"The Greatest": Born: Before 1928 0.5% of population
"Silent": Born 1928-1945 6% of population

"Baby Boomers": Born 1946-1964 21% of population

. peaked as % of workforce in 2011

"Generation X": Born 1965-1980 20% of population

. $\mathbf{1}^{\text{st}}$ generation in US history to do less well financially than parents

. carry avg debt load of \$142,000

. represent 37% of all mass affluent households

"Millennials": Born 1981-1996 22% of population

. oldest have been adults for nearly 2 decades

. witnessed the beginning of innovative technology

"Generation Z": Born 1997-2012 20% of population

- . 15th generation born since American Revolution
- . don't remember a time 'pre-internet'; steeped in tech, grew up during Great Recession

"Generation Alpha": Born 2010-present (first to be born entirely in 21st century)

- . first group to be born entirely within the smart phone era;
- . primarily the children of Millennials

Special Notes of Interest:

- . By 2026 (7 years)...
 - . Baby Boomers will essentially all be retired
 - . Most bank CEOs will be Gen X (oldest will be late 50s/early 60s)
 - . Millennials/Gen Z (combined) will be moving into senior management positions
 - . Millennials/ Gen Z (combined) will be single largest demographic
- . As of 2043 (23years)... white Americans will be in a minority position within the overall population, and country shifts to "majority-minority population".