Uniform Bank Performance Report

- All banks report financial results quarterly – the CALL report
- Analysis of your bank compared to peer banks –based on size/structure
- Excellent tool for analysis
- FFIEC.Gov website

UBPR Detective

Two Banks

Same Markets

Different Outcomes

UBPR CASE STUDY

Two Community Banks
Same Banking Markets
Two Different Outcomes

Assumes CALL Report data was accurate

BANK A - SUMMARY

	12/31/2008			12/31/2007		
	BANK	PG 4	PCT	BANK	PG 5	PCT
Earnings and Profitability						
Percent of Average Assets:						
Interest Income (TE)	6.63	5.74	95	8.02	6.82	93
- Interest Expense	2.96	2.31	85	3.47	3.07	74
Net Interest Income (TE)	3.66	3.42	67	4.55	3.77	86
+ Noninterest Income	0.49	0.86	27	0.65	0.82	39
- Noninterest Expense	2.09	2.92	16	2.58	2.85	37
- Provision: Loan & Lease Losses	2.51	0.94	89	0.21	0.21	62
- Provision: Credit Loss Oth Assets	N/A	N/A	N/A	N/A	N/A	N/A
Pretax Operating Income (TE)	-0.44	0.48	23	2.40	1.56	88
+ Realized Gains/Losses Sec	0.00	-0.04	50	0.00	0.00	66
+ Unrealized Gains / Losses Equity Sec	N/A	0.00	N/A	N/A	0.00	N/A
Pretax Net Operating Income (TE)	-0.44	0.31	26	2.40	1.55	88
Net Operating Income	-0.29	0.18	25	1.57	1.10	81
Adjusted Net Operating Income	1.98	0.51	95	1.73	1.19	84
Net Inc Attrib to Min Ints	N/A	0.00	N/A	N/A	0.00	N/A
Net Income Adjusted Sub S	-0.29	0.15	25	1.57	1.01	89
Net Income	-0.29	0.18	25	1.57	1.10	81
Margin Analysis:						
Avg Earning Assets to Avg Assets	95.49	93.47	77	96.28	93.94	83
Avg Int-Bearing Funds to Avg Assets	82.19	82.61	42	77.70	80.05	33
Int Inc (TE) to Avg Earn Assets	6.94	6.16	94	8.33	7.28	90
Int Expense to Avg Earn Assets	3.10	2.47	84	3.61	3.27	70
Net Int Inc-TE to Avg Earn Assets	3.84	3.67	59	4.72	4.03	83
Loan & Lease Analysis:						
Net Loss to Average Total LN&LS	0.25	0.81	26	0.05	0.18	26
Earnings Coverage of Net Losses (X)	8.68	6.51	72	55.34	31.11	80
LN&LS Allowance to LN&LS Not HFS	3.04	1.60	95	1.20	1.21	53
LN&LS Allowance to Net Losses (X)	13.67	4.14	90	25.82	15.59	81
LN&LS Allowance to Total LN&LS	3.04	1.59	95	1.20	1.21	54
Total LN&LS-90+ Days Past Due	0.31	0.13	81	0.33	0.11	83
-Nonaccrual	4.34	2.33	79	0.30	0.81	32
-Total	4.65	2.52	78	0.63	1.04	45
Liquidity						
Net Non Core Fund Dep New \$250M	66.30	36.39	93	50.59	27.89	90
Net Loans & Leases to Assets	91.40	72.57	98	92.23	71.61	99
Capitalization						
Tier One Leverage Capital	9.9572	8.41	86	13.1088	9.06	95
Cash Dividends to Net Income	0.00	36.00	39	0.00	47.84	20
Retained Earnings to Avg Total Equity	-2.59	-2.51	33	11.89	4.97	90
Rest+Nonac+RE Acq to Eqcap+ALLL	35.78	22.33	78	2.64	8.06	29
Growth Rates						
Total Assets	28.75	9.82	89	17.91	8.22	83
Tier One Capital	-2.24	7.54	23	12.90	7.95	77
Net Loans & Leases	27.59	10.38	88	17.57	10.30	78
Short Term Investments	-87.47	74.04	5	102.09	10.12	84
Short Term Non Core Funding	108.88	27.98	90	43.77	17.27	81
Average Total Assets						
Total Equity Capital		956,195			773,716	
Net Income		105,235			107,978	
		-2,803			12,109	
Number of banks in Peer Group			305			298

BANK B - SUMMARY

Earnings and Profitability	12/31/2008			12/31/2006		
	BANK	PG 5	PCT	BANK	PG 5	PCT
Percent of Average Assets:						
Interest Income (TE)	5.57	5.90	23	7.33	6.63	82
- Interest Expense	2.56	2.36	63	3.05	2.70	73
Net Interest Income (TE)	3.01	3.55	20	4.28	3.94	69
+ Noninterest Income	3.59	0.77	97	1.01	0.83	68
- Noninterest Expense	5.29	2.91	95	3.44	2.84	80
- Provision: Loan & Lease Losses	0.91	0.62	75	0.16	0.15	61
- Provision: Credit Loss Oth Assets	N/A	N/A	N/A	N/A	N/A	N/A
Pretax Operating Income (TE)	0.40	0.87	25	1.68	1.82	43
+ Realized Gains/Losses Sec	-0.01	-0.04	23	-0.01	0.00	16
+ Unrealized Gains / Losses Equity Sec	N/A	0.00	N/A	N/A	0.00	N/A
Pretax Net Operating Income (TE)	0.39	0.74	29	1.67	1.81	42
Net Operating Income	0.30	0.53	30	1.15	1.26	44
Adjusted Net Operating Income	1.03	0.78	60	1.31	1.33	51
Net Inc Attrib to Min Ints	N/A	0.00	N/A	N/A	0.00	N/A
Net Income Adjusted Sub S	0.30	0.47	30	1.15	1.17	48
Net Income	0.30	0.53	30	1.15	1.26	44
Margin Analysis:						
Avg Earning Assets to Avg Assets	89.66	93.86	8	94.61	94.04	57
Avg Int-Bearing Funds to Avg Assets	78.27	80.74	31	73.88	79.62	18
Int Inc (TE) to Avg Earn Assets	6.21	6.30	44	7.75	7.06	81
Int Expense to Avg Earn Assets	2.86	2.52	70	3.22	2.87	72
Net Int Inc-TE to Avg Earn Assets	3.36	3.79	25	4.52	4.21	67
Loan & Lease Analysis:						
Net Loss to Average Total LN&LS	0.20	0.53	33	0.00	0.11	17
Earnings Coverage of Net Losses (X)	7.66	9.99	60	705.78	57.97	96
LN&LS Allowance to LN&LS Not HFS	1.59	1.43	70	1.01	1.21	24
LN&LS Allowance to Net Losses (X)	8.52	5.96	76	359.44	26.60	96
LN&LS Allowance to Total LN&LS	1.44	1.42	61	1.00	1.20	24
Total LN&LS-90+ Days Past Due	0.00	0.15	26	0.00	0.08	30
-Nonaccrual	1.34	1.84	51	0.03	0.44	14
-Total	1.34	2.07	46	0.03	0.58	9
Liquidity						
Net Non Core Fund Dep New \$250M	38.28	31.66	67	17.97	26.92	30
Net Loans & Leases to Assets	92.27	71.43	99	78.15	70.71	72
Capitalization						
Tier One Leverage Capital	9,2200	8.75	67	12,2100	9.02	92
Cash Dividends to Net Income	31.46	45.37	41	8.82	39.93	22
Retained Earnings to Avg Total Equity	2.17	0.24	48	10.15	7.37	68
Rest+Nonac+RE Acq to Eqcap+ALLL	12.73	18.71	49	0.21	4.16	10
Growth Rates						
Total Assets	18.84	8.75	82	23.12	10.13	87
Tier One Capital	19.48	5.18	89	47.06	11.64	95
Net Loans & Leases	26.96	9.14	90	20.31	12.34	79
Short Term Investments	-97.44	35.08	1	80.13	59.71	71
Short Term Non Core Funding	3.43	21.85	36	132.39	36.94	93
Average Total Assets		553,900			344,684	
Total Equity Capital		55,102			44,015	
Net Income		1,653			3,978	
Number of banks in Peer Group			305			285

GOING INTO THE GREAT RECESSION

Funds rate 12/07 = 4.25% Funds rate 12/08 = Zero-0.25%

- What is similar about these two banks:
 - Profitable pre-crisis
 - Stronger Net Interest Margins than peer – higher risk portfolios?
 - Fast Growth
 - Well Capitalized
- What is different about these two banks:
 - Liquidity – Brokered CDs, Loan leverage, core deposits
 - Loan Quality – Lower quality, higher charge-offs
 - Overhead – one higher, yet somewhat offset with higher non-interest income
- Now for the rest of the story.....

BANK A – POST G.R.

	6/30/2011			12/31/2010			12/31/2009		
	BANK	PG 4	PCT	BANK	PG 4	PCT	BANK	PG 4	PCT
Earnings and Profitability									
Percent of Average Assets:									
Interest Income (TE)	4.52	4.37	59	5.12	4.52	88	5.81	4.87	96
- Interest Expense	2.11	0.84	99	2.25	1.08	98	2.51	1.57	93
Net Interest Income (TE)	2.41	3.50	7	2.87	3.42	20	3.30	3.26	50
+ Noninterest Income	-0.18	0.91	2	0.17	0.95	9	0.31	0.93	17
- Noninterest Expense	3.27	2.98	67	2.18	2.95	15	2.19	3.12	14
- Provision: Loan & Lease Losses	5.25	0.55	98	4.30	0.97	97	4.76	1.50	93
- Provision: Credit Loss Oth Assets	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pretax Operating Income (TE)	-6.30	0.95	1	-3.44	0.50	5	-3.34	-0.34	15
+ Realized Gains/Losses Sec	0.00	0.03	37	0.00	0.06	33	0.00	0.03	42
+ Unrealized Gains / Losses Equity Sec	N/A	0.00	N/A	N/A	0.00	N/A	N/A	0.00	N/A
Pretax Net Operating Income (TE)	-6.30	1.00	1	-3.44	0.56	5	-3.33	-0.37	16
Net Operating Income	-6.25	0.70	0	-4.13	0.33	3	-2.18	-0.38	18
Adjusted Net Operating Income	-9.96	0.66	0	-1.40	0.46	11	-0.89	0.00	23
Net Inc Attrib to Min Ints	0.00	0.00	96	0.00	0.00	95	0.00	0.00	95
Net Income Adjusted Sub S	-6.25	0.66	0	-4.13	0.29	3	-2.19	-0.40	18
Net Income	-6.25	0.70	0	-4.13	0.33	3	-2.19	-0.37	18
Margin Analysis:									
Avg Earning Assets to Avg Assets	97.93	92.96	96	96.01	92.90	88	96.10	93.37	84
Avg Int-Bearing Funds to Avg Assets	91.08	81.61	95	87.83	82.25	86	84.83	82.90	57
Int Inc (TE) to Avg Earn Assets	4.61	4.70	43	5.33	4.88	78	6.05	5.23	93
Int Expense to Avg Earn Assets	2.16	0.91	98	2.34	1.16	98	2.61	1.69	91
Net Int Inc-TE to Avg Earn Assets	2.46	3.78	6	2.99	3.69	15	3.43	3.50	43
Loan & Lease Analysis:									
Net Loss to Average Total LN&LS	10.31	0.92	98	1.94	1.27	74	3.74	1.54	87
Earnings Coverage of Net Losses (X)	-0.12	5.86	5	0.55	4.00	19	0.41	3.15	25
LN&LS Allowance to LN&LS Not HFS	7.10	2.15	99	8.32	2.20	99	4.44	2.08	95
LN&LS Allowance to Net Losses (X)	0.64	4.11	4	4.11	2.73	78	1.17	2.31	31
LN&LS Allowance to Total LN&LS	7.10	2.13	99	8.31	2.16	99	4.44	2.07	95
Total LN&LS-90+ Days Past Due	1.02	0.12	93	0.56	0.09	90	0.43	0.12	87
-Nonaccrual	16.85	3.01	98	13.12	3.30	95	7.08	3.52	84
-Total	17.87	3.49	97	13.68	3.70	94	7.51	3.74	85
Liquidity									
Net Non Core Fund Dep New \$250M	39.25	9.72	97	42.50	10.87	97	57.38	27.70	94
Net Loans & Leases to Assets	79.18	62.64	95	79.54	63.76	92	77.23	67.51	80
Capitalization									
Tier One Leverage Capital	1.6058	9.28	0	4.2053	8.86	2	8.3734	8.31	49
Cash Dividends to Net Income	0.00	19.22	55	0.00	22.07	52	0.00	25.08	52
Retained Earnings to Avg Total Equity	-182.70	4.06	0	-58.52	0.18	3	-22.69	-8.06	19
Rest+Nonac+RE Acq to Eqcap+ALLL	377.75	30.27	99	199.59	34.11	97	107.60	36.06	90
Growth Rates									
Total Assets	-19.35	3.87	2	-14.03	3.07	6	17.63	5.39	85
Tier One Capital	-80.35	8.60	0	-50.81	7.18	2	-5.47	5.13	23
Net Loans & Leases	-14.26	-0.45	13	-11.47	-1.93	20	-0.61	-0.69	56
Short Term Investments	-58.34	16.98	11	-35.18	59.42	22	24013.20	322.43	99
Short Term Non Core Funding	-58.73	-40.20	27	-31.14	-10.57	20	-31.11	-5.36	19
Average Total Assets									
Total Equity Capital		1,047,549			1,220,766			1,133,878	
Net Income		16,459			48,858			99,413	
		-32,752			-50,410			-24,794	
Number of banks in Peer Group			330			322			331

BANK B – POST G.R.

Public Report

	12/31/2014			12/31/2012			12/31/2010		
	BANK	PG 4	PCT	BANK	PG 4	PCT	BANK	PG 5	PCT
Earnings and Profitability									
Percent of Average Assets:									
Interest Income (TE)	4.32	3.76	88	4.58	4.05	85	5.07	4.78	70
- Interest Expense	0.33	0.35	48	0.53	0.54	50	1.07	1.22	37
Net Interest Income (TE)	3.99	3.40	90	4.05	3.48	84	4.00	3.56	78
+ Noninterest Income	6.74	0.90	98	8.80	1.06	97	6.91	0.72	99
- Noninterest Expense	8.88	2.92	97	10.23	3.05	98	8.47	2.94	99
- Provision: Loan & Lease Losses	0.00	0.09	23	0.48	0.31	73	1.12	0.80	74
- Provision: Credit Loss Oth Assets	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pretax Operating Income (TE)	1.84	1.38	81	2.15	1.24	90	1.32	0.59	67
+ Realized Gains/Losses Sec	0.00	0.02	30	0.00	0.06	25	0.00	0.06	35
+ Unrealized Gains / Losses Equity Sec	N/A	0.00	N/A	N/A	0.00	N/A	N/A	0.00	N/A
Pretax Net Operating Income (TE)	1.84	1.41	79	2.15	1.30	90	1.32	0.65	66
Net Operating Income	1.19	0.99	72	1.42	0.94	83	0.87	0.44	62
Adjusted Net Operating Income	1.18	0.99	70	1.51	0.90	84	0.83	0.56	53
Net Inc Attrib to Min Ints	0.02	0.00	98	0.10	0.00	98	0.03	0.00	93
Net Income Adjusted Sub S	1.17	0.92	76	1.32	0.87	84	0.83	0.38	63
Net Income	1.17	0.99	69	1.32	0.94	77	0.83	0.44	60
Margin Analysis:									
Avg Earning Assets to Avg Assets	93.45	93.57	49	94.82	92.89	71	92.96	93.08	45
Avg Int-Bearing Funds to Avg Assets	64.33	77.79	10	73.33	79.74	19	77.01	81.05	25
Int Inc (TE) to Avg Earn Assets	4.62	4.03	87	4.83	4.37	80	5.45	5.15	70
Int Expense to Avg Earn Assets	0.35	0.38	48	0.56	0.58	48	1.15	1.31	37
Net Int Inc-TE to Avg Earn Assets	4.27	3.64	89	4.27	3.75	82	4.30	3.84	77
Loan & Lease Analysis:									
Net Loss to Average Total LN&LS	0.01	0.14	22	0.42	0.58	51	1.30	1.02	69
Earnings Coverage of Net Losses (X)	163.79	26.29	94	6.92	9.59	57	2.12	5.56	43
LN&LS Allowance to LN&LS Not HFS	1.16	1.38	32	1.68	1.86	47	1.62	1.97	41
LN&LS Allowance to Net Losses (X)	79.90	17.02	93	2.83	6.31	35	1.02	3.72	15
LN&LS Allowance to Total LN&LS	0.97	1.37	18	1.01	1.82	10	1.23	1.94	16
Total LN&LS-90+ Days Past Due	0.02	0.04	60	0.01	0.08	50	0.15	0.11	70
-Nonaccrual	0.29	0.83	19	0.31	1.70	6	1.08	3.06	28
-Total	0.31	0.94	17	0.33	2.05	5	1.23	3.24	29
Liquidity									
Net Non Core Fund Dep New \$250M	10.32	8.58	54	30.75	5.75	96	15.97	9.11	71
Net Loans & Leases to Assets	85.46	65.65	98	88.04	61.59	99	87.80	65.77	98
Capitalization									
Tier One Leverage Capital	11.4509	9.81	84	8.8127	9.51	36	8.8900	9.02	48
Cash Dividends to Net Income	31.91	36.60	45	22.92	34.36	43	44.64	26.27	69
Retained Earnings to Avg Total Equity	7.03	5.20	68	11.06	4.20	89	5.05	0.69	64
Rest+Nonac+RE Acq to Eqcap+ALLL	3.48	10.86	17	3.08	20.46	6	11.15	35.71	24
Growth Rates									
Total Assets	4.97	8.52	43	33.59	6.58	95	19.78	1.78	94
Tier One Capital	8.93	8.95	62	25.30	7.13	92	31.50	3.63	95
Net Loans & Leases	13.44	12.05	61	32.13	6.38	93	19.42	-2.00	95
Short Term Investments	-56.26	16.24	9	78.28	31.17	75	19.19	58.11	49
Short Term Non Core Funding	16.64	21.11	53	85.89	1.46	92	7.84	-11.93	80
Average Total Assets		995,814			1,015,142			774,642	
Total Equity Capital		117,445			102,116			77,830	
Net Income		11,628			13,404			6,442	
Number of banks in Peer Group			322			324			322

BANK B - DETAIL

	12/31/2014			12/31/2012			12/31/2010			12/31/2008			12/31/2006		
	BANK	PG 4	PCT	BANK	PG 4	PCT	BANK	PG 5	PCT	BANK	PG 5	PCT	BANK	PG 5	PCT
Loan Mix, % Average Gross LN&LS	85.30	74.06	78	90.24	75.39	88	87.83	77.23	80	85.24	76.89	72	70.08	76.71	28
Real Estate Loans	18.66	6.67	98	15.24	6.89	95	17.95	9.68	85	22.38	15.25	74	20.29	14.97	70
Construction & Development	6.26	1.55	98	6.83	1.20	99	6.50	2.02	93	10.67	4.44	88	N/A	0.00	N/A
Other Const & Land Development	12.40	4.95	94	8.41	5.48	78	11.45	7.33	76	11.71	10.27	61	N/A	0.00	N/A
Secured by Farmland	0.25	2.04	38	0.18	1.91	32	0.02	3.08	19	0.00	2.32	18	0.00	1.81	19
1-4 Family Residential	34.69	22.94	83	50.44	23.80	94	44.94	24.09	92	39.40	22.52	87	33.77	22.89	78
Home Equity Loans	8.04	4.08	84	7.95	4.58	76	11.62	3.47	94	15.31	3.16	99	17.73	3.32	99
1-4 Family 1st Lien Loans	26.09	17.52	79	41.73	17.17	95	31.68	18.12	86	22.32	16.74	71	14.89	17.01	48
1-4 Family Jr Lien Loans	0.56	0.88	37	0.77	1.20	35	1.64	1.56	61	1.77	1.73	62	1.14	1.67	43
Multifamily	2.95	4.13	40	2.31	3.66	34	2.86	2.77	59	1.20	2.32	35	1.44	2.15	44
Non-Farm Non-Residential	28.75	34.22	34	22.07	34.86	13	22.06	32.74	19	22.26	29.31	27	14.58	29.67	8
Owner Occupied Non-Farm Non-Residential	13.00	15.25	38	11.78	16.12	26	12.29	16.35	29	11.69	14.36	35	N/A	0.00	N/A
Other Non-Farm Non-Residential	15.75	18.34	40	10.29	18.14	16	9.77	15.69	27	10.57	14.31	36	N/A	0.00	N/A
RE Loans in Foreign Offices	N/A	1.64	N/A	N/A	0.73	N/A	N/A	0.05	N/A	N/A	0.14	N/A	N/A	0.15	N/A
Financial Institution Loans	0.00	0.00	90	0.00	0.00	89	0.00	0.00	93	0.00	0.00	92	0.00	0.00	93
Agricultural Loans	0.00	1.14	29	0.00	1.01	28	0.00	1.79	33	0.00	1.40	35	0.00	1.16	35
Commercial & Industrial Loans	14.19	16.01	49	9.36	15.04	28	11.70	13.33	46	14.02	14.12	53	22.66	13.84	85
Loans to Individuals	0.51	3.27	19	0.40	3.35	14	0.47	3.73	11	0.68	3.92	12	1.28	4.62	22
Credit Card Loans	0.00	0.05	69	0.00	0.06	67	0.00	0.07	67	0.00	0.07	64	0.00	0.09	60
Auto Loans	0.14	0.93	39	0.18	0.92	40	N/A	0.00	N/A	N/A	0.00	N/A	N/A	0.00	N/A
Municipal Loans	0.00	0.79	29	0.00	0.65	31	0.00	0.54	39	0.00	0.44	39	0.00	0.43	38
Non-Depository and Other	0.00	0.58	8	0.00	0.69	6	0.00	0.30	11	0.06	0.32	30	5.98	0.30	98
Loans to Foreign Governments	0.00	0.00	99	0.00	0.00	99	0.00	0.00	99	0.00	0.00	99	0.00	0.00	99
Lease Financing Receivables	0.00	0.13	70	0.00	0.09	69	0.00	0.05	78	0.00	0.06	76	0.00	0.08	74
Leases to Individuals	0.00	0.02	96	0.00	0.00	92	0.00	0.01	97	0.00	0.01	96	N/A	0.00	N/A
All Other Leases	0.00	0.11	71	0.00	0.07	71	0.00	0.04	79	0.00	0.06	77	N/A	0.00	N/A
Liquidity/Funding Ratios															
Net Non Core Fund Dep \$250M	10.32	8.58	54	30.75	5.75	96	15.97	9.11	71	38.28	31.66	67	17.97	26.92	30
Core Deposits	73.43	75.17	39	60.18	76.04	7	72.05	74.52	33	54.40	57.46	38	62.59	60.29	50
Short Term Non Core Funding	12.71	8.77	75	28.65	7.85	97	22.01	16.04	77	28.97	21.29	78	23.39	19.04	70
S.T Inv to S.T. Ncore Fund	37.58	90.63	41	9.34	121.53	9	15.44	49.93	23	0.39	20.69	4	50.20	31.23	76
S.T. Asset to S.T. Liabilities	285.33	126.97	91	195.22	133.04	76	186.03	97.33	89	126.27	78.34	87	155.02	89.44	87
Net S.T. Liabilities to Assets	-32.42	-2.31	3	-30.54	-4.04	6	-25.90	2.55	6	-10.70	8.68	9	-16.22	5.09	11
Net Loans & Leases to Deposits	99.12	79.66	91	118.57	74.19	99	102.14	78.84	95	111.05	89.27	93	101.36	86.81	84
Net LN&LS to Core Deposits	116.38	87.98	90	146.30	81.71	98	121.87	89.26	92	169.60	129.05	83	124.86	120.07	62
Brkr Dep Mat < 1 Yr to Brkr Deps	97.47	67.51	69	92.76	70.44	59	81.92	63.64	54	99.77	71.00	68	96.95	54.85	64
Brokered Deposits to Deposits	13.35	3.37	89	17.10	2.77	95	12.01	3.79	85	16.31	6.76	80	4.13	4.18	64
Listing Service Dep to Deposits	0.00	0.44	73	0.00	0.34	76	N/A	0.00	N/A	N/A	0.00	N/A	N/A	0.00	N/A
List Service and Brkrd Dep to Deps	13.35	4.16	86	17.10	3.46	92	N/A	0.00	N/A	N/A	0.00	N/A	N/A	0.00	N/A
Sec Bor + sec FFP to Tot Bor + FFP	0.00	0.67	87	0.00	0.78	86	0.00	1.27	76	0.00	1.68	76	0.00	0.91	79
Recip Brkrd Dep to Tot Brkrd Dep	12.06	23.67	43	12.81	22.20	46	42.76	18.68	62	N/A	0.00	N/A	N/A	0.00	N/A

COMING OUT OF THE GREAT RECESSION

Funds rate 12/08 – 12/13 = Zero-0.25%

- Financial drivers for these banks:
 - Net Income
 - Asset quality and Provision for Loan Losses
 - Net Interest Margins
 - Growth
 - Income impact to capital
 - Liquidity

Goals – Class Overview

- Understand bank balance sheets and how they relate to profitability, liquidity, capital
- Understand bank income statements and how to drive profitability and capital growth
- Understand basic financial ratios/metrics
- Be ready for ALCO Class in year 2
- Make class “virtually” fun!

HAPPY TRAILS – SEE YOU NEXT YEAR

